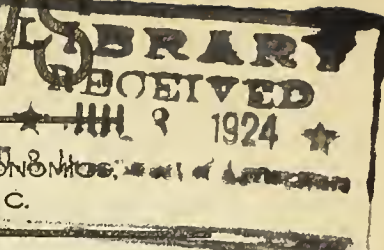


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THE B. A. E. NEWS



ISSUED WEEKLY FOR THE STAFF OF THE BUREAU OF AGRICULTURAL ECONOMICS,
UNITED STATES DEPARTMENT OF AGRICULTURE, WASHINGTON, D. C.

July 1, 1924.

Vol. 11, No. 1.

1. MIDWEST-ECONOMICS COUNCIL TO MEET IN DECEMBER.

The Midwest Agricultural Economics Research Council will hold a meeting at Chicago, next December, according to plans of the organization committee which met at Chicago last week. W. A. Schoenfeld, who returned to Washington today, participated in the meeting. Burke H. Critchfield, Executive Secretary of the council, accompanied Mr. Schoenfeld on a trip to the Iowa State Agricultural College and the University of Minnesota, where Mr. Schoenfeld went in the interest of cooperative work.

2. PEANUT GRADES ADOPTED.

The Southeastern Peanut Shellers Association recommended for adoption United States grades for white Spanish shelled peanuts, including the tentative revision providing an additional tolerance of one per cent for discolored peanuts. This revision made last January was regarded by shellers at the conference held at Washington, D. C. last winter as too strict, but it was the unanimous sentiment at the Atlanta convention that it was in the best interest of the industry to let the grades remain as they are now. The association also, by unanimous vote, requested this department to formulate grades for runner peanuts. H. W. Samson represented this bureau at the meeting.

3. STUDY ON RECLAMATION PROJECTS DEVELOPS INTERESTING DATA.

Economic aspects of reclamation and methods of land settlement have been studied by R. P. Teele and B. O. Weitz, Division of Land Economics, who returned last Saturday from a three months trip through the Southwest.

Mr. Teele and his party spent most of their time in Texas, New Mexico and Colorado collecting data on the cost of and returns from farming under irrigation, with a view to determining the net return available for meeting payments for a water supply for irrigation. Schedules were obtained from farm owners on seven projects in the States named. Two of the projects studied are in the cotton-growing districts in New Mexico and Texas. In these districts the boll weevil has not yet appeared and good yields and high prices have brought about a considerable degree of prosperity. This has led to the clearing, leveling, and planting of thousands of acres of land not previously cultivated, the work being done principally by large interests, operating with Mexican laborers or tenants.

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Any dead fish can float down stream, but it takes a live one to swim up.

4. STATISTICIANS REVIEW INDEX NUMBERS COMPILED BY BUREAU.

A committee of statisticians consisting of Irving Fisher of Yale, Prof. A. A. Young of Harvard, Prof. E.A. Day of the University of Michigan, and Prof. Wesley C. Mitchell of Columbia University met recently with officials of the bureau to review the work being done on index numbers in the Bureau of Agricultural Economics.

This committee was invited jointly by the Department of Commerce, the Federal Reserve Board and the Department of Agriculture to review and make suggestions with reference to the index numbers to be prepared in the respective departments. Dr. Edwin F. Gay of Harvard, representing the Department of Commerce, acted as chairman of the local committee, on which W. W. Stewart represented the Federal Reserve Board and Dr. O. C. Stine represented this department, in arranging for the conferences.

Following the conferences, a local committee consisting of those engaged in making index numbers in the departments, was formed for the purpose of coordinating the work of the departments.

5. FEED REPORTING SERVICE BEING EXTENDED.

Five additional States have entered into cooperative arrangements with this bureau to receive and disseminate feed market reports compiled by G. C. Wheeler. These States are Iowa, Michigan, Wisconsin, Minnesota, and Nebraska. The new service is scheduled to start July 1.

6. CIVIL SERVICE IN CANADA.

A noteworthy feature of civil service in the Dominion of Canada is that the classification of positions installed in 1919 is now an integral part of the personnel administration there and it is constantly proving its value and usefulness. This is stated by Herbert A. Filer, Chief Examiner of the United States Civil Service Commission, and Ismar Baruch Examiner, who recently returned from Canada where they made a short study of the administration of Canadian civil service.

Classification in Canada has passed the experimental stage but is still in the process of being developed so as to be applied to its fullest extent in matters other than salary standardization. Another striking administrative feature is that in Canada the Civil Service Commission selects the appointee from the eligible register, whereas here this authority is granted by law to the heads of the departments.

The general run of clerical employees in the Canadian service are paid at rates which look very low to us. For example, stenographers enter the service usually at \$600 per annum. However, it should be remembered that the cost of living in Canada is much less than in the United States.

Employment of married women in the Canadian service is practically taboo. When a feminine employee of the service gets married she must resign. Married women are employed only in emergencies or when men or single women can not be obtained.

7. MEAT INSPECTION WORK COMMENDED.

The practicability of the meat grade specifications prepared by this bureau was emphasized in a letter recently received from Felix Riesenbergl, Lt. Commander and Superintendent of the New York State Nautical School, New York. He states:

"I wish to take this opportunity before leaving on our annual cruise to express my very great appreciation for the services rendered the U. S. S. Newport (Schoolship), by the Bureau of Agricultural Economics in New York.

Upon a request from me for an inspection of the meats about to be delivered to the Schoolship previous to our sailing, Mr. B. F. McCarthy, Assistant Marketing Specialist, of the Bureau, rendered us an exceptional service in cooperating with our Commissary, Mr. C. Raikes. This inspection was handled in such a way, under the direction of Mr. McCarthy, that we have been able to prevent the delivery to the ship of inferior meats which might have been a serious menace to the health of the Cadet complement. I have no doubt that had we received the meats originally selected by the vendors, we would have suffered during the progress of our cruise. I wish also to commend Mr. W. H. Norris for his active interest in the inspection of the meats and for the excellent quality of the meats finally passed upon. Services such as this cannot be measured in dollars and cents, and I have so reported to the Board of Governors who control the School under the Department of Education of the State of New York. The service rendered by your New York Bureau has been of exceptional value to us, and should commend itself to all who are interested in the honest and economical management of institutions."

As a result of this inspection covering meats and meat food products to the Schoolship Newport for their annual cruise, a very conservative estimate places the amount saved the State of New York at \$504.18. The purchase was finally made on the basis of the bureau's specifications.

8. VIRGINIA CITY OWES GROWTH TO WAREHOUSE ACT.

The United States warehouse act has made Newport News, Va., the largest tobacco port in the United States, according to Mayor Hiden of Newport News. E. Stein, of the Warehouse Division, who has recently returned from an extended trip through the tobacco producing and warehousing sections of Virginia and the Carolinas, reports that everyone of the tobacco warehouses at Newport News is operating under the act. Additional warehouses, to be operated under the act, are being erected in South Boston, Danville and Richmond, Va.

9. WOOL GRADES GAINING IN POPULARITY.

Approximately 25 per cent of the wool clip this year is to be graded on the basis of the Federal grades says George T. Willingmyre, Specialist in Wool Marketing and Standardization. The grades are now being used by prominent wool dealers in Chicago, St. Louis, Philadelphia and Boston, and by the Southwestern Farm Bureau Wool and Mohair Association, the Virginia Wool Growers Association, the Pacific Wool Growers Association, members of the National Association of Wool Manufacturers, the National Wool Warehouse and other licensed warehouses.

10. SUBMISSION OF TELEGRAPHIC ACCOUNTS.

Officers in charge of field stations, when submitting telegraphic accounts at the close of deals, generally forward a number of unnecessary copies of the same message. For instance, telegraphic notices usually are sent to railroad agents and market station officers advising that the field station is to be closed on a certain date and that no more messages should be forwarded. If all the names and addresses are inserted at the top of the original message, it is sufficient so long as the proper markings are shown. By following this plan, time will be saved both in the field stations and in the Section of Accounts.

In connection with telegrams, all employes should exercise care to see that the proper class of service is used when sending messages. Considerable saving can be effected to the bureau if this matter is carefully watched. Occasionally a fast day message is less expensive than a day letter, the minimum charge for the latter being 45 cents. Paragraph 83 of the Fiscal Regulations should be read carefully.

The Section of Accounts, asks field men to send their telegraphic accounts through division head clerks instead of direct to the accounting office.

11. TO THE FIELD.

Memorandum No. 488, amending the administrative regulations regarding appearance, fees, and expenses of department employes as witnesses in judicial proceedings.

Memorandum No. 491, appointing a committee to consider general accounting office difference sheets.

12. IN THE LIBRARY:

Among the accessions to the Bureau Library for the week ending June 27 are:

Cadisich, G. F.

Methods of financing Florida fruits and vegetables with special reference to marketing control by financing agencies. [Washington] 1924. Thesis (M. B. A.).- New York university.

Cannan, E.

A history of the theories of production and distribution in English political economy from 1776 to 1848... 3d ed. London, P. S. King & son, ltd., 1924.

Estabrook, L. M.

Impressions and observations of a North-American in Argentina... (In the Times of Argentina, Special ed., April, 1924, p.11-16)

Evans, Ifor L.

The agrarian revolution in Roumania. Cambridge, The University press, 1924.

Harvard university. Graduate school of business administration.
Bureau of business research.

... Operating expenses in retail grocery stores in 1923. Cambridge, Harvard university, 1924. (Bulletin no. 41)

Harvard university. Graduate school of business administration.
Bureau of business research.

... Operating expenses in the wholesale grocery business in 1923. Cambridge, Harvard university press, 1924. (Bulletin no. 40)

International institute of agriculture, Rome. Bureau of statistics.
... Le lait et ses dérivés. Renseignements statistiques sur leur production et leur mouvement commercial. Rome, Impr. de l'Institut international d'agriculture, 1924.

Lacy, Mary G.

Mimeographed periodical reports (1) issued by the Bureau of agricultural economics of the U. S. Dept. of agriculture. (2) issued by other government departments and used by the Bureau of agricultural economics... June 10, 1924.

Prepared for Methods committee, Special libraries association.

Swift & company. Commercial research dept.

Studies in live stock marketing. no. 12. Hog types for the American farmer. Chicago, April, 1924.

World's dairy congress association.

Foreign mailing list. World's dairy congress association, 1923.
[n.p.] 1923.

BUREAU BREVITIES.

13. REAL WORKERS IN THE NATIONAL CAPITAL is the title of an article in The Sunday Star for June 28 relating to Dr. Taylor. In it, Herbert Corey tells of the Chief's early life plans, how he worked his way through college, established the department of agricultural economics at the University of Wisconsin, and later became head of this bureau. The article concludes:

"Dr. Taylor is a day and night worker. He never quits, because he is forever interested. He plays a little golf now and then, but rarely has time for it. Usually he is engaged in working out some new statistical plan, or writing a new book, or delivering a series of lectures. He is one of a very small group of leaders in the field of agricultural economics. And - a matter of prime importance - he is still red-headed."

14. VOCATIONAL EDUCATION MAGAZINE for June, 1924, under the title, "The Agricultural Economic Trend," reprints an address given by Dr. Charles L. Stewart before the Detroit meeting of the National Society for Vocational Education. The address appeared recently in Bulletin 35 of this society.

15. IN THE MAY ISSUE OF THE AMERICAN EDITION OF THE JUGOSLAVIAN Agricultural Review appears an article by A. W. McKay. Mr. McKay's article is headed "Razvitak poljoprivrednog zadrugarstva u Sjedinjenim Drzavama" which translated means "The Development of Agricultural Cooperation in the United States."

16. NEW YORK CHERRY DEAL, season of 1923, is summarized in a mimeographed report, issued by C. L. Brown, who recently resigned from the Fruit and Vegetable Division.

17. NEXT FRIDAY, JULY 4, will be a holiday in all offices.

PERSONALS.

Dr. Taylor under date of June 7 wrote that he had visited Professor Max Sering of the University of Berlin, also Professor Friedrich Aerebce of the Berlin Landwirtschaftliche Hochschule. With Mr. Shoup, he called on farmers west of Berlin and visited Professor Roemer at the Halle Agricultural College.

At Halle, he looked up his landlady of former years when he was a student at the Halle-Wittenberg University, and found her to be a white-haired old lady of 74. She served him coffee and seated him on the old divan he had used 24 years ago.

In a letter of June 10 Dr. Taylor states that through Dr. O. H. Larson, Professor of Agricultural Economics, at the Royal Agricultural College, Copenhagen, he arranged for a trip to see farms, creameries, bacon factories and egg cooperatives.

Mr. Becker joined Dr. Taylor and Mr. Shoup at Berlin on June 11.

A letter from Mrs. Taylor dated Paris, June 16 states that she and Dr. Taylor will take a two weeks' rest in the country near Rouen, and will then go to England where the Chief will resume his studies of British agriculture.

C. W. Kitchen, Business Manager of this bureau, has been designated a member of the departmental Advisory Committee on Finance and Business Methods. Other members of this committee are: A. Zappone, chairman, R. M. Reese, A. McC Ashley, Roy Headley, Paul D. Kelleter, and H. E. Allanson.

Dr. C. J. Galpin will represent the Secretary of Agriculture on the program of the Rural Section of the National Education Association. Dr. Galpin will deliver an address next Thursday afternoon on "The Country - The Economic Basis of National Life."

W. A. Wheeler left last night for Cedar Point, Ohio, where he will join E. C. Parker and H. H. Whiteside to attend the annual meeting of the National Hay Association. Mr. Wheeler will discuss the development of hay grades, and Mr. Parker will explain in detail the revised Federal grades.

Miss Caroline B. Sherman, Division of Information, will leave next Saturday night for Brookings, S. D. to attend the annual meeting of the American Association of Agricultural College Editors. Miss Sherman will speak on "Need for Standardization of Cover Pages" in connection with the discussion and report of a special committee appointed by the editors association as a result of a resolution passed by the Agricultural Libraries Section of the American Library Association at its meeting in 1923.

Dr. Gray, in charge of the Division of Land Economics, entertained members of the division at his home in East Falls Church, Va., Saturday afternoon. Out-of-doors sports and a sumptuous supper were enjoyed by all.

J. W. Park, who has been at Albuquerque, N. Mex. for the last two months assisting in the lending of funds made available through the special Congressional appropriation of \$1,000,000 for seed distribution in the drought-stricken areas of New Mexico, has returned to Washington and taken up his duties in the Fruit and Vegetable Division. Mr. Park reports that applications were received for only about one-third of the appropriation available.

A. B. Genung, Junior Economist and Editor of The Agricultural Situation, is expecting to take up graduate work in economics and related subjects at Cornell with the opening of the fall term.

After attending the annual meeting of the Southeastern Peanut Shellers Association at Atlanta, last week, H. W. Samson, went to Macon, Ga. to confer with Robert Bier and E. E. Conklin regarding peach standardization. He also attended several meetings of the Georgia Peach Growers' Exchange held for the purpose of restricting shipments of peaches to 1-3/4 inches or larger. Heavy losses are being sustained by the shipment of poor peaches, Mr. Samson reports, and although the crop is unusually small in size, it is the consensus of the marketing agents that the continued shipment of the small sizes will absolutely demoralize the market.

Fifty per cent of the early shipments of peaches packed on the basis of Federal grades met the grade requirements, which is considered a good showing, in view of the fact that Federal standards are considerably higher than those formerly used by Georgia interests.

Daniel S. Murph reported for duty last Friday.

W. A. Wheeler and G. T. Willingmyre were among those who addressed the Indiana county agents last week.

S. Garrett Swain Jr., of the Warehouse Division, and his wife, Kathryn L. Swain, Secretary to Mr. Schoenfeld, are motoring to Mrs. Swain's former home at Ridgeway, Pa., where they will spend a ten-days vacation.

C. E. Gibbons, Assistant in Marketing Livestock and Meats, left Washington June 29 on a motor trip to Canada. Mr. Gibbons will be on leave for a month.

Miss Catherine R. Hawley and Samuel W. Mendum were married at Washington, D. C., last Saturday. They are now on a trip and will visit Stamford, N. Y., Cambridgeport, Vt., and Boston before returning about August 1.

Clarence C. Tobey, Assistant in Cotton Classing, resigned June 24 to accept employment with a private concern.

Wm. G. Blair, Specialist in Cotton Testing, Division of Cotton Marketing with temporary headquarters at Clemson College, S. C. is in Washington attending to matters pertaining to the testing work.

B. Payne Harrison, Junior Marketing Specialist Division of Cotton Marketing, reported for duty July 1 at Dallas, Texas, where he will be stationed.

The Fishing Season is now on in Minnesota and several members of our Minneapolis grain office staff have been fishing and, according to F. A. Cummings, Minneapolis Grain Supervisor, have come back with some very good tales.

Dan Cupid has been cutting some rather lively capers around the State-Federal forces at South St. Paul recently. C. A. Marzolf on June 5 took Miss Edna Stenger of St. Paul as his bride, and "Ernie" Lym, the other State man, joined the "order" on June 25 by marrying Miss Kathryn Cassidy, of Eyota, Minn. Mr. and Mrs. Marzolf have returned from their honeymoon spent in Chicago and Michigan, while Mr. and Mrs. Lym are motoring through the "Land of Ten Thousand Lakes."

Dr. Frank App, who resigned as Research Agent in Marketing last December, has become Director of Field Organization for the Federated Fruit and Vegetable Growers. Dr. App was former executive committee member of the American Farm Bureau Federation and former Secretary of the New Jersey Federation of County Boards of Agriculture.

Miss Marietta Thomas, Division of Information, is spending a week's leave at Scottdale, Pa. visiting friends.

Miss Emily L. Day, of the Library, returned yesterday from her vacation spent in New York State.

E. W. Stillwell spent last Friday in the Philadelphia office conferring ^{with} our representatives there relative to the market news work on fruits and vegetables.

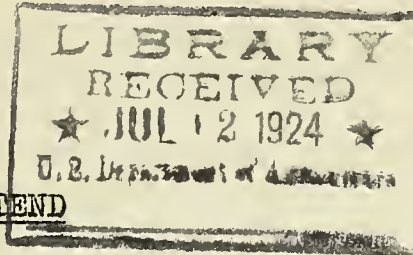
W. E. Lewis, Fruit and Vegetable Division, has gone to Live Oak, Fla., where he will be stationed a week or more and then will probably go to Georgia. In both States, he will investigate the standardization of watermelons.

F. M. Patton is on a short trip to New York and intermediate points in the interest of shipment reports of fruits and vegetables.

THE B. A. E. NEWS.

ISSUED WEEKLY FOR THE STAFF OF THE BUREAU OF AGRICULTURAL ECONOMICS,
UNITED STATES DEPARTMENT OF AGRICULTURE, WASHINGTON, D. C.

July 8, 1924



Vol. 11, No. 2.

1. MESSRS. TENNY AND MORRILL TO ATTEND
COTTON CONFERENCE IN LONDON

Lloyd S. Tenny, Assistant Chief of the Bureau, and Chester Morrill of the Secretary's Office, will sail for England tomorrow on the S. S. President Roosevelt to join Dr. Taylor at London where they will attend a conference on the Universal Cotton Standards to be held with representatives of the various European Cotton Exchanges, who last year adopted the standards. The purpose of the conference is to work out problems which have developed in connection with the standards.

Mr. Tenny expects to return on the return-trip of the S. S. President Roosevelt, reaching Washington early in August.

2. THE WAR DEPARTMENT SEEKS AID OF COTTON DIVISION

The War Department has expressed an interest in the establishment of standard grades for cotton linters, the work on which was recently undertaken by the Cotton Division at the request of the Interstate Cottonseed Crushers Association. Uniformity in the quality of linters of certain types is especially desirable for certain war purposes. The Cotton Division is cooperating with the War Department with a view to incorporating the qualities desired in the grades to be established, and also for the purpose of devising methods of processing linters.

3. BUTTER INSPECTION OFFICES TO BE OPENED IN MINNESOTA

Offices will be opened in Minneapolis, St. Paul and Duluth, July 14, for the inspection of butter. The inspection service, which will be conducted cooperatively by this Bureau and the Minnesota State Department of Agriculture, will be used extensively by the Minnesota Cooperative Creameries Association and other shippers of butter. Inspection certificates, based on U. S. grades, will be issued to each buyer purchasing butter from the association. The local creameries, which are members of the association, will receive a State inspection certificate for each shipment to the association. This new inspection service will be conducted on a flat fee basis, sufficient to cover the cost of operation.

O. S. Hagen, formerly a Federal butter inspector, and S. G. Gustafson, have been employed as inspectors to handle this new line of activity.

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One step at a time, but let that step be forward.

4. RURAL HOSPITAL SITUATION IN MIDDLE WEST

A field study of the rural hospital situation, with special reference to the availability of general hospitals for farming people, has just been completed by W. C. Nason, Division of Farm Population and Rural Life, who returned to Washington, June 30, from a five-weeks trip through the Middle West. The study was based on the theory that rural institutions should be of such adequacy and efficiency as to make possible the "living of a good kind of life on the farm." Twenty-five rural hospitals were visited and a rather intimate study made of twelve as to their origin, cost, control, financing, adaptations to the needs of and use by farm people.

In addition to a number of well-equipped rural county hospitals established through bond issues voted by rural people and controlled by farmer officials of county boards, there were several rural community hospitals financed on shares by from 600 to 1,000 rural people, more than half of them farmers.

Mr. Nason was much impressed with the effort noted in some sections to adapt rural hospitals to the particular needs of farming people and also to the growing tendency of farming people to share in the control and use of such hospitals, and he believes that when such hospitals become generally established an important step shall have been taken in the solution of the country life problem.

5. JAPAN WANTS SET OF U. S. WOOL STANDARDS

An application for a set of the practical forms of the U. S. official wool standards has been filed by Heiichiro Motohashi, Chief of the Department of Animal Industry, Imperial College of Agriculture, Tottori, Japan. The application states that the set of forms will be used primarily in teaching students about the U. S. official wool standards. Mr. Motohashi also advises that the set will be used in making an exact comparison with the wool produced at the College Experiment Farm of the Imperial College of Agriculture, and in acquainting Japanese wool-buyers and traders with the standards promulgated by the United States Department of Agriculture.

6. APPRECIATES ASSISTANCE GIVEN SOUTH AMERICAN CATTLEMEN

An expression of appreciation for the assistance rendered by L. B. Burk of the Livestock, Meats and Wool Division on his recent trip with Senors Helguera and Roge of Montevideo, Uruguay, who were in this country for the purpose of purchasing purebred cattle for use in their South American herds, was contained in a letter recently received from the American Hereford Cattle Breeders' Association. The letter read in part as follows:

"Surely appreciate the valuable assistance you rendered both to the South Americans and to us in getting the shipment away. It would have been a difficult task without your assistance. We surely hope that these bulls will prove entirely satisfactory and that they will be the means of bringing more orders to us."

7. CHICAGO U.S.D.A. CLUB HOLDS PICNIC

The Chicago U.S.D.A. Club gave their annual picnic for its members and their families on Wednesday afternoon and evening, June 25, at Garfield Park. The day is reported as having been ideal, and about two hundred were present. A program outlined by the entertainment committee consisted of baseball, handball, races, and in the evening, dancing. Prizes were awarded the winners. Among the Washington representatives who attended the picnic were: W. A. Schoenfeld, Chester Morrill, B. H. Critchfield, C. H. Stephenson and Mr. Ward.

8. FORWARD TRANSPORTATION REQUEST STUBS PROMPTLY

Too frequently transportation request stubs are forwarded to the Office of Accounts without having indicated thereon the value of the transportation. This necessitates looking up the various rates in the railroad guide and delays entry of the liability on the books as well as taking considerable of the time of one of our employees. Always insist on being advised of the fare, both railroad and Pullman, and insert it on the stub so that time may be saved in the Office of Accounts.

In this connection, it is noted that some employees continue to retain transportation request stubs several weeks after use of requests or until submission of their accounts. Stubs are not to be held by the traveler until an expense account is submitted; when so held the requests are frequently presented by the railroad company for payment before the Accounting Office has notice that the travel has been performed. The stubs should be forwarded promptly in order to permit of prompt entry of the liability and to insure prompt payment of transportation vouchers.

9. USE OF PERSONALLY OWNED AUTOMOBILES IN OFFICIAL TRAVEL

Effective July 1, 1924 employees using their personally owned automobiles on official business may be reimbursed therefor at a rate not to exceed 7 cents per mile, in lieu of actual operating expenses.

Arrangements already have been made to modify section K, paragraph 33, of the Fiscal Regulations which prohibits reimbursement, in addition to the mileage rates, for storage, tolls, ferry or towage charges, since these items do not represent actual operating expenses.

10. MANUSCRIPTS SUBMITTED BY THE BUREAU DURING JUNE.

The following manuscripts were submitted to the Office of Publications during June:

Elsworth, R. H.: Development and Present Status
of Farmers' Cooperative Business Organizations.
For Department Bulletin.

Shipments and Unloads of Certain Fruits and Vegetables.
For Statistical Bulletin.

Shollenberger, J. H. and Coleman, D. A.: Tables for
Converting Crude Protein and Ash Content to a
Uniform Moisture Base. Misc. Cir. 28.

The following articles have been approved for publication in the
periodicals named:

Chambers, C. R.: Relation of Farm Land Income to
Farm Land Value. For American Economic Review.

Galpin, C. J.: Tenants Without Religion. For
Country Gentleman.

Hughes, F. J.: Pooling Operating Personnel. For
Journal of Personnel Research.

Sherman, C. B.: Peaches. For Forecast Magazine.

Sherman, C. B.: Rural Stimulation Through Encourage-
ment. For Journal American Bankers Association.

Sherman, W. A.: What Government Inspection Means to
the Fruit Industry. For American Fruit Grower.

Spillman, W. J.: The Story of the Hen. For Country
Gentleman.

11. IN THE LIBRARY:

Among the accessions to the Bureau Library for the week ending
July 5 are:

Great Britain. Treasury. Committee on land purchase in Northern
Ireland.

Report... London, H. M. Stationery off., 1923.
([Gt. Britain. Parliament. Papers by command] Cmd. 1967)

Hayes, Augustus W.

... Examples of community enterprises in Louisiana... New
Orleans, 1923.

(Tulane University of Louisiana. Dept. of Sociology. Re-
search bulletin No. 3)

Howard, Bartels & Co., Inc.

... Statistical information relating to stocks, cotton,
grain, provisions, livestock, seeds, crops, imports, exports,
etc. of principal countries. 1923. Chicago, 1923.

International Institute of Agriculture, Rome. Bureau of agricul-
tural intelligence and plant diseases.

... Le contrôle des vaches laitières dans divers pays. Rome,
Impr. de l'Institut international d'agriculture, 1924.

Mumford, Herbert Windsor.

Education and research in agricultural progress. Urbana, 1924.

Nourse, E. G.

American agriculture and the European market... 1st ed. New York, McGraw-Hill Book Company, Inc., 1924. (Institute of economics. Investigations in international economic reconstruction)

Pasvolsky, Leo, and Moulton, Harold G.

Russian debts and Russian reconstruction. A study... New York, London, McGraw-Hill Book Company, Inc., 1924.

Price Current-Grain Reporter.

Year book, 1924. Chicago [1924]

Wright, Ivan.

Credit rating the farmer. The connecting link of agriculture, commerce and industry...

Reprint from bulletin of National association of credit men, New York, N. Y.

12. TO THE FIELD.

Memorandum No. 492, announcing the establishment of the Bureau of Dairying in the Department of Agriculture.

BUREAU BREVITIES

13. A JOINT HAY INSPECTION SERVICE IN NORTH CAROLINA is provided for in an agreement just entered into by the State Division of Markets and this Bureau. The agreement became effective July 1.

14. REGULATIONS FOR BROOMCORN WAREHOUSES operating under Federal license are found in Service and Regulatory Announcement No. 84 of this Bureau, just off the press.

PERSONALS

W. F. Callander has returned from a three-weeks' trip through the cotton states. He covered over 1200 miles by auto, using the newly devised crop meter. The entire distance from Atlanta to Washington was traveled by auto and all of the fields bordering the roads were measured. Mr. Callander is very much pleased with the new measuring instrument and believes that through its use a great improvement will be made in the accuracy of the acreage estimates. Its full value can not be determined until the second year's measurements are made. Measurements will be made over the same routes covered this year.

Chris L. Christensen will leave on July 9 for Minneapolis and St. Paul, Minn.; Madison, Wis.; and Chicago, Ill., to confer with officials of

cooperative grain marketing associations, officials of the Minnesota Potato Growers' Exchange, and officials of Minnesota creamery associations regarding cooperative marketing work.

E. W. Stillwell, Fruit and Vegetable Division, will leave Washington about July 10, on a western trip in connection with the Market News Service. His tentative itinerary includes stops at Chicago, Kansas City, Omaha, Los Angeles, Fresno, San Francisco, Portland, Spokane, and Denver. He expects to be absent from four to six weeks.

Charles L. Luedtke, Specialist in Foreign Marketing, left Friday for Ithaca, N. Y., where he will attend the summer session of Cornell University. Mr. Luedtke is specializing in agricultural economics and the economics of food supply and population.

Miss Lila Thompson of the Division of Statistical and Historical Research, returned July 4, after spending a year in Europe in connection with foreign statistical studies. Miss Thompson spent the first five months in Berlin, assisting Mr. Squire, our representative there, in compiling statistics of Germany's agriculture. From Berlin she went to the International Institute of Agriculture at Rome. Here she assisted in gathering data on various agricultural conditions in Italy and Spain. Before returning to the States, Miss Thompson spent a short vacation in the British Isles, visiting the countries of England, Scotland, Ireland and Wales.

G. C. Henny, of the California State Department of Agriculture, visited the Fruit and Vegetable Division today, to discuss matters pertaining to standardization and inspection. Mr. Henny is returning from New York City after having accompanied a test shipment of California plums, picked at different stages of maturity, in an endeavor to determine the proper stage for transcontinental shipment.

C. W. Hauck, Fruit and Vegetable Division, left last Sunday for an extended trip to the Pacific Coast. He will first stop at Trenton, N. J., Ithaca and Rochester, N. Y., and Lafayette and Terre Haute, Ind., to make final arrangements for further investigations in the actual use of the Federal grades for cannery tomatoes. While in California Mr. Hauck will study the practical application of the tentative grades for table and juice grapes. He will make a study of the entire grape and raisin industry, observing the use of the U. S. grades for the fresh product and possibly working out grades for raisins.

From Amsterdam, June 17, G. C. Edler writes that "it is a quaint city with its numerous canals and barges. Most of the business men speak English as well as Dutch and German. I haven't seen but one pair of wooden shoes on the streets of this city." From Amsterdam he was to go to Rotterdam, then to Brussels, and back again to Paris.

G. C. Wheeler of the Hay, Feed and Seed Division will leave for Europe on the S. S. Rotterdam sailing from New York July 12. Mr. Wheeler expects to visit Holland, the United Kingdom and Scandinavian countries.

Dr. E. L. Kirkpatrick left June 25 to attend the Home Economics Extension Conference to be held at Cornell University, Ithaca, N. Y., June 26 - 29, and the annual meeting of the American Home Economics Association to be held at Buffalo New York June 30 - July 4.

F. S. Jacoby was appointed in the Division of Dairy and Poultry Products on June 28, as Assistant Marketing Specialist (Poultry Products). Mr. Jacoby left Washington on July 1st. He will demonstrate methods of candling, grading and packing eggs in accordance with the U. S. Tentative Standards and Grades for Eggs to county agents, egg buyers and sellers and other interested parties at Lansing, Michigan, Chicago, Urbana, Illinois; St. Louis, Columbia, Missouri; Manhattan, Kansas; Stillwater, Oklahoma City, Oklahoma; Fayetteville, Little Rock, Arkansas; Columbus, Ohio; and such other points in the states named as may be necessary.

E. B. Ballow, of the Cost of Marketing Division, left last week for a motor trip through Virginia, North Carolina and Kentucky. He expects to return in about two weeks.

The members of the joint office of the Bureau at San Francisco gave a luncheon in honor of Miss Adelaide Couture who departed on the United States Army Transport Cambrai on July 2 for Honolulu. The luncheon was arranged by joint efforts of the Fruits and Vegetable and Dairy Products Division workers while the Livestock Division furnished the merrymakers in the form of cow-bells. Altogether there were ten people in attendance. Miss Couture severed her connection with the Livestock, Meats and Wool Division to become the bride of Lieutenant Edgar B. Heylman of the U. S. Army Tank Corps stationed at Schofield Barracks, Hawaii, on July 9. As a remembrance from her co-workers a beautiful electric grill was presented during the course of the luncheon.

Roy C. Potts left this afternoon for Fredericksburg, Va., to confer with the Virginia Cooperative Poultry Producers' Association regarding the cooperative marketing of eggs.

D. L. James of the Division of Dairy and Poultry Products left Washington for points in Georgia where he will assist the agricultural colleges in conducting a survey of poultry and egg marketing methods. He will stop at Carrollton, Columbus, Tifton, Savannah, Augusta, Athens, Rome and other points in this state.

N. A. Dakin of the Boston office of the Division of Dairy and Poultry Products advises that he received notice to inspect 182,000 pounds of butter on a state contract to be delivered at various points not later than July 15. He also received two city contracts to fill before this date, one calling for 70,000 pounds.

Miss Jessie E. Lawrence of the New York office of the Division of Dairy and Poultry Products, was married on June 30 to Robert T. Blair, a member of the staff of the Credit Clearing House, New York City. Cards have been received from Mr. & Mrs. Blair from the Catskills where they are spending a few weeks.

F. C. Old, of the Division of Dairy and Poultry Products, will leave Washington July 4, and cover points in the west, demonstrating methods of candling, grading and packing eggs in accordance with the U. S. Tentative Standards and Grades for Eggs.

Russell F. Kifer, Division of Farm Management, has gone to Lebanon, Pa., where he will assist in a production and marketing study in Lebanon County.

Miss Catherine M. Viehmann, Editor of The B.A.E. News, will return tomorrow from a brief vacation spent at Atlantic City.

In connection with his recent field trip to St. Paul and Chicago, Mr. Potts took four days annual leave at his old home near Detroit, Mich.

H. F. Buchanan, of the Cost of Marketing Division, left last Wednesday morning on a ten-day motor trip through the South.

Miss Miriam Betty Jacobs entered on duty with the Livestock, Meats and Wool Division at San Francisco on July 7 as stenographer clerk, to take the place of Miss Adelaide Couture.

Frank E. Manning, of the Cost of Marketing Division, is motoring to Niagara Falls and Boston. He will be absent from the office about ten days.

Miss Anne Rhodes, Division of Information, returned yesterday from a few days' vacation spent at Gloucester Point, Va.

Fred G. Smith and C. L. Finch, of General Field Headquarters of the Grain Division, are at New Orleans where they are according a hearing to a licensed grain inspector.

The New York Grain Office reports that it has been almost as busy welcoming itinerant members of Federal Grain Supervision as has the reception committee of the Democratic convention. Among the callers were: E. J. Besley, of Washington, Philip Rothrock of St. Louis, James Wesson of Louisville and Miss Cora Schulte, of the Peoria office.

G. Avery Dabinett, formerly of the Grain Division, Washington, called at the Baltimore Grain Supervision office last week.

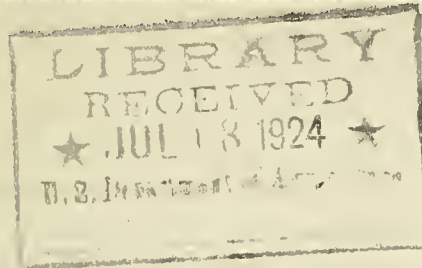
C. L. Snow is spending a three weeks' vacation on his father's farm in New York State.

George M. Beeson, of Iowa, has been appointed a Food Products Inspector and assigned to Norfolk, Va., where he is associated with E. E. Henderson in the work for the Navy.

F. J. Baehler, who resigned last April to become associated with the Stewart Fruit Company of Chicago, has been reinstated in the inspection service and assigned to field duty in Louisiana.

THE B. A. E. NEWS.

ISSUED WEEKLY FOR THE STAFF OF THE BUREAU OF AGRICULTURAL ECONOMICS,
UNITED STATES DEPARTMENT OF AGRICULTURE, WASHINGTON, D. C.



July 15, 1924.

Vol. 11, No. 3.

1. ANOTHER SCHOOL FOR HAY INSPECTORS TO BE HELD.

The Hay, Feed and Seed Division is preparing to hold another school for Federal hay inspectors, beginning probably some time during the month of August. This school will deal particularly with the grading of timothy and clover hays and their mixtures. The Hay, Feed and Seed Division will be glad to assist in making arrangements for the attendance of anyone who is interested in this subject.

2. BUREAU PREPARES NEW MOVIE.

"Rice, from Paddy to Bowl" is the title of a motion picture film prepared under the direction of W. D. Smith, in charge of rice investigations of this bureau, and Edward Kelly, of the Office of Motion Pictures. The film, which deals with phases of the American rice industry, is one of the department's series of educational pictures. It aims to acquaint the producer with methods of handling that reduce to a minimum weed seeds, red rice, damaged kernels, dampness, mud lumps, and other defects that lower the grade of rice.

The picture was taken in the rice belt of the Gulf States. It will be distributed by the Office of Motion Pictures.

3. INSPECTED SHIPMENTS FAVORED ABROAD.

Foreign markets are tending to favor American products that have been officially inspected at shipping points, according to a large fruit grower of Winchester, Va., who recently returned from abroad where he visited leading apple markets. Sales of American apples in Liverpool are made by samples and buyers declare they have found that the Federal-State inspected apples can be relied upon to be of uniform quality and condition and that the samples can be depended upon to be indicative of the quality and condition of the entire shipments.

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Cheerfulness in the performance of our duties lightens the burdens
of our co-workers as well as our own.

4. DISTINGUISHED VISITOR TO STUDY OUR WORK.

Sir Henry Rew, K. C. B., accompanied by Dr. Richard T. Ely, of the University of Wisconsin, and Lady Rew will visit the bureau next Thursday, Friday and Saturday to study certain phases of our activities. Sir Henry is particularly interested in our work relating to rural life, food production statistics, historical statistics and land economics.

Sir Henry has made valuable contributions to economics, statistics and sociology. For twenty years he was in the service of Great Britain and during that time held several important positions, including that of Assistant Secretary of the Ministry of Agriculture, Chairman of the Grain Supplies Committee, Secretary of Enemy Supplies Department and Secretary of the Ministry of Food. He is the author of several books, and has held many important posts in agricultural societies of Great Britain. In 1916, he was created a Knight Commander of the Bath in special recognition of his administrative work in connection with food supplies in war time.

5. BROOMCORN WAREHOUSE APPLICATIONS NOW BEING RECEIVED.

Application for the licensing of a warehouse for the storage of broomcorn has been received from a prominent warehouseman in Amsterdam, N. Y. Amsterdam is the world's largest manufacturing and terminal city handling broomcorn.

Increasing demand for United States bonded warehouse receipts with their attendant financing advantages, the need for better and safer storage conditions and the belief that broomcorn marketing may be stabilized were factors considered in applying the warehouse act to broomcorn. Regulations for licensing broomcorn warehouses are now available as announced in last week's issue of The News.

6. ANOTHER WOOL GRADING COURSE TO BE GIVEN NEXT WEEK.

A two days' school for instruction in the use of the official wool grades will be held at Ohio State University, July 21 and 22, under the auspices of this bureau. George T. Willingmyre is leaving tomorrow to motor to Columbus to conduct the school. The instruction, like that given at the Michigan Agricultural College, will be limited to agricultural leaders of the State. The four livestock specialists at the university and the four State extension leaders and the Director of Extension are planning to attend the school.

7. COTTON GRADING BEING TAUGHT TO BUREAU SPECIALISTS.

Cotton grading according to the official standards is being taught at the Oklahoma Agricultural and Mechanical College, at Stillwater this year by C. F. Mitchell, our Cotton Classifier at Dallas, Tex. This course will be concluded this week.

At a similar school held at the Clemson Agricultural College of South Carolina, George Butterworth, Specialist in Cotton Classing, assisted in instructing students in the methods used in cotton classing.

8. NEW ENGLAND COUNCIL MEETS.

At the annual meeting of the New England Research Council on Marketing and Food Supplies, held at our offices in Boston last Thursday, W. A. Manson, Director of the Massachusetts Division of Markets, was elected chairman of the council to succeed Dr. K. L. Butterfield who resigned as President of the Massachusetts Agricultural College to accept the presidency of the Michigan Agricultural College. As Dr. Butterfield is no longer connected with a member agency of the council, he will not be actively identified with the work. The secretary of the council is to be a representative of this bureau, but since the detail of E. C. Shoup to foreign work, no permanent successor has been selected. C. L. Christensen, now in charge of the Division of Agricultural Cooperation, devoted part of his time last winter to carrying on council activities while he was studying at Harvard.

W. A. Schoenfeld represented the bureau at the meeting Thursday and remained in Boston Friday to visit our branch offices and confer with officers in charge regarding our work.

9. DELIVERY OF FREIGHT SHIPMENTS.

Delivery of freight shipments in Washington is taken care of this fiscal year, as in the past, by a department drayage contractor. Previous contractors have experienced considerable difficulty in locating the numerous widely-scattered offices of the different bureaus and the Chief Clerk of the Department desires this year to have the number of delivery points reduced to the lowest minimum.

With this end in view four points have been designated for this bureau as follows:

1. Cotton shipments to 221 Linworth Place, G. P. Taylor, Receiving Clerk.
2. Hay, Feed and Seed shipments to 339 Pennsylvania Avenue, N. W., E. A. Hall, Receiving Clerk.
3. Center Market shipments to Center Market Building, C. H. Walleigh, Assistant Superintendent.
4. Supplies and all other bureau shipments to Wing 5, Building F, 6th & B. Streets, N. W., C. W. Dilley, Receiving Clerk.

All employes concerned with the issuance of directions for having shipments made to Washington by freight should carefully note these addresses and be governed accordingly. If the drayman should bring shipments to other offices than those indicated, he should be referred to the proper delivery point. Delivery from Building F to the other offices will be handled by bureau truck. The address on all incoming shipments should include the name of the division so that proper delivery may be effected from the receiving office.

10. COOPERATION WITH DUPLICATING SECTION.

When stock to be furnished to the Addressing, Duplicating and Mailing Section does not accompany the requisition, the division concerned should see to it that the stock is plainly marked with the requisition number. If a requisition is sent direct to Mr. Bracey's office and the stock is ordered from Mr. Pevare, the stock, in most instances, reaches Mr. Bracey's section without identification. It then devolves upon Mr. Bracey and his assistants to match up the orders with the stock, which not only takes considerable time but is difficult when similar orders are on hand. If the ordering division would get the requisition number before ordering stock and mark that number on the supplies requisition, Mr. Pevare could transfer the number to the stock before forwarding it to Mr. Bracey. This would greatly simplify matters for the duplicating section. Your cooperation with Mr. Bracey is asked.

11. KNOWLEDGE OF FEDERAL GRADES SAVES GROWER MONEY.

A wool grower at Perrinton, Mich., who took the grading course recently given by G. T. Willingmyre at the Michigan Agricultural College writes that the use of the Federal grades saved him \$75 in selling his clip this year. He states that he considers the instilling of knowledge of wool among the growers of vast importance, not only in selling but in grading fleeces and in studying market quotations.

12. IN THE LIBRARY:

Among the accessions to the Bureau Library for the week ending July 11 are:

Barlow, P.

Barlow's tables of squares, cubes, square roots, cubes roots, reciprocals of all integer numbers up to 10,000. London, E. & F. Spon, Ltd., New York, Spon & Chamberlain, 1924.

Ely, R. T. and Morehouse, E. W.

Elements of land economics... New York, The Macmillan co., 1924.

Snyder, G. B.

Report on the study of the vegetable forcing industry of Massachusetts 1923. 25 typewritten l.

Accompanied by letter which has letter-head: Cooperative extension work in agriculture and home economics, State of Massachusetts. Massachusetts agricultural college, United States Dept. of agriculture and county extension services in agriculture and home economics cooperating.

U. S. Children's bureau.

... Child labor in North Dakota... Washington, Govt. print. off., 1923. (Bureau publication 129)

U. S. Children's bureau.

... Child labor on Maryland truck farms... Washington, Govt.print.off., 1923. (Bureau publication 123)

U. S. Children's bureau.

... Work of children on truck and small-fruit farms in southern New Jersey... Washington, Govt.print.off., 1924. (Bureau publication 132)

U. S. Dept. of commerce. Bureau of foreign and domestic commerce.
Trade information bulletin.

No. 241. Edwards, G. W. Financing agricultural exports from the United States. June 23, 1924.

U. S. Federal reserve board.

Digest of rulings of the Federal reserve board (1914-1923, inclusive)... Washington, Govt.print.off., 1924.

U. S. Bureau of foreign and domestic commerce.

... Helping the exporter... Washington, Govt.print.off., 1923.

BUREAU BREVITIES.

13. A COLORED CHART illustrating the maximum limits of red rice permitted in the United States grades for rough rice has been prepared in the Grain Division. Use of this chart will enable rice graders, buyers and sellers to determine accurately at a glance the quantity of red rice in a sample. Copies of the chart may be had upon application to the Grain Division.

14. THE SPECIAL CROP RELEASE issued by the Baltimore office July 10 on the condition and probable production of apples, peaches and pears in Maryland and Delaware is illustrated with a pictogram and map. The drawing shows a train of cars with the engine in New York and the caboose in St. Louis. It is stated that if the 140,000 carloads of apples shipped in the United States during the past season were made up into a single train, it would reach from New York to St. Louis.

15. FIELD STATION SUMMARIES recently issued include: California Plums and Prunes, Season 1923, and California Pear Deal, Season 1923, by C. E. Schultz; Colorado Peach Deal, Season 1923, by W. J. Bertush; and Western New York Peach Deal, Season 1923 and Western New York Pear Deal, Season 1923, by C. L. Brown. Colorado Lettuce Deal, Season 1923, by John D. Snow. Copies of any or all of these summaries may be had upon application to the Fruit and Vegetable Division.

16. FIGURES SHOWING THE COST OF PRODUCING the 1923 crop of Virginia bright and dark fire-cured tobacco and a discussion of costs and receipts for the 1922 crop are embodied in a mimeographed report by A. P. Brodell. The cost figures presented were obtained in Charlotte and adjacent counties located in South Central Virginia.

17. THE PRICE OF WOOL AND THE DEMAND FOR WOOLEN CLOTHING are discussed in a special report by Charles L. Luedtke, Specialist in Foreign Marketing, and George T. Willingmyre, Specialist in Wool Marketing and Standardization, to be released next Thursday.

18. CONTRIBUTIONS to the Department of Agriculture Welfare Association by this bureau for the year 1923-24 amounted to \$468.06. C Building, which houses Farm Management, Cost of Production, Cost of Marketing, Machine Tabulation and Computing Section, a part of Land Economics, Cold Storage and Audits and Accounts, came across with \$108. Crop Estimates gave \$69.10 and Vegetables, \$59.75, and the Grain Division, \$53.31.

PERSONAL.

J. Clyde Marquis was in Boston last Friday conferring with representatives of radio station WBZ of Springfield, Mass., and those of our bureau who are preparing material for daily broadcast there. Plans were begun for an extension of this program, to include complete market news reports for New England. The program probably will be extended early in September when broadcasting weather improves and will be conducted jointly with the New England Crop Reporting Service and the Massachusetts Division of Markets.

Mr. Marquis left today for his vacation which will consist of an automobile tour through the North-west and Pacific Coast States. While en route he will visit our various market news offices and agricultural colleges where cooperation in market news and other forms of distribution of information are being handled. This trip will take him through Chicago, Minneapolis, Spokane, Portland, San Francisco, Los Angeles, Salt Lake City, Denver, Kansas City and St. Louis.

W. A. Sherman left Washington Saturday night for Tampa, Fla., where yesterday he met with a special committee of the Florida Citrus Exchange, at which negotiations were to be made for possible Government inspection of the tonnage of the exchange the coming season. Robert Bier met Mr. Sherman at Jacksonville and accompanied him to Tampa for this conference. Conferences may be held with numerous other Florida shippers of fruit and vegetables regarding shipping-point inspection work. En route to Washington the latter part of this week Mr. Sherman expects to stop off at Macon, Ga., and Aberdeen, N.C., to acquaint himself with the work being done on peaches in those States.

J. B. Hutson, Associate Agricultural Economist, reported to Washington July 5 from Lexington, Ky., where he has had charge of cost of production and farm management work conducted cooperatively by this bureau and the Kentucky Agricultural Experiment Station. Mr. Hutson will be associated for the present with J. W. Tapp, of the Division of Farm Management, in handling cooperative work in detailed farm accounts. Mr. Tapp is planning to leave the bureau this fall to take up graduate work at Harvard, and Mr. Hutson will then take charge of this work. In addition to his research work at Lexington, Mr. Hutson taught the work in agricultural economics and farm accounting in the College of Agriculture. Mr. Hutson was with the Division of Cost of Production during the fiscal year 1921-22.

Arthur W. Palmer, Acting in Charge of the Division of Cotton Marketing, returned yesterday from a trip which took him to Memphis, Tenn., and Dallas, Texas, in connection with matters pertaining to the enforcement of the United States cotton futures act and the cotton standards act.

At the recent meeting of the American Library Association at Saratoga Springs, N. Y., Miss Mary G. Lacy, Librarian of the bureau, was elected chairman of the Agricultural Libraries Section of the association for the ensuing year. The report of Miss Caroline B. Sherman on the standardization of covers for bulletins of the State Experiment Stations was read. Miss Sherman's report described the cooperative work of a committee of the American Association of Agricultural College Editors and that of the similar committee of the Agricultural Libraries Section of the American Library Association, of which she is a member.

Allen G. Waller, formerly associated with the New Jersey Agricultural Experiment Station, has entered the employ of the Division of Cost of Production. Mr. Waller will assist in inaugurating cost of production studies throughout the United States, in handling the crop cost questionnaire which is sent out annually to 125,000 farmers, and in assembling material for use in farm management extension work.

Guy S. Meloy, of the Division of Cotton Marketing, left Washington yesterday for points in Delaware, Pennsylvania, Rhode Island, Illinois, Tennessee, Kentucky and Ohio to consult with cooperators regarding the preparation of standards for linters.

Edward W. Depperman, who was temporarily appointed a Cotton Expert and selected to accompany E. G. Parker abroad, returned from Europe July 3. Mr. Depperman left for his home in Houston, Texas on the same day.

Dr. A. B. Cox, of the Division of Cotton Marketing, left Washington July 6 for points throughout the South for the purpose of investigating cotton marketing conditions.

E. W. Stillwell left last Friday afternoon on his western trip. He spent Saturday in Chicago, Sunday in Kansas City, and yesterday in Omaha. He expects to reach Salt Lake City by tomorrow, spending two or three days there in the interest of the market news work before proceeding to California and other western points.

After about two years' service in the food products inspection work, H. C. Miller, of the New York staff, resigned the early part of July.

Alva C. Hill, of Iowa, has been appointed as a Junior Marketing Specialist by transfer from the Federal Horticultural Board, and will report for duty in New York City, thus filling the vacancy caused by the resignation of H. C. Miller. Mr. Hill received his B.S. degree from the University of Missouri in 1922, and his M.S. degree from Iowa State College in 1923. He was employed as a Field Assistant by the Bureau of Plant Industry for a number of months, and since February has been a Plant Quarantine Inspector in New York under the direction of the Horticultural Board.

Dr. L. C. Gray, in charge of the Division of Land Economics, entertained members of his office force at a lawn party at his home in Falls Church, Va., last Saturday afternoon.

Miss Laura V. Sankey, Division of Land Economics, is spending a month's vacation at her home in Snowdon, Ala. She went by boat to Atlanta, Ga., and from there by train to her home.

Mrs. Glendora B. Eliason, Division of Land Economics, returned to the office Tuesday from a ten days vacation spent in Piedmont, W. Va.

Charles F. Chidester, one of our old time faithful fruit crop reporters, was given quite an interesting write-up in The Evening News of Battle Creek, Mich., when he recently celebrated his 86th birthday. The News states "Taking all in all, it is difficult to decide just what is this delightful young man's most striking accomplishment and what he should strive to develop as a means of livelihood when he reaches the prime of life. Anyway, it somehow appears that he takes his fruit cultivation the most seriously, the other accomplishments being convenient hobby-horses to ride in spare time." He is characterized as "The Burbank of Battle Creek" - the man who left grapes better than he found them.

R. C. Butner, of Chicago, will attend a meeting of the directors of the Indiana Farm Bureau Onion Growers' Exchange at Warsaw, Ind., today, for the purpose of discussing the onion grades and inspection work.

E. W. Baker, of the Kansas City office of the Livestock, Meats and Wool Division is taking annual leave July 14-19.

Miss Agnes Terrett has been transferred from the Bureau of Soils to the Graphic Section of the Division of Statistical and Historical Research. Miss Terrett has reported for duty and will be engaged in the preparation of charts and maps for publication.

Julian J. Gernova, of the Stenographic Section, was married to Miss May Clow, on Saturday, June 28, at Washington, D. C.

Miss Mary G. Lacy, Librarian, leaves today for her former home at Wytheville, Va. for a two weeks' vacation.

Miss Mary F. Carpenter, of the Library, returns today from a two weeks' vacation spent at Eagles Mere, Pa.

R. D. Conklin, Head Clerk, Livestock, Meats and Wool Division, motored to Atlantic City, where he will spend a few days.

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It takes ten pounds of common sense to carry each pound of learning.

THE B. A. E. NEWS.

ISSUED WEEKLY FOR THE STAFF OF THE BUREAU OF AGRICULTURAL ECONOMICS,
UNITED STATES DEPARTMENT OF AGRICULTURE, WASHINGTON, D. C.

July 22, 1924

Vol. 11, No. 4.

1. INSPECTION SERVICE RECEIVES RECORD-BREAKING ORDER.

The Florida Citrus Exchange has just placed with this bureau an order to inspect at point of origin all of its tonnage for next season. This is the report of Wells A. Sherman, in charge of the Fruit and Vegetable Division, who was in Florida last week where he and Robert Bier met with officers of the exchange and completed preliminary arrangements for the deal. The order, Mr. Sherman states, will cover from 20,000 to 30,000 cars, the largest single order ever given to the inspection service by any one organization or group.

Mr. Sherman spent three days in Georgia where the peach inspection work is now in progress. Over 5,000 cars of Georgia peaches have been inspected, with the prospect that the total inspections will run between 8,000 and 10,000 cars. One day was spent in North Carolina, where the season is just beginning. From present indications, the inspections in the latter State will total 1,700.

Mr. Bier returned to Washington with Mr. Sherman. He will confer with F. G. Robb and H. W. Samson relative to a schedule of assignments for inspectors during the coming season.

2. WAREHOUSE DIVISION MAKES GREAT STRIDES.

The Board of Directors of the Federal Reserve Bank of St. Louis passed a resolution on July 16 to the effect that after September 1, 1924, neither it nor its branches would accept as collateral warehouse receipts for cotton unless such receipts are issued by a warehouse duly licensed under the United States warehouse act. The Federal Reserve Bank at St. Louis further advised that it notified all of its member banks of this change in policy and sent a similar notice to all of the warehouses on its approved list for the season 1923-24.

Adoption of the new policy, according to H. S. Yohe, in charge of the administration of the act, should result in all cotton warehousemen in the St. Louis Reserve district who can qualify under the warehouse act becoming licensed under this law before September 1. The St. Louis district is composed of Missouri, Southern Illinois, Western Kentucky and Tennessee, Northern Mississippi, Arkansas, and Southern Indiana.

This is the first time any Federal reserve bank has adopted a policy of accepting Federal warehouse receipts as security for paper offered for rediscount by any of the member banks, and the action of the St. Louis bank is construed by those in charge of the Warehouse Division as an unqualified endorsement of the United States warehouse act and the method of administration.

Intermediate Farm Credit Banks Also Endorse Act.

At the meeting of the presidents of the 12 intermediate farm credit banks held recently in the offices of the Federal Farm Loan Board, Washing-

ton, H. S. Yohe delivered an address, following which action practically similar to that of the St. Louis Federal Reserve Bank was taken. All 12 of the intermediate bank presidents approved of adopting such a policy.

3. NEWSPAPERS AID MARKET NEWS WORK.

The St. Paul Live Stock Market Extra, published recently for the purpose of advertising the South St. Paul livestock market, carried a full page devoted to the market reports issued from our South St. Paul livestock office in cooperation with the Minnesota State Department of Agriculture. Particular reference was made to the availability of the reports by radio. This extra, an eight-page issue in rotogravure, was printed in an edition of 50,000 copies. The space for the market news reports was allotted through the courtesy of the St. Paul Stock Yards Company as evidence of its appreciation of the value of the reports of its patrons.

The Denver Times and the Rocky Mountain News have also been cooperating actively with the Livestock Division in securing wider publicity for the market reports on livestock, meats and wool. Twenty thousand copies of a re-print from the News on the United States Pig Survey released through the Denver office were distributed by commission firms and others at that market. This release gives credit to H. W. French, in charge of the Denver livestock office, through whose office the report was released.

4. STUDY MADE OF OPERATION OF TENTATIVE PEANUT GRADES.

Investigations to determine whether the tentative grades for unshelled white Spanish peanuts have given satisfaction to farmers and buyers have just been made by Paul M. Williams. By arrangement with the Warehouse Division, Mr. Williams, whose investigations were responsible for fixing grades for White Spanish shelled peanuts and farmers' stock, spent last week visiting Albany, Ga., Dothan, and Montgomery, Ala. He also interviewed dealers and other interested parties relative to grades for shelled runner peanuts.

Mr. Williams reports that the tentative grades have been in quite general use and that the factors interested have given practically unanimous approval of the standards. It is possible that there may be a few slight changes effected before the grades are promulgated, but they will remain essentially the same.

Mr. Williams found an increasing interest in the activities of the Warehouse Division. It now seems probable that there will be at least one Federally-licensed warehouse in each of the important peanut producing centers in the State of Georgia.

5. FEDERAL INSPECTION SERVICE ON EGGS EXPANDING RAPIDLY.

Nearly 5,000 cases of eggs were inspected at New York last month under the new market inspection service of this bureau. Inspections were mainly for users of eggs, one chain restaurant system alone having 2,638 cases inspected by our officials. Other inspections were for Government

hospitals, Navy supply ships, the United States Steamship Lines and other steamship lines.

Widespread demand is being made for extension of the inspection service to other cities, Roy C. Potts states, and it is hoped to meet this demand as rapidly as Federal funds will permit. Inspection service is being established at Chicago this month, to be followed later in the year with similar service at Philadelphia, Boston and San Francisco.

6. STAFF HEARS INTERESTING TALK ON BRITISH AGRICULTURE.

At a special meeting of the Bureau Council, called by Mr. Schoenfeld last Saturday morning, Sir Henry Rew, K. C. B., the distinguished visitor from Great Britain who has been studying our work during the past week, addressed bureau workers. He spoke on the influence of the British agricultural situation upon the policies of his Government and explained the present policy relative to agriculture.

Sir Henry said that the present policy of the British Government is to assist agriculture and to make it a safe occupation by enacting such legislative measures as to insure to agricultural workers a fair return for their efforts. This, he pointed out, has made the agricultural policies of Great Britain a subject for considerable political discussion, with the result that agriculture is now somewhat of a political issue. The three outstanding features of the present British agricultural policy are: Establishing a guaranteed price for cereal grains; encouraging production of more and higher quality produce through the payment of a bonus of a £ per acre for arable land under cultivation; and insuring a minimum wage to agricultural workers. In order for a farm operator to receive the guaranteed price and bonus, he must pay laborers not less than the minimum wage.

Sir Henry also explained that the general thought among the voting population of England was overwhelmingly liberal, and that although the agricultural laboring class, which is about four times as large as the farmer-operator class, voted largely with and for the Labor Government, it did so because it thought such action would better conditions rather than because it agreed with all of the "radical and socialistic ideas" of the Labor party.

Sir Henry is in this country to study the American agricultural situation with reference to its political, social and economic aspects.

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To be courteous to all with whom we come in contact makes our service to the public a real service which it is a pleasure to render.

7. BUTTER AND EGG INSPECTORS COMPLIMENTED.

Childs Company wrote the following letter to Roy C. Potts, in charge of the Division of Dairy and Poultry Products: "For some time Mr. Folster and Mr. Reekie have been inspecting the butter and eggs supplied to our restaurants in New York City. We have found these inspections a great aid in our efforts to secure only first quality products; and this letter is written to express our appreciation to the department for the services of Mr. Folster and Mr. Reekie as well as for the cooperation of the department generally." The letter was signed by E. E. Childs.

8. BUREAU OFFICERS ATTEND LOCAL MEETING.

Fruit crop conditions and the marketing of the 1924 fruit crop were discussed at the meeting held in Washington last Friday at the invitation of the Middle Atlantic Division of the National Association of State Marketing Officials. Representatives of this bureau who attended the meeting were Dr. S. A. Jones, E. C. Boree, Henry M. Taylor, H. F. Bryant and W. P. Heddin. Others who attended included representative fruit growers, marketing officials of the Middle Atlantic States, freight and traffic agents of several railroads.

9. USE OF GREAT LAKES RADIO STATION DISCONTINUED.

Use of the Great Lakes Naval radio broadcasting station by this bureau has been discontinued on account of decreased appropriation. The efficiency of radio as a method of broadcasting market and crop news to points not reached by the leased wire has been amply proven and the discontinuance of the service from the Great Lakes station is considered but temporary. In all probability, the use of the station will be resumed when the demand for the service increases and funds are available.

The Arlington Naval station will be utilized this year, as last, to facilitate the handling of our market news work at the Rochester, N. Y. field station. Daily reports on Apples, Cabbages, Peaches, Onions and White Potatoes will be telegraphed by radio to Rochester, where the information will be mimeographed and distributed. This station will be opened about September 1 and operated until about April 15.

10. COPIES OF "THE AGRICULTURAL SITUATION" FOR JUNE WANTED.

An unprecedented demand for copies of the June number of The Agricultural Situation has exhausted the supply. As additional copies are needed to fill requests which are still coming in, members of the staff are requested to send their copies, when they have finished with them, to Miss Thomas of the Division of Information. (Room 709, Bieber Building.)

11. CIVIL SERVICE EXAMINATIONS.

Applications for Specialist in Cotton Classing, \$3,800-\$5,000, and for Associate Specialist in Cotton Classing, \$3,000-\$3,600 will be received by the Civil Service Commission until July 29.

Applications will be rated as received until September 30 for:

Senior Economist (Farm Management) \$5,200;

Agricultural Economist \$3,800;

Associate Agricultural Economist, \$3,000.

Applicants will be rated on education, experience, fitness and on a thesis or discussion to be filed with application.

For further information, request an announcement by title of examination from The Personnel Section or the Civil Service Commission.

12. PURCHASE OF FURNITURE.

The Director of Purchases and Sales, Office of the Secretary, advises that:

"It is to the advantage of the department that all purchases of furniture, filing cases, etc., be made on the basis of the federal furniture specifications adopted by the General Supply Committee.

"The purchase of furniture for use in Washington is controlled by the provisions of the General Supply Committee, and the furniture delivered conforms to these specifications. However, it has come to my attention that purchases of furniture for field use have been in many instances for equipment not conforming to the federal specifications. The disadvantage is that such purchases are for commercial grades which are inferior to the grades furnished under the federal specifications, and for sectional units equipment which will not intermingle with equipment from other manufacturers.

"In order that the department furniture purchases may be put on a good basis without further delay, it is requested that all purchases of furniture be made from the General Schedule of Supplies. It has been demonstrated that the prices are advantageous to the department.

"No furniture purchase not in conformity with the above should be consummated without reference to the Director of Purchases and Sales."

13. PURCHASE OF SCRIP BOOKS.

All employes purchasing scrip books are urged to send purchase slips immediately to the Office of Accounts. These slips should show the project, letter of authorization and book numbers. Employes also should always insert on the cover of all books purchased, their names, addresses, letter of authorization and project numbers, so that they may be identified immediately upon receipt of unused portions. Considerable time is lost in the Office of Accounts attempting to check up and properly charge these unused portions of scrip.

Records of scrip are kept by names of employes purchasing books, consequently whenever scrip is used by any employe other than the purchaser, this fact should be indicated at the top of the purchase slip in space "Purchased by (name of purchaser); used by (give name of employe using book.)" (See paragraph 46 fiscal regulations.)

14. SECURING INFORMAL BIDS IN THE FIELD.

The Director of Purchases and Sales requests that in all cases in the future where it is necessary to have informal bids procured by field men rather than through his office that the standard blanks provided for the submission of written bids be used. These blanks may be secured from the Section of Property and Supplies, stock list item No. 3360. Any office not having these blanks on hand and expecting to have use for them in the future should requisition same immediately. The standard blanks must be used for all future bids.

15. TO THE FIELD.

Memorandum No. 493, amending the fiscal regulations regarding actual traveling expenses;

Memorandum No. 494, amending the fiscal regulations relative to reimbursement for the use of personally-owned automobiles.

16. IN THE LIBRARY:

Among the accessions to the Bureau Library for the week ending July 18 are:

Bonar, James.

Philosophy and political economy in some of their historical relations... [3d ed.] London, G. Allen & Unwin, ltd. [1922]

Canada. Dominion bureau of statistics. Internal trade division.

... Report on the grain trade of Canada for the crop year ended August 31 and to the close of navigation 1923... Ottawa, F. A. Acland, printer, 1924.

Galpin, C. J.

Rural social problems... New York and London, The Century co. [1924] (Century rural life books)

International institute of agriculture.

The international institute of agriculture; its organization, activity and results. Rome, Print.off. of the International institute of agriculture, 1924.

Marriott, J.A.R.

Economics and ethics... London, Methuen & co., ltd. [1923]

National milk producers' federation.

Before the United States Tariff commission in the matter of the hearing concerning the cost of production of casein... Washington, D. C., Acme printing co., 1923.

Philadelphia. Commercial exchange.

... Seventieth annual report, 1924. Philadelphia, Otto-Jones company, printers, 1924.

Short, Lloyd Milton

The development of national administrative organization in the United States... Urbana, Ill., 1923.

BUREAU BREVITIES.

17. PART 2 of the List of Workers in Subjects pertaining to agriculture, for 1923-24, has been published as Miscellaneous Circular No. 17, and is now available for distribution. Part 2 gives the workers in State agricultural colleges and experiment stations. Applications for copies should be addressed to Miss Thomas, Division of Information.
18. UNITED STATES GRADES FOR NORTHERN GROWN ONIONS have just been revised and copies of the revised specifications are now available. Copies may be had upon application to the Fruit and Vegetable Division.
19. MICHIGAN PEARS will be packed and shipped under the United States grades this season as a result of the promulgation of these standards as the legal grades by the State Commissioner of Agriculture. The order was effective July 14.
20. WORK AT THE EXPERIMENTAL MILLING AND BAKING LABORATORY of this bureau is described in the leading article of the June 24 issue of The Southwestern Miller. The story, which is illustrated by two interior views of the experimental mill, was written by J. H. Shollenberger, W. K. Marshall and D. A. Coleman, of the Grain Division.
21. THE CALIFORNIA PEACH DEAL for the season of 1923 is summarized in a mimeographed report by C. E. Schultz. Market reports on peaches were issued from the Sacramento office, July 17-September 29, 1923.
22. THE AGRICULTURAL YEARBOOK FOR 1923 is now off the press.

PERSONALS

Roy C. Potts was in New York City on Thursday and Friday, July 17 and 18 acting as a member of the committee representing public agencies which is considering problems confronting the New Jersey Poultry Producers' Association. Mr. Potts was selected as chairman of the sub-committee on merchandizing policy and methods. This committee will prepare a report to be submitted later to the executive committee of the Atlantic Coast Poultry Producers' Association. While in New York City, Mr. Potts conferred with bureau representatives regarding inspection service of butter and eggs and market news service on dairy and poultry products.

H. S. Yohe is in New York today and will be in Boston tomorrow to meet with bankers at their request to discuss warehousing and financing matters.

Charles E. Gage left Washington last Friday for a trip through North Dakota, Montana, Washington, Oregon, Idaho, California, Utah, Colorado and Iowa in connection with administrative matters of the Division of Crop and Livestock Estimates.

Fred Taylor, formerly in charge of the Cotton Division of the Bureau of Markets, was a welcome visitor to the old stand yesterday.

George C. Bryant, Agricultural Statistician for Indiana, has resigned effective immediately to enter private work. O. L. Dawson, Assistant Agricultural Statistician for Illinois, has been placed in charge temporarily. August 15, M. M. Justin, the Regional Livestock Statistician whose headquarters are Salt Lake City, will be transferred to Indianapolis to assume charge. Frank Andrews will then move his headquarters from Denver to Salt Lake City.

Albert C. Poulton and Newton T. Bringhurst left last night for New York City to serve as members of the New York Board of Cotton Examiners. On account of heavy deliveries of cotton at New York, additional help is needed there. Joe T. Biffle and Ira T. Black, also went to New York last night. They will assist the board in the handling of cotton samples. F. E. Nelson and G. E. Gaus have been in New York since last week helping in the emergency.

R. H. Black, in charge of Grain Cleaning Investigation, with headquarters at Minneapolis, was in Redfield, S. D., July 16 and Groton, July 17, where he gave thirty minute talks on the advantages of cleaning grain for market and for seed. He explained the operation of portable disc grain cleaner operated with thresher in connection with experiment station field days held by the South Dakota agricultural agronomist and extension specialists.

The Economist of the Illinois Merchants Trust Company, of Chicago, Rudolph A. Clemen, was among the visitors of last week.

E. J. Dickson, in charge of the Stenographic Section, is spending a three weeks' vacation at Cortland, N. Y.

B. O. Weitz, Division of Land Economics, is spending this week at his home in Brooklyn, N. Y. During his absence, his desk has been moved from Room 201-A in the Annex to Room 101 of the same building. Upon his return, Mr. Weitz can be reached on Branch 288.

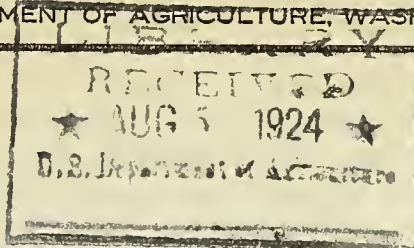
The excellent vocal program rendered last Saturday night by Miss Elsie Lang, Head Clerk of the Cost of Marketing Division, at the studio of the Radio Corporation of America, was broadcast through station WRC, Washington.

Miss Katherine Hicks, Division of Land Economics, left July 18 for her home in Canandaigua, N. Y., where she will spend three weeks.

Word has just been received that Dr. Taylor, Lloyd S. Tenny and J. A. Becker will sail for home July 25 on the S. S. President Roosevelt. They are expected to land in New York August 2 and will undoubtedly be in the Washington office on Monday, August 4.

THE B. A. E. NEWS.

ISSUED WEEKLY FOR THE STAFF OF THE BUREAU OF AGRICULTURAL ECONOMICS,
UNITED STATES DEPARTMENT OF AGRICULTURE, WASHINGTON, D. C.



July 29, 1924

Vol. 11, No. 5.

1. OFFICIAL STANDARDS FOR AMERICAN EGYPTIAN COTTON TO BE REVISED.

Official standards for American Egyptian cotton in use prior to August 1, 1923, will on August 1, 1925 replace those now in effect. The change in the standards was formally effected by an order of the Secretary dated July 26, 1924, and issued under authority of the cotton futures act and the cotton standards act. It was made in response to requests received originally from producers of American Egyptian cotton in Arizona and later from shippers and spinners which were confirmed by a vote of more than two-thirds of the holders of the present standards. As the cotton standards act requires that before any change in the standards can become effective it must be given public notice of not less than a year, the present standards, which became effective August 1, 1923, must remain legally in force until August 1, 1925.

No changes in the standards for Upland cotton have been ordered this summer. Minor revision, however, of the white standards for Upland cotton in the grades Good Middling, Strict Middling, Middling and Strict Low Middling which were made at the time of the adoption of the Universal standards last summer take effect August 1, 1924.

2. MASTER BUTCHERS APPRECIATE BUREAU'S WORK.

The Secretary of the New York State Association of United Master Butchers of America, Charles F. Glatz, wrote C. V. Whalin, in charge of the Marketing Livestock, Meats and Wool Division, an appreciative letter of the work his division is doing. The letter reads in part:

"Our association meeting in convention at Rochester passed a resolution thanking you and your department for the work you are doing in the interest of retail butchers. It also wants to thank you for what Mr. Davis is doing for the uplift of the meat industry.

"Accept our sincere thanks for having the privilege of having one of your representatives at our convention. It indeed was a pleasure and an honor to have Mr. McCarthy address the members of our association and also to have him with us at the mass meeting.

"The boys greatly appreciate the market report your department is sending out. The association hopes you will keep up the good work and at any time that our association can be of service to you we will greatly help along."

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Only a fool thinks he's indispensable.

3. MEMBERS OF WOOL TRADE TAKE GRADING COURSE.

A Boston wool dealer and a Connecticut wool manufacturer were among those who took the two-day course in wool grading given July 21-22 at the Ohio State University under the direction of the Extension Service. G. T. Willingmyre conducted the school which was attended by the four livestock specialists of the university and the four State extension leaders, in addition to the two members of the trade mentioned above.

4. AIR MAIL USED IN TRANSMITTING CROP REPORTS

The "flying crop report", is now made available by the use of the air mail. California reports were received recently at Washington in less than two days whereas formerly the reports were in transit nearly a week.

Use of the air mail in dispatching crop reports to Washington will be a tremendous advantage to agriculture and industry, declares W. F. Callander in charge of the Division of Crop and Livestock Estimates. It means not only a great saving in time, but a shortening of the period between the receipt of the reports and the date of their release at Washington.

5. WASHINGTON STATE BANKERS ENDORSE WAREHOUSE ACT.

At its annual meeting in June, 1924, the Washington State Bankers Association passed the following resolution:

"Resolved, that this association recognizes that the U. S. warehouse Act, which provides for federal regulation and supervision of public warehouses, affords adequate protection to the owners of grain and other stored commodities and enables them to more readily realize upon those commodities because of the greater desirability of the receipts as bank collateral. We recommend this act to the serious consideration of those engaged in the operation of public warehouses."

6. HOTEL DIRECTORY.

Reductions in rates on rooms offered by various hotels throughout the country to officers and employes of the Government traveling on official business have been announced in a circular issued by the Bureau of the Budget, dated July 10. Copies may be had upon application to Miss Thomas of the Division of Information.

7. GIRL BOWLERS TO MEET.

All ladies interested in joining the bowling league for the coming winter season are cordially invited to meet in the conference room (411, Bieber Building) Thursday, July 31, at 4:30 p. m. Election of officers will take place and time and place of playing, rules, fees and other matters will be discussed.

8. MIMEOGRAPH INK

During the fiscal year 1924 this bureau consumed 3,267 lbs. of A. B. Dick #767 ink costing \$4,894.50 and 1,165 lbs. of A. B. Dick #590 ink costing \$1,093.45, the price per pound of the former is \$1.50 and of the latter, 93 cents. The Chicago joint office has been using #590 ink exclusively for over two years and according to tests made averages as many copies per pound of ink as other offices secure from the #767 brand. E. P. Lemott of Chicago states that he has been getting good results with the cheaper ink, the only difficulty experienced being that sometimes in extremely hot weather it has a tendency to flow too freely. He says that the machines are operated at a speed of 150 to 180 impressions a minute which means that a free-flowing ink must be used in order to produce uniform and satisfactory copies. It has been his experience that unless the operator is properly instructed there is an inclination to re-ink too often when there is sufficient ink in the drum and on the pad although it might seem from the small quantity in the drum that more ink is needed. It is believed that if some of the offices that are adverse to using this ink would give it a more thorough study and trial, taking into consideration it is free-flowing, they would gain a more favorable impression of its use. Mr. Lemott states he secures 300 impressions with one inking, the copies dry in one-half minute after being run, and the ink does not clog the pads. He estimates that a saving of approximately \$200 per year is effected in the Chicago office by using the A. B. Dick #590 (Mimecon) ink rather than #767.

Recently there was tested out in a number of offices two brands of mimeograph ink manufactured by the Shallcross Company of Philadelphia; the Halco #211 which can be obtained at \$1.25 per lb., and the Halco Special at 90 cents per lb. The #211 was not favorably received, but the Special appeared to give nearly as good results in the first tests as the higher-priced inks used by the bureau. It is not desired, of course, to handicap operations by using materials that will not produce uniformly good results expeditiously, but in view of the fact that it appears some offices are able to use the lower-priced inks, it is desired that all offices give the matter serious consideration. It appears possible to effect an economy of \$2,000 a year on this item alone. It is suggested that small trial orders be placed for either the Mimecon #590, the Halco Special, or both. As the Mimecon ink appears to be effected somewhat by hot weather conditions, it may not be practicable for some of the offices to use that brand except in the cooler months. It is especially desired where these cheaper inks are tried out that full reports be made to the Washington offices on the results obtained.

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If you're wrong, you can't afford to lose your temper. If you're right, it doesn't pay to get mad about it.

9. ASSOCIATE MARKETING SPECIALIST (LIVESTOCK) EXAMINATION ANNOUNCED.

Application for Associate Marketing Specialist (Livestock) will be rated as received until September 30, the Civil Service Commission has just announced. The entrance salary for this position is \$3,000 a year.

Applicants must show that they have been graduated from a college or university of recognized standing and that they have had at least four years of responsible experience in one or more lines of specified activity. Responsible experience may be substituted for each year lacking of the college course. Graduate work in economics or related studies may be substituted for two years of the required experience.

The duties of this position will be to conduct investigations of the handling, marketing, and distribution of livestock, meats, and other animal products in different sections of the United States and at centralized markets; to make a careful study of the facilities available for handling and transporting these products; to secure market information relative to their supply, movement, and prices; to assist in the development of the market news service for these products; to secure information for use in the determination of market grades and standards for those products; and to assist in the betterment and improvement of marketing conditions affecting the handling of these products.

10. IN THE LIBRARY:

Among the accessions to the Bureau Library for the week ending July 25 are:

American economic review.

Supplement, vol. XIV, no. 2, June, 1924. Handbook of the American economic association, 1924. St. Albans, Vt., and New Haven, Conn., 1924.

The Canning trade.

... Almanac of the canning industry, 1924... Baltimore, Md., 1924.

Gt. Brit..Imperial mineral resources bureau.

The mineral industry of the British empire and foreign countries. Statistics, 1919-1921. Nitrates. London, H. M. Stationery off., 1924.

Jacquemont, Albin.

... Le problème des assurances sociales en agriculture. Paris, "Éditions spes", 1923.

National board of farm organizations.

Proceedings of the mid-winter meeting... Washington, D. C., February 12-13, 1924... Washington, D. C., 1924.

Rietz, Henry Lewis, ed.

Handbook of mathematical statistics... Boston, New York, Houghton Mifflin company, [1924]

San Francisco. Chamber of commerce.

Annual statistical report... for the year ending December 31, 1921... [San Francisco, 1922]

Textile world journal.

Official American textile directory... 1924. New York, Bragdon, Lord & Nagle co., 1924.

Tory, H. M.

... Report on agricultural credit... Ottawa, F. A. Acland, printer, 1924.

BUREAU BREVITIES.

11. A SUCCESSFUL COOPERATIVE FRUIT MARKETING AGENCY is analyzed by A. W. McKay and W. MacKenzie Stevens for the benefit of all interested in cooperation, and the factors that make for the success of large organizations, ^{are discussed} in Dept. Bulletins No. 1237 and 1261. The first of these bulletins was issued some time ago and the second is now being distributed. The California Fruit Growers Exchange is the agency studied.

12. APPLE DISEASES IN THE MARKET form the subject of Dept. Bul. No. 1253 now off the press. The bulletin is a joint contribution of this bureau and the Bureau of Plant Industry. In it, Dr. D. H. Rose makes a study of apple diseases on the market using as a base the Food Products Inspectors' certificates as issued during the first five years of their work.

13. DETAILED DATA on consumption of dairy and poultry products on farms for the year ended June 30, 1923, and on consumption of milk and cream in cities for the year ended December 31, 1923, are given in a mimeographed report now available. T. R. Pirtle, Division of Dairy and Poultry Products, is the author.

14. FARM TENANTS AND OWNERS ON A CORPORATE ESTATE is the title of a statistical analysis of the social and economic experience of tenants and owners on farms of the Amenia and Sharon Land Company, Cass County, N. D., 1893-1922. This preliminary report was compiled by Walter H. Baumgartel and Dr. C. L. Stewart.

15. ADDRESSES of the President of the United States and the Director of the Bureau of the Budget at the seventh regular meeting of the business organization of the Government, June 30, have been printed and a copy of this printed circular is being sent to branch offices.

16. LOGGED OFF UPLANDS IN WESTERN WASHINGTON present some difficulties to the farmer, according to E. R. Johnson and E. D. Strait in Department Bulletin No. 1236 now off the press. Methods and results are discussed and illustrated.

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The quietest thing about a busy man is his tongue.

PERSONALS

K. B. Seeds, of the Hay Inspection Service, returned last week from a trip to Philadelphia, Pa., Trenton and Newark, N.J., New York, Boston, and Portland, Maine. At Portland Mr. Seeds attended a conference called by C. M. White, Chief of the Maine Division of Markets, to consider the hay situation in that State. There were a number of representative men present from both the agricultural and business interests of the State, and the situation was thoroughly discussed concluding with arrangements for a vigorous campaign for better hay in the State in connection with the State-Federal hay inspection service soon to be inaugurated under the joint agreement made some time ago.

Arrangements were made at Boston for reestablishing the hay inspection service there in the near future in cooperation with the City, which was discontinued some time ago owing to the protracted illness of Inspector P. R. Dunn. Mr. Dunn has now fully recovered his health and after attending the school here next month to familiarize himself with the changes made in the grades last spring, will again be licensed by the department.

At other points visited Mr. Seeds conferred with inspectors and dealers about the inspection service already in operation at those points.

Dr. C. J. Galpin delivered an address at the State Farmers' and Farm Women's Convention at Raleigh, the evening of Thursday, July 24. The topic of Dr. Galpin's address was "Some Sources of Rural Hope."

W. C. Davis left Washington July 19 for Indianapolis, Chicago, and other points in the Middle West where he will interview packers relative to the grades of meat.

Earl C. Squire, Agricultural Commissioner, has recently returned from an extended trip throughout the West and the Pacific Northwest where he met with college officials, representatives of agricultural organizations, members of chambers of commerce, exporters and other business men interested in the foreign demand for agricultural products.

Mr. Squire, who returned from abroad this spring, after having spent three years in England and on continental Europe making studies for this bureau addressed numerous gatherings on present conditions in Europe, particularly in Germany. As Mr. Squire's duties are to establish contacts between American producers and foreign buyers and in other ways render assistance in the stimulation of the consumption of American products abroad, he took the opportunities afforded him on the western trip to meet personally producers, exporters and others and to obtain from them suggestions for improving foreign demand.

Mr. Squire left Washington May 1, visiting East Lansing, Chicago, Madison, Minneapolis, St. Paul, Bozeman, and at the request of President Holland of the Washington State Agricultural College, proceeding to Pullman where he put in a busy week making as many as three talks in one day.

Before returning to Washington, Mr. Squire spent several weeks on leave at his home in Michigan.

Dr. O. E. Baker returned to the office yesterday morning from a six-weeks unofficial trip to England and Scotland, devoted largely to visiting farms and agricultural experiment stations and noting the agricultural geography of those countries. He called at the Rothamsted Experiment Station at Harpenden, the oldest experiment station in the world, where wheat and barley have been grown continuously on the same land for 80 years, both with and without fertilization. Stops were made at Oxford, Nantwich, Nye, Cambridge, Norwich, and at Selby where several farms were visited which have been reclaimed from the sea by so-called "warping" or accumulation of sediment brought in by the tides.

Dr. Baker found particularly interesting the estate of Sir Harry Hope at Dunbar, Scotland. Here the yield of potatoes, grown two years in a six year rotation, averages over 400 bushels per acre. The farm is probably more intensively cultivated, considering its area of 1100 acres, than any other farm in Great Britain.

The trip was concluded by attendance at the meeting of the Agricultural Education Association at Aberdeen, from which point several famous stock farms were visited. Dr. Baker returned via Montreal, and proceeded to Ottawa where he secured certain agricultural statistics and visited the experimental farm before returning to Washington.

J. C. Folsom, Division of Land Economics, will leave the latter part of this week on a four-weeks tour of Massachusetts, Rhode Island, Connecticut, and Long Island, N. Y., where he will make a study of agencies placing farm labor, the means used by farmers in obtaining farm labor, and the methods of handling labor in various farming districts. Mr. Folsom will spend a few days in Massachusetts on annual leave before his return to the office.

Five members of the Cotton Division will leave for New York tonight to assist in the classification of cotton incident to the heavy deliveries on future contracts this month. The cotton examiners who will go are R. L. Francis and R. L. Kause. D. I. McGehee, S. W. Holman and Mott C. Marshall will assist the board in handling and certifying the cotton.

Dr. E. L. Kirkpatrick, of the Division of Farm Population and Rural Life, spoke before graduate students of Columbia University and home economics teachers from many States at Columbia University, July 24, on "The Farmers' Standard of Living."

Mrs. Florence E. Shipton has been appointed a Clerk-Typist in the Division of Farm Population and Rural Life and reported for duty July 24.

Miss M. C. Vance is enjoying a week's vacation in the Blue Ridge mountains, Pa.

Mildred H. Niles, Head Clerk, Farm Population and Rural Life will leave August 1 for a vacation of several weeks at Mountain Lake Park, Md.

Mrs. Ethel K. Day, Division of Land Economics, has returned to her desk after an absence of several weeks on account of an infected foot.

Members of the Foreign Section were greatly surprised last Thursday morning when they learned that Miss Edith Marceron had changed her name to Mrs. Virgilis Velasquez on the previous Tuesday when she took leave for the afternoon.

Reports from Emergency Hospital indicate that Mrs. Mayme McDanell, of the Foreign Section, who was recently operated on for appendicitis, is well on the road to recovery.

Miss Esther H. Johnson, of "Foreign Crops and Markets" staff is spending her vacation motoring through the Adirondacks.

Miss Charlotte Ellerbrock, of the Office of the Chief, is enjoying a trip through the Great Lakes.

Miss Ingeborg S. Gronvold, of the Division of Statistical and Historical Research, is also taking the Great Lakes trip.

V. D. Callanan, who has been operating the news service on peaches at Macon, Ga. has been assigned to New York City, where he is permanently in charge of the fruit and vegetable market news office.

R. M. Peterson has now taken over the market reporting work at Macon.

Word from E. W. Stillwell indicates that he was in San Francisco last Wednesday and Thursday. He expected to spend the week-end at Los Angeles, returning to Fresno yesterday. The daily reports on grapes will be started at Fresno within a day or two.

To supervise shipping-point inspection of various New Jersey products, W. V. Stephens, of the New York City inspection staff, has taken up headquarters at Moorestown, N. J.

A. E. Prugh, of the Fruit and Vegetable field force, is now enjoying a vacation at his home at Radnor, Ohio. Mr. Prugh is scheduled to open the Rochester, N. Y. field office about September 1.

W. L. Evans, also of the Fruit and Vegetable Division, leaves Washington tomorrow for his annual vacation. He will motor via the Susquehanna Trail through Pennsylvania to his home at Lee Center, N. Y.

J. W. Park is now on an investigational trip through the eastern cantaloupe sections studying the packing, loading and shipping of cantaloupes. He will visit various shipping points in North Carolina, Virginia, Maryland, Delaware, New Jersey, Pennsylvania, Indiana, Illinois and Michigan.

Harvey F. Wertz, has been transferred to the Fond du Lac office of the Division of Dairy and Poultry Products. Mr. Wertz was formerly telegraph operator in the Federal-State office at Harrisburg, Pa.

THE B. A. E. NEWS.

ISSUED WEEKLY FOR THE STAFF OF THE BUREAU OF AGRICULTURAL ECONOMICS,
UNITED STATES DEPARTMENT OF AGRICULTURE, WASHINGTON, D. C.

RECEIVED
★ AUG 11 1924 ★
U.S. DEPARTMENT OF AGRICULTURE

August 5, 1924

Vol. 11, No. 6.

1. CHIEF AND PARTY RETURNS FROM ABROAD.

Dr. Taylor, Lloyd S. Tenny and J. A. Backer arrived in New York Friday afternoon aboard the S. S. President Roosevelt. The Chief was in his office on Saturday and on Monday at a bureau council meeting. told of his work abroad and related personal impressions gained during his three months' trip.

The first thing of importance, he said, was the trip to Rome and the meeting of the International Institute of Agriculture. Dr. Taylor explained that about a year ago this bureau had to decide whether or not it would take an interest in the institute or forget it in the development of our foreign work. It seemed wise to make an attempt to use the institute as one of the instrumentalities for gathering information and as a result Asher Hobson was sent to Rome as the permanent delegate of the United States to study the whole situation and outline a program. Mr. Hobson's program, involving the development of statistical work and the strengthening of activities along the line of general economics, land economics and credits, was unanimously adopted by the general assembly in spite of the fact that it did not meet with the approval of the English and French permanent delegates. Dr. Taylor predicts the development of the institute into a strong organization and states that it affords the best possible way of gathering information because data are obtained under a treaty made and signed by the nation from which information is sought, and secondly the institute can develop the collection of information in the various countries in a way an outside nation cannot do. One of the big undertakings of the institute will be the taking of a comparable world's census of agriculture.

In speaking of Mr. Hobson's contemplated visit to the States in September to improve his contacts in this country, the Chief took occasion to praise Mr. Hobson for the wonderful piece of work he has accomplished.

Dr. Taylor explained that he had devoted himself to cotton for a month and had sent for Lloyd S. Tenny and Chester Morrill to take part in the meeting held at London relating to the universal standards. At this time, however, he does not care to make any statement regarding the matter.

Impressions gained in Germany were briefly outlined. The Chief said in entering Berlin one is impressed by the fact that there is nothing doing there - not much business and not the rush on the streets as in Paris and London. He was very much elated over the fact that Max Sering, whom he styled the leading agricultural economist in Europe, was very enthusiastic over the work of the bureau. Prof. Sering thought the intentions-to-plant and agricultural forecast reports were a wonderful forward step.

Dr. Taylor expressed pleasure at being back and stated he felt rested and better than he has for several years. While he had many interesting experiences, he did not take to flying like Mr. Edler who went by plane from Paris to London.

2. MR. ESTABROOK TAKES UP DUTIES AT BUENOS AIRES.

Leon M. Estabrook, who has been on furlough for the past eighteen months, has been restored to the rolls of this bureau effective August 1. Mr. Estabrook is serving as Agricultural Commissioner with headquarters at Buenos Aires. He will make a careful and thorough study of cotton production in Argentina, Paraguay and Brazil, and will report upon general agricultural conditions, especially statistics of crops and animal production, in Argentina, Uruguay and Brazil. Mr. Estabrook has just completed the reorganization of the statistical and crop reporting service of the Bureau of Rural Economics and Statistics of the Department of Agriculture of Argentina at the request of that department.

3. MR. BECKER REPORTS ON FOREIGN STATISTICAL AGENCIES.

Joseph A. Becker, of the Division of Crop and Livestock Estimates, returned with the Chief on the S. S. President Roosevelt after a three months' trip in Europe. Mr. Becker was one of the delegates to the International Institute of Agriculture at Rome, and also attended the cotton conferences at Liverpool and Manchester in May, and the cotton conference at London in July. The balance of the time spent in Europe he devoted to a study of the crop reporting methods of the European Countries. In connection with this study he visited the various statistical agencies in Italy, France, England, Denmark, Norway, Sweden, Czecho-Slovakia, Austria, Holland, Belgium, and Germany, including the Prussian and Bavarian offices. He reports very pleasant contacts with the officials in foreign countries engaged in similar work, and a keen interest on the part of many of them in the types of information coming from the statistical agencies of the United States as well as in the methods used in making the reports in this country.

A few of the outstanding characteristics of the European crop reporting agencies are: 1. The tendency toward central statistical bureaus covering agriculture as well as other statistical work. 2. The tendency toward minute organizations starting with the central agency and working down through the various provincial and sub-provincial organizations to the small country communes. 3. A tendency towards stabilization of methods running back for many years. In other words, in few countries was there a tendency to enlarge and improve the scope and quality of the work done. 4. A general hesitancy to attempt the making of forecasts of crop production and the like.

4. MR. EDLER OBTAINS MUCH VALUABLE SEED DATA ABROAD.

G. C. Edler, of the Hay, Feed and Seed Division, returned Thursday on the S.S. George Washington from a three months' trip to Europe. After attending the sessions of the International Institute of Agriculture, at Rome, May 2-10, and before the meetings of the International Seed Testing Congress which he attended at Cambridge, England, July 9 and 10, Mr. Edler visited many of the most important seed markets in Bologna (Italy), Vienna, Budapest, Prague, Warsaw, Danzig, Berlin, Hamburg, Stettin, Frankfurt, and Darmstadt, Germany, Zurich, Switzerland, Brussels, Amsterdam, Rotterdam, Copenhagen and Odense, Denmark, London, Edinburgh, Leith, and Glasgow.

Mr. Edler obtained considerable information regarding seed production, movement and handling which, together with the personal contacts made with leading men in the seed industry, will be of much value in reporting the seed situation in Europe in the future. It is essential that European information be incorporated from time to time in reports covering the domestic supply, demand, and prices of seeds because the domestic markets for seeds are affected more or less by conditions in European and other markets. One or more correspondents at each important market will submit a report monthly relative to seed trade conditions and in return will receive copies of seed reports issued by the bureau.

About 30 samples of seeds for use in experiments by men in the Bureau of Plant Industry were obtained by Mr. Edler and arrangements were made with several seedsmen to have them submit samples of certain kinds of seed after harvest this year.

Mr. Edler cabled timely information regarding the orchard grass and meadow fescue seed crops, carryover, and prices in Denmark and similar information for crimson clover seed in France. This information was released immediately to the growers and dealers throughout the United States in connection with domestic information on these crops.

5. HAY STANDARDIZATION NOW IN FULL SWING.

The Kansas City offices of the Hay, Feed and Seed Division, were moved on August 1 from the Live Stock Exchange Building, to a building at 1513 Genesee St. The new location is almost directly across the street from the Live Stock Exchange and has the large Kansas City hay yards immediately behind it. The Hay, Feed and Seed Division will have the second and third floors of this building, with approximately 5500 feet of floor space. This will be used for offices for the market news work on grain, hay, feed and seed, and laboratories for standardization work on hay and broom corn. It is expected that a large amount of the work on standardization of alfalfa and prairie hays will be done at this point, as Kansas City is the largest market in the country for alfalfa and one of the largest for prairie hay.

G. F. Kellogg will have administrative charge of the entire office and will attend to the details of the market news work. George Postmus, now in the Washington hay standardization laboratory, will leave for Kansas City in a few days to handle the hay standardization work. G. B. Alguire will continue to handle the broom corn work as in the past.

A laboratory has also been established for hay standardization work at Auburn, Ala., in cooperation with the Alabama Extension Service, where particular attention will be given to standardization of Johnson grass hay. Another laboratory will be installed shortly at the University of Minnesota, in cooperation with the Minnesota Experiment Station and the Minnesota Railroad and Warehouse Commission, for work on prairie hay. Cooperative agreements have also been made with Experiment Stations at the Kansas Agricultural College, Manhattan, Kans.; New York College of Agriculture, Ithaca, N.Y.; Texas A. & M. College, College Station, Texas; Oklahoma A. & M. College, Stillwater, Okla.; and the Oregon Agricultural College, at Corvallis, Ore., whereby representatives of the stations will send samples of the hay of those States to the bureau laboratories, and make studies of production and market-

ing methods in their States so that they can assist and advise the department in drafting tentative grades, and in promoting the use of the grades after they are established. The Kansas and Oklahoma Stations will pay particular attention to alfalfa and prairie hay, Texas to prairie and Johnson grass, and New York and Oregon to alfalfa hay. The Arizona Industrial Congress is also cooperating with the department in making studies of the hay situation in that State.

6. MANY GRAIN APPEALS HANDLED.

Nearly 25,000 appeals under the United States grain standards act were handled by the Grain Division during the fiscal year 1924 and Federal appeal grade certificates were issued to cover the grain involved. Of the number of appeals handled during the past year, 16,946 were on wheat, 5,260 on corn, 1,357 on oats and 1,342 on rye. The licensed inspector's grade which was appealed from was changed by the grain supervisor in 44.3 per cent of the appeals; 39 per cent of the grades being raised, 51.6 per cent lowered, and 12.4 per cent changed on color class, or sub-class (a number of grades being both raised or lowered and also changed on color, class, or subclass). Board appeals (or super-appeals) were called in 474 cases, 458 being handled by the Board of Review at Chicago, and 16 by the Board of Review at Portland. The Chicago Board sustained the grain supervisor in 78 per cent of the number handled, and the Portland Board sustained 81.2 per cent. The Minneapolis office also handled 145 appeals under the warehouse act.

The greater number of the appeals handled during the year were on carlot shipments of grain, although 18,466,000 bushels in vessels were covered by appeals and appeal grade certificates issued to cover same.

Fees for the appeals which were not sustained amounted to \$37,048.20. No charges are assessable on appeals which are sustained, and the deposits made on such appeals were therefore refunded. Another source of revenue was the sale by field offices of Federal Grain Supervision of grain samples which had accumulated in connection with official work. The receipts from the sales amounted to \$5,972.98. For the fiscal years 1917 to 1924, inclusive, this bureau has turned in to the U. S. Treasury as miscellaneous receipts the sum of \$233,468.29, representing fees for handling grain appeals and disputes, and receipts from the sales of grain samples.

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A WELL-BRED MAN KNOWS HOW TO CONFESS A FAULT OR ACKNOWLEDGE HIMSELF IN ERROR.

7. MEN'S BOWLING LEAGUE.

In order that the men bowling fans of the bureau may have as much chance as the ladies to "knock 'em down on the alleys", a men's bowling league limited to the Bureau of Agricultural Economics is to be organized. Eight full teams of five players each are desired. Those interested in the different divisions are asked to get together and delegate some one to attend an organization meeting to be held at a future date. Call E. E. Barber, Property and Supply Section, for further information.

8. IN THE LIBRARY:

Among the accessions to the Bureau Library for the week ending August 1 are:

American sugar refining company.

Annual report...for the thirty-third year, ending December thirty-first, 1923. New York, 1924.

Buck, J. L.

...An economic and social survey of 102 farms near Wuhu, Anhwei, China... Nanking, China College of Agriculture and forestry, 1923. (University of Nanking, Agriculture and forestry series, vol. 1, no.7)

Commercial fertilizer.

1924 "Year book"... Atlanta, Ga., Walter W. Brown publishing company, 1924.

Faure, Blattman & Co.

... Review of the oil and fat markets 1923... London, 1924.

Hawkins, L Whittem.

Cost accounts, an explanation of principles and a guide to practice ... 6th ed. London, Gee & co., 1924.

Joerg, W. L. G.

Recent geographical work in Europe...
(In the Geographical review, July 1922, p.431-484)

Martonne, E. de.

Geography in France... New York, American geographical society, 1924. (American geographical society Research series no. 4a)

Rew, Sir Robert H., and Russell, Sir E. J.

The possibilities of British agriculture... London, J. Murray, 1923.

U. S. Bureau of the census.

...Financial statistics of states, 1922... Washington, Govt. print.off., 1924.

9. MANUSCRIPTS SUBMITTED BY THE BUREAU IN JULY.

The following manuscripts were submitted to the Office of Publications during July:

Black, R. H. and Boerner, E. G.: Cleaning Grain
at the Threshing Machine. For Farmers' Bulletin.

Reynoldson, L. A.: Field and Crop Labor on Georgia Farms.
For Department Bulletin.

Rules and Regulations---Governing the Inspection and
Certification of Fruits, Vegetables, and Other
Products. For Service and Regulatory Announce-
ments 85.

Rules and Regulations---Governing the In-
spection of Hay. For Service and
Regulatory Announcements 86.

Statistics of Potatoes and Sweet Potatoes.
For Statistical Bulletin.

The following articles have been approved for publication in the periodicals named:

Barr, J. E.: Delinting and Recleaning Cotton
Seed Supply. For Seed World.

Barr, J. E.: Delinting and Recleaning Cotton
Seed. For Seed World and Cotton News.

Galpin, C. J.: Quack Preachers. For Country Gentleman.

Samson, H. W.: Standardize the Georgia Peach.
For The Georgia Peach.

Sherman, C. B.: Increasing Local Profits.
For American Bankers Association Journal.

Sherman, C. B.: Looking Back to Beginnings.
For Forecast Magazine.

Slocum, R. R.: Latest Official Figures on U. S.
Poultry Industry. For Reliable Poultry Journal.

Smith, W. D.: Other Cereal Grains in Rough
Rice. For Rice Journal.

Smith, W. D.: Red Rice as a Grading Factor. For Rice Journal.

Spillman, W. J.: The Flax Growers' Dilemma.
For Country Gentleman.

BUREAU BREVITES.

10. UNITED STATES OFFICIAL WOOL STANDARDS were exhibited at the Royal Agricultural show held at Leicester, England, early in July, and according to a letter received by G. T. Willingmyre from one of the largest wool firms in Great Britain, the standards aroused a very great deal of interest. The firm expresses the hope that the exhibition will do something, however little, to facilitate the adoption of similar standards in Great Britain and other countries - a state of affairs very much to be desired, it states.

11. A NATIONAL PROGRAM OF EGG STANDARDIZATION and its value to the farmer is set forth in a mimeographed circular prepared by Roy C. Potts, Specialist in charge of the Division of Dairy and Poultry Products. The circular is being sent to the extension departments of State agricultural colleges, to county agents, poultry specialists throughout the States and others. Copies may be had upon application to Mr. Potts' division.

12. A DESCRIPTIVE ILLUSTRATED POSTER emphasizing the need for cleaning wheat at the farm has been prepared by the Grain Investigations Unit. Copies are being displayed at banks, country elevators, mills, railroad stations and other public places throughout the spring wheat territory. The poster was printed in connection with the intensive campaign now being waged in the spring wheat States to induce farmers to clean their wheat on the farm.

13. COSTS AND METHODS in carrying cattle on national forest ranges in Colorado, Wyoming, Montana, Utah and Idaho in 1923 are discussed by G. S. Klemmedson, Assistant Farm Economist, in a preliminary report just issued. The Colorado Agricultural Experiment Station cooperated with this bureau in conducting the study.

14. A SUPPLEMENT to the selected and annotated reading list on agricultural cooperation compiled by Chastina Gardner has been mimeographed and distributed. The titles in the supplement were not available when Circular No. 11 was published. The entire list was prepared with special reference to marketing, purchasing and credit, and includes only works printed in English.

15. UNITED STATES GRADES FOR SHELLLED WHITE SPANISH PEANUTS are found in Department Circular No. 304, a little one-sheet publication just off the press.

16. THE COLORADO PEAR DEAL for the season of 1923 is summarized in a report now available. W. J. Bertush is the author.

17. AN ECONOMIC STUDY OF THE COSTS AND METHODS OF RANGE CATTLE PRODUCTION in the Northeastern range area of Texas, for 1920, 1921, and 1922 is reported upon by V. V. Parr and G. S. Klemmedson in a mimeographed circular recently issued. The study covered 15 ranches with a total of 38,511 cows and their calves. The Bureau of Animal Industry cooperated in the study.

18. COSTS AND METHODS OF FATTENING CATTLE IN INDIANA (winter 1922-23) are outlined in a preliminary report mimeographed by this bureau. The study was made by this bureau in cooperation with the Bureau of Animal Industry and Purdue University.

PERSONALS.

W. F. Callander will leave Washington next Friday for points in North and South Dakota and Minnesota to confer with extension directors relative to cooperation in statistical work.

Dr. Charles L. Stewart, Division of Land Economics, has accepted a position with the University of Illinois and expects to tender his resignation as Agricultural Economist in this bureau in the near future. Dr. Stewart will become Associate Professor of Economics, College of Commerce and Business Administration of the University of Illinois, in charge of the work in agricultural economics. As his teaching schedule is light, his duties will consist largely of research work.

Dr. Stewart became Associate Agricultural Economist in the former Office of Farm Management and Farm Economics in January, 1921, to make a study of tenantry in the United States. Since his connection with the Division of Land Economics, he has been responsible for all of the work dealing with tenantry.

Chris L. Christensen and Geo. O. Gatlin will leave for a southern trip August 10, to visit Lexington, Louisville, and Hopkinsville, Ky.; Memphis, Tenn.; Jackson, Miss.; Atlanta, Ga.; and Raleigh, N. C., to confer with officers of farmers' cooperative organizations, State bureaus, and extension divisions regarding cooperative marketing work. They expect to be absent about two weeks.

A. W. McKay will leave Washington August 15, for Essex Junction, Vt., for the purpose of conferring with the manager and directors of the Vermont Maple Products Cooperative Exchange, Inc. Since its organization during the early part of the year 1922, the increased volume of business done by the exchange demands certain changes in its local associations, and Mr. McKay, who previously made an investigation of this organization, will render assistance in this connection.

W. A. Sherman and F. G. Robb left yesterday for Chicago for a conference with railroad officials from that vicinity regarding inspection work. Mr. Robb will assist in making preliminary arrangements for the inspection training class and for various assignments in fall shipping-point work in the central States.

Burke H. Critchfield, Executive Secretary of the Midwest Agricultural Economics Research Council, arrived in Washington yesterday morning and will spend the remainder of the week here conferring with C. L. Christensen and other division leaders with reference to the work of the council. Mr. Critchfield is also working on the program for ^{the} meeting of the council to be held at Chicago next December.

C. R. Ferris, Grain Sampler in the Philadelphia office for the past five years, has resigned to accept a position as hay buyer and inspector for the Southeastern Molasses & Hay Company at Columbia, S. C.

Dr. C. J. West, Agricultural Statistician for Ohio, and E. C. Paxton, Agricultural Statistician for Kansas, are now in Washington. They will act as members on the Crop Reporting Board next Thursday when the grain report will be issued. Charles S. Bouton, Statistician for Arkansas, Frank Parker, Statistician for North Carolina, and Z. R. Pettet, Regional Statistician for the cotton belt, will assist the board in issuing the cotton report on August 8.

J. E. Barr met with the members of the North Carolina Seed Improvement Association at their annual meeting at Raleigh, N.C., on July 24 and discussed the advantages of delinting and recleaning cotton seed for planting purposes. Important points were illustrated by charts and type samples of cotton seed.

H. M. Dixon, in charge of Farm Management Extension work, recently returned from a trip to New York, Maine, New Hampshire and Delaware in the interests of extension work. He reports that in New York during the coming winter the extension program will be enlarged to include more marketing work. In addition to three or four staff men, New York hopes to have the aid of H. B. Munger, former head of the Farm Management Department at Ames, and now a farmer in New York, and also M. C. Burritt, former Director of Extension in New York and now farming. It hopes to have during the winter months a staff of 6 or 7 men with broad experience to carry out the program.

In Maine, M. D. Jones is putting on his first organized campaign for promoting one phase of the farm management extension program. This relates to poultry accounts and will be in cooperation with the poultry specialist. In New Hampshire, Mr. Woodmont is conducting a large number of farm marketing tours stressing mainly labor-saving practices.

Mr. Dixon took part in a number of meetings on this trip when he emphasized the need of better farm business analysis by farmers.

Mrs. Emma S. Thompson, Executive Clerk of the Crop Reporting Board, died at her home in Washington, August 3, as a result of complications following an attack of pneumonia.

For a period of 28 years, Mrs. Thompson was in charge of the final tabulations, computations and summaries of the Government crop reports, and custodian of the original records of the board. Her responsibilities were great and her duties extensive and exacting. She was probably the most efficient tabulator and computer ever in the service of the board, being extremely rapid in computation, and her work practically free from error.

Understanding, candor, and kindly helpfulness toward her associates were outstanding traits in Mrs. Thompson's character. She won the esteem and love of all who knew her. Her death is a severe loss to our organization of which she was an important part.

A. C. Poulton, chairman of the board of cotton examiners at New Orleans, who has been in Washington assisting with the preparation of the Universal Cotton Standards, received a telegram last week stating that his wife, who is visiting at her home at Hawesville, Ky. had been seriously injured in an automobile collision. It is understood the Mr. Poulton's sister's child was killed in the accident. Mr. Poulton left at once for Hawesville.

Mrs. Will C. Hackleman, wife of the Supervising Inspector of the Food Products Inspection Service at New York City, and formerly Miss Georgia Lee Ritchie of this bureau, was welcomed by former co-workers when she called yesterday. Mr. Hackleman is on leave for ten days, which he will spend in Washington and at various points in Virginia, after which he will go to Chicago in connection with the training course to be given inspectors.

B. C. Boree, at present in charge of the market news work on fruits and vegetables in Washington, is on leave this week. J. W. Park, who has returned from North Carolina where he was making studies of cantaloupe marketing, will handle Mr. Boree's work this week. Later, Mr. Park will go to the more northern cantaloupe-shipping districts to complete his investigation.

W. M. King, of the Hay, Feed and Seed Division, spent several days last week in the Shenandoah Valley, in Virginia, securing sample bales of hay for use at the inspector's school to be held at the laboratory here this month.

Miss O. M. Ford, secretary to Dr. Stine, is having a two weeks' vacation at Cape May, N. J.

Miss Emily E. Clark returned yesterday morning from a week-end trip spent at Niagara Falls.

P. D. Rupert will start shipping-point inspection work on early apples and peaches this week at Hancock, Md.

Mrs. Roger Gates, formerly Miss Marie Ridgely of the Cotton Section, visited former associates in the bureau last week.

Mrs. Eva Thayer Shively has been reappointed to a temporary position in the library to do a special piece of bibliographical work. Mrs. Shively reported for duty yesterday.

Mrs. Florence C. Fitch, of the Periodic Reports Section, returned to her desk yesterday after a vacation of nearly three weeks spent at Ocean City, N. J.

Miss Frances Borders Thompson and Miss Margaret Grant, of the Grain Division, are enjoying a vacation in Bermuda.

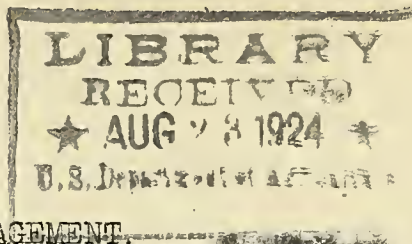
J. F. Pevare, in charge of Property and Supplies, left Washington last Friday for a three weeks' vacation to be spent mostly in Yellowstone and Glacier National Parks. He expects to visit Minneapolis and Chicago on his return trip.

A. T. Edinger, Marketing Livestock, Meats and Wool Division, has been in Baltimore for the last ten days in the interest of the retail meat investigation.

Miss Laura V. Sankey, Division of Land Economics, returned Monday morning from her home in Snowdon, Ala., where she spent a very enjoyable month.

THE B. A. E. NEWS.

ISSUED WEEKLY FOR THE STAFF OF THE BUREAU OF AGRICULTURAL ECONOMICS,
UNITED STATES DEPARTMENT OF AGRICULTURE, WASHINGTON, D. C.



August 12, 1924

Vol. 11, No. 7.

1. M. L. WILSON TO HEAD FARM MANAGEMENT.

M. L. Wilson, formerly Farm Management Demonstrator for Montana, has been appointed Senior Agricultural Economist, and will be administrative head of the Division of Farm Management. The Division of Farm Management is also to include the unit formerly known as the Cost of Production Division.

Dr. Taylor formally introduced Mr. Wilson to members of the Divisions of Farm Management and Cost of Production at a gathering held in the Chief's Office yesterday morning. Dr. Taylor reiterated his statement of the objectives of these services and outlined present arrangements for giving effect to the greater service contemplated. He pointed out that in order to give farmers sound advice in their production problems it is necessary to consider the problems of marketing as well as those of farm organization and operation and that the Division of Farm Management will find it advisable to draw freely on the information brought together by other divisions. Mr. Wilson was welcomed to the division by H. R. Tolley, who assured him of the cordial cooperation of all members of the staff in carrying out the new program of the division.

Mr. Wilson will give especial attention to carrying the results of research work to farmers by coordinating the efforts of his division and other divisions of the bureau with State and local agencies.

H. R. Tolley will assist Mr. Wilson in the general administration of the division and will give especial attention to the research projects conducted by the divisions. R. H. Wilcox will be leader in livestock production projects, while M. R. Cooper will handle the crop production projects, and J. B. Hutson, the detailed farm records and accounts.

Mr. Wilson and Mr. Wilcox have just recently arrived in Washington after a four weeks' trip throughout the Middle West and South inspecting the farm management and cost of production work. The States visited included Colorado, Kansas, Iowa, Illinois, Indiana, Ohio, Kentucky and Mississippi. They went into the country and met bureau representatives who are working jointly with the State colleges, gathering cost of production and farm management data.

2. UNIVERSAL COTTON STANDARD SITUATION CONSIDERED AT RECENT CONFERENCE.

Hope that the Liverpool Cotton Association, which recently gave notice of its intention to withdraw from the International Agreement signed last year establishing universal cotton standards, will reconsider its decision when it discovers that it is mistaken in the belief that this department has changed the standards agreed on, is expressed in a statement given out by representatives of the American cotton trade who met yesterday with bureau officials and Chester Morrill, of the Secretary's Office, to consider the

statement. No change in the universal standards has been made, says the statement, which reads:

"A number of representatives of the American cotton trade met with the Department of Agriculture to-day to review and consider the recent happenings with regard to universal standards for American cotton, particularly with regard to the fact that Liverpool had given notice to withdraw after August 1, 1925 from her agreement to operate under the universal standards. Liverpool had indicated at the time of her withdrawal that she might cancel her notice to withdraw in case a satisfactory supplementary agreement could be reached. A supplementary agreement was presented by the Department of Agriculture to the European Cotton Associations at a meeting in London on the 21st of July. While Liverpool alone of the exchanges represented, refused to accept the supplementary agreement proposed, the Cotton Associations of Manchester, Bremen, Rotterdam, Havre, and Barcelona have accepted. It is believed by the representatives of the cotton trade present to-day that the members of the Liverpool Cotton Association are very high class, fair-minded, and honorable men and that if they thoroughly understood the whole situation, they would be disposed to accept the supplementary agreement and recall their notice to withdraw. It would appear that their giving notice to withdraw and their refusal to accept the agreement is based upon the belief that the Department of Agriculture deliberately changed the Universal Standards, whereas, no change has been made in the Universal Standards. It is hoped that when this fact becomes fully known to the members of the Liverpool Association they will be disposed to reconsider their action.

"The following members of the cotton trade were present: W. L. Clayton, Houston, Texas; H. M. Rankin, New Orleans, Louisiana; R. E. Gilbert, Norfolk, Virginia; D. H. Crump, Memphis, Tennessee; O. O. Scroggin, Little Rock, Arkansas; R. C. Dickerson, Memphis, Tennessee; B. W. Kilgore, Raleigh, North Carolina; and C. B. Howard, Atlanta, Georgia."

The supplementary agreement referred to in the foregoing statement provides, among other things, that parties to the agreement shall be represented at meetings for the purpose of establishing and maintaining confidence "in the integrity, comparability and uniformity of copies of the original Universal standards used by the department and the cotton associations." It is noted that the physical appearance of the original samples of cotton constituting the universal standards may change in storage, in spite of the greatest care and under the most favorable storage conditions. Such a change, which made it necessary to replace one box of samples, was the cause of the misunderstanding between Liverpool and the Department of Agriculture.

So that such misunderstandings may not again arise, the supplementary agreement calls for a meeting of representatives of the parties to it to be held at Washington every year on the first Monday in March. These meetings would be held solely to examine and approve 40 sets of copies of the original universal standards and such additional sets as might hereafter be required. In examining and approving these copies, the experts would be expected to take into account the tendency of the samples to change in appearance. They would not be authorized to depart from the original standards in any way. After examination and certification of the samples, two sets would be drawn by lot. These two sets the Department of Agriculture would seal, set aside, and pre-

serve in storage unopened until the next annual meeting. The first set drawn would be recognized as the official representative of the original universal standards. The second set would be stored separately from the first set and would be substituted for the first set if that set should be damaged or destroyed.

Of the remaining sets of samples there would be drawn by lot for each association two sets. One additional set would go to each association having a board of cotton examiners constituted as provided in the principal agreement. These sets would be furnished gratis. Associations would have the privilege of buying an additional number of sets on written application. Associations are required to devise means and be responsible for the proper custody, care and preservation of the samples furnished to them.

At the meetings held to approve copies of the universal standards, the United States may be represented by as many experts as there are experts present representing the European associations that have signed the agreement. Each participating association would have one vote, and the United States would have the same number of votes as the total number cast by the associations. Three-fourths of all the votes cast would be required for any action.

3. JULY RUSH WORK IN NEW YORK COTTON OFFICE CONCLUDED.

The month of July witnessed another rush of cotton classification work in the New York office of the Division of Cotton Marketing - one of those deluges characterized by their sudden appearance without previous warning.

During the month, 61,888 bales of cotton were classified and certificated, all intended for delivery on future contracts. In addition, the classification of 425 bales was reviewed, 229 bales were classified in the preliminary classification service, and 777 bales were transferred from the New Orleans market to the New York market under the supervision of the Boards of Cotton Examiners at New Orleans and New York and certificated at New York. Total assessments during the month at New York amounted to nearly \$20,000.

The feature of the rush was the late arrival of the cotton in New York and the consequent concentration of practically all of the inspection and classification work within the last few days of the month. Of the 61,888 bales classified for delivery on future contracts, 58,981 bales were handled during the last 16 days of the month and 39,598 bales were handled during the last 7 days. This represents the largest volume of cotton ever classified by one board of cotton examiners in a period of 7 days.

To handle this volume of work it was necessary to enlarge the New York force considerably. Nine additional cotton specialists from Washington, New Orleans, and Atlanta served on the board at times during the latter half of the month and on July 30 the membership of the board totaled 10. In addition, 11 assistants from Washington and 31 temporary local typists and laborers assisted with the work.

Only four times in the history of the cotton classification work has the business in New York during the past month been exceeded. The record

month was December, 1923, when 129,815 bales were classified by the New York board for delivery on future contracts. The second high month was May, 1922, when 126,199 bales were handled by the same board. Next in order was January, 1921, when the New York board classified 64,818 bales, then October, 1922, when the board at New Orleans handled 64,109 bales.

4. EXCELLENT PROGRESS MADE BY DOMESTIC WOOL SECTION.

Wool growers have thus far received refunds aggregating \$444,574.93 from the excess profits collected by this Department from dealers who handled the 1918 wool clip under the Government regulations which fixed the price of wool and limited the profits that might be made. This work of collecting and distributing excess wool profits was transferred from the War Industries Board to the Department of Agriculture by Executive Order dated December 31, 1918. Since that time Congress has made annual appropriations to complete the work. Incidentally, this effort to keep faith with the growers is proving profitable to the Government, for offsetting the \$103,595.00 expended since December 31, 1918, from appropriations made by Congress, we already know that \$200,000 of the money collected will remain undistributable through the impossibility of locating the growers, making a net gain to the Government up to this time of nearly \$100,000.

Total excess profits of \$1,484,207.99 have been found to have been made on the 1918 season's wool operations. Of this amount \$748,829.22 has been collected, the balance of practically an equivalent amount being due from only 58 dealers. Many of these dealers are resisting payment, making suits in Federal courts necessary. Ninety per cent of the three-quarters of a million dollars awaiting collection is payable by 12 dealers. The efforts of this Department are directed particularly at this time toward expediting and assisting in the trials of pending cases. All cases thus far reached for argument, or for trial, have been decided in favor of the Government. (From Fruit and Vegetable Division Letter for August 8.)

5. HAY INSPECTION NOW AVAILABLE IN MARYLAND.

Inspection of hay in Maryland is now available to shippers in that State according to an agreement just entered into between this bureau and the Department of Markets, Extension Service and the State Board of Agriculture. Geary Eppley, Assistant Professor of Agronomy at the Maryland Agricultural College, who took the course of training for hay inspectors at the Department school last March, has been licensed as a Federal hay inspector. He will be available for inspections at any point in the State and expects to spend some time during the coming season showing producers of the State how to prepare their hay to secure best grades.

6. B.A.E. MAINTAINS HIGH RECORD IN PUBLICITY.

The report of the Clipping Service of the department for July shows that 3,946 department stories were clipped from 2,425 separate issues of periodicals and of these 2,454 items were in the foreign press. Of the 1,282 clippings from United States periodicals, 688 or more than half related to

the work of this bureau. The average per bureau for July was 107. The story on "Egg Industry Widely Scattered" issued from this bureau was one of the two releases having the largest circulation.

7. COMMITTEE ON CITRUS SITUATION ORGANIZED.

At a meeting recently called by Mr. Schoenfeld, a committee was appointed to prepare a report on the citrus situation and on the outlook for citrus production. All economic phases of the production, distribution and consumption of citrus fruit in the United States are to be covered in the report, which will be issued about November 1. At the next meeting of the committee, to be held Saturday, each member will present an outline of the material he can furnish for the report. This will include material already available in the bureau and any that is not at present available but can be obtained without undue effort and expense. The actual work of preparing a report will be begun immediately after next Saturday's meeting. Members of the committee are: H. W. Samson, chairman, Fruits and Vegetables; H. R. Tolley, secretary, Farm Management; L. M. Harrison, Crop Estimates; Dr. O.C. Stine, Statistical and Historical Research; K. B. Gardner, Cost of Marketing; Paul M. Williams, Warehouse Division; Miss Bertha Henderson, Land Economics; Carl L. Swinson, Cost of Production; Nils A. Olsen, Agricultural Finance; A. W. McKay, Agricultural Cooperation.

8. WOOL EXHIBIT TO BE SHOWN IN MISSOURI.

The wool exhibits of this bureau are to be shown at the Missouri State Fair to be held at Sedalia, August 16-23. G. F. Willingmyre will leave Washington the latter part of this week to attend the fair and to explain our wool standardization work to State extension workers and others interested. Mr. Willingmyre will also attend the annual meeting of the Missouri Sheep and Wool Growers Association, to be held during the fair week, and will discuss the application of the grades. He will assist the association in the development of their marketing program.

9. LETTERS FOR SECRETARY'S SIGNATURE. ATTENTION - STENOGRAPHERS.

Attention is again called to the request from the Office of the Secretary concerning the assembling of papers which accompany letters prepared for the signature of the Secretary.

It is desired that all enclosures be left out of the envelopes and that the arrangement of the papers be as follows:

1. Ribbon copy of letter to correspondent.
2. Enclosures.
3. Carbons. Two carbons of the outgoing letter in ordinary correspondence; 3 carbons to Senators and Representatives on subjects other than pending bills; 4 carbons if regarding a bill.
4. Previous correspondence.
5. Incoming letter.
6. Pink jacket.
7. Envelope.

NOTE: Remove unnecessary paper clips.

It is requested that the stenographers of the bureau adhere strictly to this arrangement in the handling of Secretary's correspondence. All letters should be sent direct to the Reviewing Section.

10. ASSISTANCE IN FIGHTING FIRES IN NATIONAL FORESTS.

The following self-explanatory letter has been received by the Chief from the Secretary:

"In view of the extraordinary conditions of fire hazard existing on the National Forests in the West it is of the utmost importance that Government agencies unite to the greatest possible extent in measures for the suppression of fire on or threatening the National Forests. Despite all precautions fires often start from natural and other unavoidable causes such as lightning storms, and must be vigorously attacked with every human resource available.

"In this situation it is necessary that the bureaus of the Department which have parties working in the field issue instructions to such parties that prompt response be made to calls for assistance which the National Forest District officers may make in emergencies. It is most essential that fires discovered by members of field parties be reported to the nearest known Forest officer immediately. In the cases of such cooperation all expenses of labor and supplies will be borne by the Forest Service, salaries of permanent employees excepted, the labor being paid for at the current fire-fighting rates. It is understood that members of working crews so called into action will be released as soon as the danger period is passed or other suitable fire-fighting forces are available. It is understood also that calls of this kind will not be made by the National Forest officers except in cases of absolute emergency."

Bureau officers are asked to render all assistance possible in accordance with the Secretary's request.

11. WHEN POSSIBLE, ALWAYS GET THROUGH PULLMAN RATES.

A large number of the exceptions recently taken by the General Accounting Office has been for excess pullman fares. Travelers at times apparently neglect to request the through pullman rates or fail to secure transfer tickets when through accommodations cannot be secured from certain agents. Whenever possible, of course, through rates should be secured or transfer tickets, protecting the through rate, should be obtained. Stopovers prevent the securing of through pullman rates and, therefore, should be made only when absolutely necessary.

12. SOLICITORS NOT ALLOWED IN GOVERNMENT BUILDINGS.

Complaints have been received recently that solicitors for magazines, books etc., have been annoying some employes, and in certain cases the solicitors have proved to be imposters. If one of these solicitors comes into your office, immediately telephone C. F. Duvall (Branch 314) and Mr. Duvall will take care of the situation.

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It is a virtue to be meek, but there is no use in being a doormat.

13. PREPARATION OF ITINERARY FORMS.

The Section of Audits and Accounts calls attention to the failure on the part of some of our travelers when submitting expense accounts to include sufficient information on the itinerary forms as to the purpose of travel. The itinerary forms remain in the bureau and constitute our principal source of reference when inquiries arise concerning reimbursement accounts. In addition, annual reports of travel out of Washington must be prepared at the close of each fiscal year and practically all of the necessary data are secured from the itineraries. Therefore, kindly be a little more specific when preparing these forms.

Incidentally, members of the staff are urged to pin or clip all subvouchers or supplemental papers inside reimbursement accounts so that they may not become detached or lost.

14. WANTED! COPIES OF THE OFFICIAL RECORD.

Will all Washington employes please look around their offices and see whether any extra copies of The Official Record for July 16, 1924, are available. The Fruit and Vegetable Division has need for a lot of copies of that particular issue. If you can spare a copy, please mark it for Mr. Froehlich, Room 517, Bieber Bldg., and put it in the outgoing mail.

15. IN THE LIBRARY:

Among the accessions to the Bureau Library for the week ending August 8 are:

Canada. Dominion bureau of statistics. Mining, metallurgical and chemical branch.

Chemical and allied products in Canada, 1922... Ottawa, F. A. Acland, printer, 1924.

Dedrick, B. W.

Practical milling... 1st ed. Chicago, National miller [1924]

Fry, C. L.

Diagnosing the rural church... New York, George H. Doran company [1924] (Institute of social and religious research, Town and country series)

Monroe, A. E.

Monetary theory before Adam Smith... Cambridge, Harvard university press, 1923. (Harvard economic studies, v.25)

Todd, J. A.

The world's cotton crops. London, A. & C. Black, ltd., 1923.

U. S. Bureau of labor statistics.

Index numbers of wholesale prices by groups of commodities and by months. [1924]

Viner, Jacob.

Canada's balance of international indebtedness, 1900-1913...
Cambridge, Harvard university press, 1924. (Harvard economic studies,

Williams, J. H.

Argentine international trade under inconvertible paper money,
1880-1900. Cambridge, Harvard university press, 1920. (Harvard eco-
nomic studies... v.22)

BUREAU BREVITIES.

16. SEVERAL AGRICULTURAL PERIODICALS are running regularly the signed reviews of the grain market situation prepared for them by G. A. Collier. Among these journals are Farm Life, Hoosier Farmer and the Wheat Grower. These reviews are prepared with the region of the particular journal especially in mind. They are much valued by the papers and their readers and Mr. Collier is constantly receiving requests from other periodicals for this rather specialized service.

17. FIVE BAGS OF WOOL shorn from sheep owned by the Government at the Idaho Experiment Station were sent to the bureau for use in preparing official wool grades. In return for the wool, the Idaho station has asked our wool experts to advise the grades in accordance with the official standards, and to estimate the shrinkage of the wool.

18. LECTURES ON THE GOVERNMENT CROP REPORTING SERVICE given by W. F. Callander at the New York State College of Agriculture during the past spring have been summarized in a mimeographed report now available.

19. ON ACCOUNT OF THE EXTREME HEAT in Washington last week, employes in the temporary buildings located at the east end of the Mall were excused from work two afternoons. The thermometers in those buildings went over the hundred mark.

20. NEBRASKA is to have Federal-State shipping-point inspection service on perishable products this year, in accordance with an agreement just entered into between this bureau and State Department of Agriculture.

21. THAT THE REPORT ON THE PRICE OF WOOL and the demand for woollen clothing is meeting a need of the buyers and sellers of wool is demonstrated by the demand for this report. One firm compliments the bureau on the very intelligent and valuable contribution it made to the subject.

22. MARKETING WOOL is the title of a preliminary mimeographed report by C. E. Gibbons, Assistant in Marketing. This report is an outline of the more important agencies and practices involved in getting wool from producer to consumer.

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Trouble travels in a circle and may hit you if you start it.

PERSONALS.

Lloyd S. Tenny, W. A. Schoenfeld and C. L. Christensen, are in attendance at the meeting of the National Institute on Cooperation being held at the Hotel Cleveland, Cleveland, this week. The conference is devoting itself to the task of working out details of the courses which are to be given by the institute next summer, and to laying the foundation of a campaign to bring about the successful culmination of the project. The institute, as reported previously in The B. A. E. News, was founded in response to the apparent need in this country of an attempt to reorganize many of its business practices upon a basis of greater stability and equity.

Mr. Schoenfeld will return to the office Thursday, but Mr. Tenny will proceed to Hilton, N. Y., to spend the intervals between several speaking engagements on his farm. On August 18 he will address vocational teachers of the States of Connecticut, New Jersey and New York at a joint conference to be held under the auspices of the University of the State of New York, at Farmingdale, L. I. On August 28 and 29, he will attend the New York State Hay and Grain Dealers' Association convention at Syracuse, N. Y. and speak on marketing.

H. W. Samson is at Gainesville, Fla. this week attending meetings in connection with the Farmers' and Fruit Growers' Week held at the State College of Agriculture. He will discuss standardization work, especially as it relates to citrus fruits, at the session this afternoon. It was expected that about 1,500 persons would be in attendance.

R. R. Pailthorp is at Spokane, Wash. He will be in the Pacific Northwest for about two months in order to line up the various apple shippers in continuing their reports on rejections.

R. B. Forrester, of the Ministry of Agriculture and Fisheries of Great Britain, is expected in Washington the latter part of this week. He will visit the bureau to make a hurried survey of our work, particularly that part of it relating to warehousing, transportation, market facilitation, cooperation and market news. Mr. Forrester is a lecturer on commerce at the University of London, but is, temporarily at least, in the service of the Ministry of Agriculture and Fisheries as an investigator in marketing.

Arthur W. Palmer, Acting in charge of the Division of Cotton Marketing, and D. S. Murph, were in New York City last Friday relative to the work of the New York cotton office.

Advices from J. Clyde Marquis indicate that he has had a delightful trip to the coast with no mishaps. From Colfax, Wash., he writes that he is crossing the sea of wheat.

Dr. W. J. Spillman is to address the grange at its meeting at Chillum, Md., on August 14.

A. V. Swarthout, in charge of the Cost of Marketing Division, was at Chicago last week conferring with representatives of the livestock and meat

industry. He is now spending a two weeks' vacation at his home in Pinckney, Mich.

E. C. Parker, in charge of the hay standardization laboratory, was overcome by heat at the laboratory at 339 Pennsylvania Ave., N. W., last Wednesday. It is reported that he is very much improved, but is unable as yet to resume his duties.

Lewis E. Long, Cost of Production Division, has returned to the office after three months spent in Texas, directing an agricultural economic survey of the prison system of that State in cooperation with the Texas Agricultural and Mechanical College. The survey was a part of a more extensive work which included studies of the physical and psychiatric conditions of the prison inmates as well as the industrial phase of the prison system.

Dr. Taylor is in receipt of a letter of great appreciation from Dr. W. B. Bizzell, President of the College, for the well qualified work done by Mr. Long.

Jesse T. Sanders, Assistant Agricultural Economist in the Division of Land Economics, has accepted a position as head of the department of agricultural economics of the Oklahoma Agricultural and Mechanical College at Stillwater. He will resign in September, the exact date to be determined later.

Mr. Sanders came to the bureau in 1919 and has been continuously occupied with a study of farm ownership and tenancy. Last fall he was given leave of absence to attend the University of Wisconsin. He has practically concluded the work for his doctor's degree from that institution.

Miss Mamie I. Herb, Miss Adelaide Clements, Miss Nellie Burkhart, and Mrs. Rose Perkins, all of the Division of Land Economics, are on their annual vacations.

R. S. Washburn, Cost of Production Division, has gone on a two weeks' vacation. He is motoring to Ithaca, N. Y.

Miss Catherine A. Scanlin, Cost of Production Division, left last Saturday for a motor trip to her home at Dushore, Pa. She will also visit her sister in New York City during her three weeks' vacation.

About thirty members of the New York joint office attended the picnic held at Atlantic Highlands, Saturday, August 2. A two hours' sail down the Bay on the "Mandalay" with music and dancing was very much enjoyed. At the Highlands, bathing was participated in, after which the party partook of a lot of good things to eat.

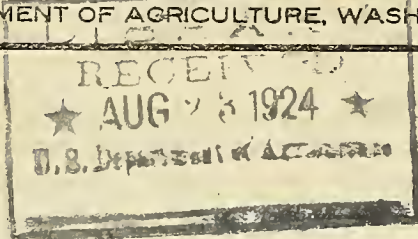
Mrs. Cora Lee Carson, of the Division of Cotton Marketing, is having a week's vacation at Ocean City, Md.

Ernest Y. Marsh, Clerk in the Charlotte, N. C., office of the Division of Cotton Marketing, resigned effective August 5.

THE B. A. E. NEWS.

ISSUED WEEKLY FOR THE STAFF OF THE BUREAU OF AGRICULTURAL ECONOMICS,
UNITED STATES DEPARTMENT OF AGRICULTURE, WASHINGTON, D. C.

August 19, 1924.



Vol. 11, No. 8.

1. OFFICIAL GRADES FOR FRUITS AND VEGETABLES TO BE PROMULGATED.

Official standards for the inspection of fruits and vegetables can be promulgated by the Secretary of Agriculture under the food products inspection law, according to a recent ruling of the Solicitor. Heretofore, only recommended grades have been in effect under this law.

The official grades, like the recommended grades, are not compulsory, but it is understood that they will have more of a legal standing than the recommended standards. This is borne out by the fact that the Attorney General of the State of New York has indicated that he will permit the use of official United States standards on apples in lieu of the New York State grades.

Official Barreled Apple Grades Now in Effect.

Official grades for the inspection of apples have been promulgated. The specifications for the grades are the same as the recommended grades with the exception of a few changes in color requirements and an explanation of difference between grade and condition with reference to defects which have developed after the fruit was packed. Under the provisions of an amendment to the New York apple grading law, the promulgation of official standards will permit the use of the official United States grades in New York State in lieu of the State grades.

2. CANADIAN GOVERNMENT INTERESTED IN FEDERAL HAY GRADES.

The Canadian Government, through the Feed Division of the Dominion Department of Agriculture, is showing much interest in the hay standardization work and inspection service conducted by this bureau. Canada has had Dominion grades for hay for some years and some provision for inspection. This work has recently been transferred to its Feed Division and it is understood that division expects to make considerable change in the present methods.

Much correspondence has passed between the Canadian Feed Division and our Hay, Feed and Seed Division, and word has now been received that W. P. White, Chief of the Feed Division, of the Canadian Department of Agriculture, will attend the hay inspectors' school held at our hay standardization laboratory this week to become thoroughly familiar with the work. Mr. White was expected to arrive in Washington yesterday.

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Common sense in an uncommon degree is what the world calls wisdom.

3. LIVERPOOL'S DECISION ON COTTON STANDARDS SAID TO BE FINAL.

That the Liverpool Cotton Association is not interested at this time in further negotiations following its decision to withdraw from the International Agreement signed last year to operate under universal standards for American cotton, is indicated in its reply to the department.

At the conference held here the first of last week between representatives of the American cotton trade and officials of the department, recent happenings with regard to universal standards for American cotton were considered. Hope that the Liverpool decision to withdraw after August 1, 1925, would be reconsidered when it was learned that the standards had not been changed by this department as claimed, was expressed by members of the American trade following this conference. The reply from Liverpool was in response to the cablegrams sent out at the suggestion of the trade representatives.

Movement to Establish Universal Standards to Continue.

Under present law the Department of Agriculture has adequate authority to make the United States standards universal in the sale of American cotton to foreign countries, as well as at home. Believing that cooperative methods are most desirable wherever possible and that the established marketing systems of Europe should be used in every way possible, the department entered into agreement with the various European Exchanges last year, under which agreement the Department of Agriculture was to be fully responsible for and the final authority in the preparation and distribution of copies of the universal standards, and the Appeal Boards of the various European Cotton Exchanges were granted authority by the Secretary of Agriculture to make final arbitrations based upon these standards. In withdrawing from the cooperative undertaking, Liverpool arbitrations on universal standards will cease to be final after July 31, 1925. With the cooperation of the other European Cotton Exchanges the movement for establishing universal standards, as the one basis for trading in American cotton in European countries, will continue.

4. HISTORY OF CATTLE INDUSTRY IN U. S. TO BE STUDIED.

A study of the cattle industry on the Great Plains is to be made by E. E. Dale, of the University of Oklahoma, according to an agreement just entered into between this bureau and the university. The scope of the work is to be determined in conference with officials of this bureau and Mr. Dale, but it is understood that Mr. Dale will use data collected by himself on the history of the cattle industry in Oklahoma, other data available to him in Texas and Kansas, and the data collected by this bureau. All available data will be brought together, analyzed, interpreted and written into a report to be ready for publication about June 30, 1925.

5. SOUTH AMERICAN BREEDERACKNOWLEDGES SERVICE RENDERED.

Appreciation of the helpfulness of the department is expressed in a letter received by Secretary Wallace from Senor Hilario Helguera, one of the leading Hereford breeders of Uruguay, who visited the bureau the latter part of May. L. B. Burk, of the Livestock, Meats and Wool Division, accompanied Senor Helguera on his American trip, introduced him to American breeders and made arrangements for exporting the animals he purchased. In acknowledging the service rendered by Mr. Burk, Senor Helguera says: "I have been greatly pleased with the generous and helpful company of the intelligent, critical and learned Dr. L. B. Burk, who spared no efforts to make me familiar with the splendid agricultural and stock production of that great nation."

6. INFORMAL BIDS IN THE FIELD.

Department proposal forms should be used in every instance for obtaining bids for equipment, supplies and services in the field and whenever practicable, bids should be obtained through the Office of the Director of Purchases and Sales, using the Washington division office as the medium.

Definite and impartial specifications are to be used, stating accurately the quantity and kind of articles required. Articles should not be called for by trade name or catalogue number, followed by "or equal", when they are regularly manufactured by more than one firm. Federal specifications are to be used whenever applicable.

In seeking quotations, the department itself should indicate by specifications its needs rather than allow the bidder to indicate what he proposes to furnish. This is not intended to prevent the department from giving a general description of the article desired and then allowing the bidder to describe what he has to offer.

Specifications should include definite place of delivery and where essential, specified time for delivery, or provide for bidder to indicate time within ^{which} he will make delivery.

Specifications should call for discounts for prompt payment within specified number of days after receipt of goods or after invoice.

Proposals should be sent out to give bidder most remotely located ample time to prepare his bid and submit it in time for opening.

From the time the Director of Purchases and Sales has been requested to solicit bids until award is made, all negotiations with bidders must be through his office. This is necessary in order that all bidders be on a comparable basis.

7. TRANSFERS WITHIN THE BUREAU.

A request for the transfer of an employe from one division of the bureau to another should be prepared on Form No. 104 in duplicate signed by the division leader requesting the transfer and concurred in by the leader of the division from which the employe is to be transferred. The papers should then be forwarded to the Personnel Section for the approval

of the Acting Chief, after which they will be sent to Miss Clark for recording and initialing, and one carbon will be referred by the Personnel Section to the Section of Audits and Accounts. Before making any changes on the payroll, the accounting section should note carefully whether the transfer has been approved by Mr. Hughes as Acting Chief and bears the initials of Miss Clark.

8. COPY FOR MIMEOGRAPH WORK.

Copy submitted to the Addressing, Duplicating and Mailing Section should be in ink and typewriting in the exact form it is desired the finished work to be. C. E. Bracey, Assistant in Charge, says that his section has had considerable difficulty in getting the various divisions of the bureau to do this. Copy for the mimeoscope machine should not bear any pencil markings because the lead pencil marks rub off on the slate and the heat from the electric light in the machine burns these marks into the slate and ruins it.

Cooperation with Mr. Bracey in preparing copy in ink and typewriting will be appreciated by him.

9. TO THE FIELD.

Memorandum No. 498, relative to the transfer of the unit "Demonstrations on Reclamation Projects" to the Extension Service.

10. SUCCESS.

"The Father of success is--Work.

"The mother of success is--Ambition.

"The oldest son is--Common Sense.

"Some of the other boys are Perseverance, Honesty, Thoroughness, Foresight, Enthusiasm, and Co-operation.

"The oldest daughter is--Character.

"Some of the sisters are--Cheerfulness, Loyalty, Courtesy, Care, Economy, and Sincerity.

"The baby is--Opportunity.

"Get acquainted with the 'Old Man' and you will be able to get along with the rest of the family."

11. IN THE LIBRARY:

Among the accessions to the Bureau Library for the week ending August 16 are:

American fruit and vegetable shippers association.

6th annual business meeting... Chicago, January 5, 7 and 8, 1924.
[Chicago? 1924]

British cotton growing association.

... Nineteenth annual report for the twelve months ending December 31, 1923. Manchester, 1924. (Publication no.83)

Brun, Henri.

... Le domaine rural, ce qu'il était autrefois, ce qu'il est aujourd'hui, ce qu'il devrait être... Paris, "Editions spes" [1922]

Canada. Dept. of labour.

13th annual report, 1923. Ottawa, F.A.Acland, printer, 1924.

Jackson, T.C., ed.

Jackson's agricultural holdings; being the Agricultural holdings act, 1923, and the Allotments act, 1922,... 6th ed. London, Sweet and Maxwell, ltd., 1924.

Reed, Thomas Harrison.

... Government and politics of Belgium... Yonkers-on-Hudson, New York, World book company, 1924.

Sauerbeck, Augustus.

The course of average prices of general commodities in England... London, P.S.King & son, 1908.

Seligman, E.R.A., and Moon, P.T., ed.

Wealth and taxation... [New York] The Academy of political science, Columbia university, 1924. (Proceedings, v.11, no.1, May, 1924)

Sells, D.M.

The British trade board system... London, P.S.King & son, ltd., 1923. (Studies in economics and political science, no.70 in the series of monographs by writers connected with the school of economics and political science).

BUREAU BREVITIES.

12. AUTHENTIC MARKET INFORMATION is the title of an article in the 1924 catalog of the California Wool Growers' Association, describing the livestock market reporting work carried on in California under the supervision of this bureau and financed by this bureau and the State. The story is illustrated by photographs of W. E. Schneider, our Livestock Market Reporter at San Francisco and W. W. Wofford, who reports livestock market conditions at Los Angeles. It is stated that the first "Bill" has been of invaluable aid to sheep raisers of California. The second "Bill", who recently returned from a six months' trip reporting market conditions at the great livestock markets of the middle West, is said to have a wealth of training and a fund of knowledge which is very helpful in reporting conditions.

13. HOW TO HARVEST AND HANDLE ROUGH RICE FOR HIGH GRADES is told in simple form in Farmers Bulletin No. 1420. Necessity for this bulletin became obvious with the promulgation and use of the United States grades for rough rice. W. D. Smith is the author. Methods of cutting, shocking, cleaning, aerating, threshing and storing are treated and special emphasis is laid on the necessity of keeping fields, grain, apparatus and storage places free from weed seeds and other foreign material.

14. MISSOURI FARM CENSUS, by counties, is published in bulletin form by the Missouri State Board of Agriculture and is now available for distribution. The census was compiled by E. A. Logan, Agricultural Statistician of this bureau, and Jewell Mayes, Secretary of the Missouri State Board of Agriculture.

15. ONE OF THE BOSTON WOOL DEALERS who took the wool grading course at Columbus, Ohio, wrote G. T. Willingmyre that he personally enjoyed the course and received benefit from it. He had no criticisms or suggestions to offer as to how it might be improved for the purpose for which it was given.

16. LECTURES ON THE BUREAU are being furnished the United States Civil Service Commission for broadcasting by radio telephone. This work is being done in connection with the announcing of examinations.

17. THE MAINE POTATO DEAL for the season 1923-4 is summarized in a mimeographed report prepared by H. S. Stiles.

18. WESTERN NEW YORK QUINCE DEAL, season 1923, is related by C. L. Brown in a two-page mimeographed circular now available.

PERSONALS

Word was received yesterday from Mr. Tenny stating that his father died suddenly at Hilton, N. Y., where Mr. Tenny was spending his vacation. Mr. Tenny was forced to cancel his engagement to speak today at Farmingdale, L. I. before the joint conference of vocational teachers. W. A. Sherman will go to Farmingdale Wednesday or Thursday to give the address scheduled for yesterday. The topic is "How practical farmers may make use of the marketing activities of the United States Department of Agriculture."

George Livingston was a welcome visitor to the bureau last week.

Roy C. Potts and Rob R. Slocum of the Division of Dairy and Poultry Products will attend the meeting of the American Association of Instructors and Investigators in Poultry Husbandry to be held at the North Carolina State College of Agriculture, Raleigh, North Carolina, from August 19, to 22, inclusive. Mr. Potts will speak on "The present status of National Egg Standardization and the Importance of this Work to the Poultry Industry" and Mr. Slocum on "Marketing Poultry".

A. W. McKay, Marketing Economist, will leave Washington on August 23 for Minneapolis, St. Paul, Fargo, and Grand Forks, to confer with department officials, managers of farmers' elevators, and others, regarding a study of the cooperative marketing of grain. He will also go to Ithaca to confer with officials of the New York State College of Agriculture regarding a proposed study of cooperative marketing in that State. This trip will last about two weeks.

Dr. L. C. Gray, in charge Division of Land Economics, is spending ten days with his family at North Beach, Md. R. P. Teeleis acting in charge during Dr. Gray's absence.

William R. Meadows, now of the textile division of the Bureau of Foreign and Domestic Commerce, called on the Chief and former associates of the bureau yesterday.

Baron Leopold Plessen, third secretary of the German embassy, called on the Chief yesterday to introduce Herr Henry Bartells who is to make a tour of this country to study its agriculture. Herr Bartells is particularly interested in the production and marketing of wheat, citrus fruits and cotton.

O. J. Thompson, who for several years past has been in immediate charge of the bureau's meat market reporting work at Chicago, died at 11:30 p.m., August 17. Mr. Thompson went to a hospital about three weeks ago but at that time his condition was not considered serious. Later complications arose, and after an operation performed on August 15, he grew steadily worse until the end.

Mr. Thompson was one of the best known meat men in Chicago, as he had had many years of experience in various branches of the industry. He not only knew meat but meat markets and was an excellent judge of market and trade conditions.

He leaves a family of wife and two grown sons.

The entire Livestock, Meats and Wool Division extend sincere sympathy to his bereaved family.

E. C. Parker, of the Hay, Feed and Seed Division, left last Wednesday for a ten days' trip in central New York. He expects to spend most of the time with Professor L. A. Dalton, of the New York State College of Agriculture, making studies for alfalfa grades and interviewing producers and dealers on the same subject.

E. G. Boerner is now in the west conducting investigations and experiments pertaining to cleaning grain at threshing machines. His itinerary includes stops at points in North and South Dakota, Montana and Minnesota. While in the field, he will interview grain supervision officials and inspectors and members of the trade relative to the preparation and establishment of grades for barley and flax.

L. E. Gaylord, of the Division of Dairy and Poultry Products, Philadelphia office, is on annual leave this week. During his absence Lester D. Reekie of the New York office will handle the inspections at Philadelphia.

Charles E. Eckles, of the New York office of the Division of Dairy and Poultry Products, has returned to duty after being confined in the hospital for the past few weeks.

C. L. Luedtke, of the Foreign Section, returned to his desk yesterday morning after spending his vacation at Ithaca, N. Y., where he took several courses at the Cornell summer school. Mr. Luedtke took the agricultural economics course offered by Dr. T. N. Carver, and the courses given on public problems and transportation.

George Collier, Division of Cost of Production, is spending a month's vacation at Durant, Iowa.

D. L. James was in New York last Friday attending a meeting of the committee appointed for the purpose of forming a plan of merchandising, policy and methods of marketing for the Atlantic Coast Poultry Producers' Association. At this meeting reports by various committees were made and considered by the committee as a whole. The report was then given to the executive committee of the association for its consideration and action. Mr. James reports that definite recommendations were made to the officers which, if put into operation, are certain to insure more satisfactory results to the members.

G. C. Wheeler, Hay, Feed and Seed Division, who is back after a month's vacation, reports a delightful visit abroad. He traveled in England, Holland, Belgium and France.

Miss Helen L. Bonebrake, Editor of State and Federal Marketing Activities, left Saturday for a three weeks' vacation to be spent motoring through New York and Canada, with visits at Lewistown, Ill. and Columbus, Ohio.

Miss Katherine C. Joyce and Miss Anna E. Lodge, of the Cost of Production Division, are enjoying a three weeks' vacation at York Harbor, Me.

Recent advices from Mrs. Taylor state that after Dr. Taylor's departure from Southampton, she crossed to St. Malo, France and from there proceeded to Saint Quay Portrieux, Bretagne, where their daughter is in school.

Mrs. Madelaine C. Tippet, Livestock, Meats and Wool Division, is spending her vacation at her home in Newport, Md.

Miss Maude Kuyk, of the Raleigh, N. C. office of the Warehouse Division, was a visitor to the Washington office yesterday. Miss Kuyk was formerly located in Washington.

Miss Margaret W. Daniel, of the Grain Division, writes from Yellowstone National Park that she is having a wonderful time.

Miss Laeta E. Rixey will spend her vacation at Orkney Springs, Va.

Miss Effie E. Jenkins, Division of Information, is enjoying a trip to Niagara Falls. After she returns, she will go to her home in Virginia for the remainder of her vacation period.

Miss Mary A. Kelly, Division of Livestock, Meats and Wool, has returned to her desk after a pleasant holiday at Virginia Beach.

Miss Nettie P. Bradshaw, Division of Land Economics, is spending a ten-days vacation in Stoneridge, N. Y.

Mrs. H. M. West, Head Clerk of the Division of Land Economics, is absent from the office recuperating from an operation.

The following members of the Division of Land Economics are having vacations: Miss Margaret A. Charters, Miss Sybil Clark, and Mrs. Glendora Eliason.

THE B. A. E. NEWS.

ISSUED WEEKLY FOR THE STAFF OF THE BUREAU OF AGRICULTURAL ECONOMICS,
UNITED STATES DEPARTMENT OF AGRICULTURE, WASHINGTON, D. C.

August 26, 1924.

Vol. 11, No. 9.

1. PHENOMENAL GROWTH OF INSPECTION SERVICE SHOWN.

Federal inspection of fruits and vegetables increased more than 50 per cent during the last fiscal year according to reports now being compiled by the Fruit and Vegetable Division. During the fiscal year 1924, our food products inspectors handled 127,354 cars of produce at shipping points and 29,283 cars at receiving points, compared with 72,466 cars at shipping points and 28,169 cars at receiving points during the fiscal year 1923.

Preliminary work done in Florida in 1923, in which 162 cars were inspected, was evidently very satisfactory because last year, 8,270 inspections were made in that State. In California last year, 46,424 cars were inspected compared with 17,788 for the previous year. This immense growth was due principally to inspections of approximately 23,000 cars of grapes last September and October.

Great strides in the work were also made in Georgia, Idaho, New York, Oregon, South Carolina, Utah, Virginia, Washington and Wisconsin. New work was undertaken in the States of Arkansas, Arizona, Alabama, Delaware, Illinois, Indiana, Kansas, Louisiana, Mississippi, Nebraska, Nevada, North Carolina, Pennsylvania, Texas (where 6,349 inspections were made the first year) and West Virginia.

Inspections were mainly for shippers and growers, and covered principally the following products: Potatoes, apples, grapes, lettuce, celery, cabbages, onions, tomatoes and cantaloupes.

Widespread demand is being made for extension of the service, says F. G. Robb, and it is hoped to meet this demand as rapidly as men can be trained and funds will permit. Mr. Robb declares that the work for the current year promises to be heavier than ever before. This is due, he points out, to the large increase in inspections of peaches in the Southern States and to the contract recently entered into with the Florida Citrus Exchange for the inspection of all fruit to be shipped by that organization. This, it is estimated, will amount to between 40,000 and 50,000 cars.

Robert Bier, who is now in Washington, getting into final shape his report on the various shipping-point inspection deals which he supervised in the South during the last nine months, states that during the month of July 6,500 cars of peaches were inspected at Georgia points. This deal necessitated the employment of 100 men and the use of 32 automobiles. Mr. Bier further states that in the Southeastern group of States, 1,600 cars were inspected during the 1923 season, while in 1924 a total of 21,000 cars was reached.

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A big man will not make you feel small.

2. INCOME FROM AGRICULTURAL PRODUCTION STUDIED.

Farmers, on the average, during the last four years received farm-hand wages and less than 1 per cent in the way of interest on their own invested capital, according to a study made by L. H. Bean, of the Division of Statistical and Historical Research. The results of this study are summarized in the August Supplement of Crops and Markets. Details of the investigation will be given in a mimeographed report now being compiled. When this report is available for distribution, announcement will be made in The B.A.E. News.

3. CAMPAIGN BEING WAGED TO IMPROVE QUALITY OF AMERICAN RICE.

A vigorous campaign calculated to increase the demand for American rice by producing and marketing a product of uniformly high quality is being waged by this bureau. Motion pictures, colored posters and special bulletins are being employed in the campaign.

4. RETURN ADDRESS ON OFFICIAL MAIL.

The Post Office Department has called attention to the fact that in addition to the Washington return address on official envelopes some of our field offices are adding a local return address.

It is, of course, confusing to Post Office employees when two return addresses are shown. They are in doubt as to where an undelivered letter should be sent.

Whenever the local field address is placed on our envelopes the word "Washington" should be crossed out.

The present practice in market news field offices of using only the Washington return address on envelopes for mailing daily bulletins, etc. is not changed.

5. EXAMINATION FOR ASSOCIATE MARKETING SPECIALIST (RICE) ANNOUNCED.

Applications for Associate Marketing Specialist (Rice) will be received by the Civil Service Commission until September 23. The entrance salary for this position will be \$3,000 a year.

Competitors will not be required to report for examination at any place, but will be rated on education and experience and on writings to be filed with application. Announcement No. 294 outlines the duties of this position and states requirements with reference to education and experience. Copies of the announcement may be had upon application to the Civil Service Commission or to the Personnel Section of this bureau.

6. IMMEDIATE ACKNOWLEDGMENT SHOULD BE GIVEN LETTERS.

Many of the letters we receive can not be answered until after several days' of research, but attention is called to the rule that every letter of the kind must be acknowledged, with an explanation of the delay, within twenty-four hours of its receipt.

7. CHICAGO GRAIN OFFICE
PRAISED BY VISITOR.

It is said "Clothes make the man". It might be said with equal emphasis that "Courteous actions distinguish employes". Such was the impression gained by Louis V. Woulfe, of the Secretary's Office, when he visited W. H. McDonald, Federal Grain Supervisor at Chicago, on August 18. Mr. Woulfe, who signs himself as "Traveler Extraordinary" is taking a vacation trip to the coast this year and en route is stopping at some of the department's branch offices. Concerning his visit to Mr. McDonald and his staff, Mr. Woulfe writes: "Mr. McDonald not only expressed the 'be-at-ease' spirit but saw to it that each employe of his force was introduced. An attitude of this sort creates a pleasant impression and the contact officer who 'dresses up' to the visitor capitalizes the service he represents."

8. MAIL FOR DISBURSING OFFICER.

Checks, fiscal papers and other mail intended for the Disbursing Clerk of the department should not be addressed in care of this bureau nor to 1358 B Street, Southwest. The Disbursing Clerk of the department is not an officer of this bureau nor is he located in bureau offices. Mail addressed to the disbursing officer and received at this bureau is sent to W. H. Stanton, and when such mail is not intended for him, it involves delay in reaching the proper official. A. Zappone is the department's disbursing officer, and mail for him should be addressed: "Disbursing Officer, U. S. Department of Agriculture, Washington, D. C."

9. WANTED: PLATE GLASS DESK TOP.

If any office has a piece of plate glass for which it no longer has use, please communicate with Miss E. L. Day, of the Library, who would be very glad to get it. Even a small piece of glass could be utilized to advantage in the library.

10. TO THE FIELD.

Memorandum No. 495, containing extracts from appropriation acts for 1925, other than the Agricultural Appropriation Act, of general interest to employes:

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If you have a bit of news - Send it in!
Or an item that will amuse - Send it in!
An incident that's true,
A bit of stuff that's new,
We want to hear from YOU -
Send an item in!

11. IN THE LIBRARY:

Among the accessions to the Bureau Library for the week ending August 22 are:

Butchart, J. R.

Money, credit, and exchange. The Joseph Fischer lecture in commerce delivered in Adelaide, 16th May, 1923... Adelaide, Hassell press, 1923.

Central landowners' association.

Seventeenth annual report to the annual general meeting of members, 18th June, 1924. [London] 1924.

Enfield, R. R.

The Agricultural crisis, 1920-1923. London, New York, Toronto [etc.] Longmans, Green and co., 1924.

Haney, L. H.

The business of railway transportation; traffic - rates - regulation. New York, Ronald press co., 1924.

Morse, H. N.

...The social survey in town and country areas... New York, G. H. Doran company [1924] (Institute of social and religious research. Town and country studies...)

Northern Ireland. Ministry of agriculture.

...Ordnance survey maps for farmers. Belfast, 1923.

Osteuropäisches jahrbuch, 2. jahrg. 1923.

Budapest, Oriens international verlags- und buchhandels - A.-G. [1924?]

Régnier, Pierre.

L'ouvrier agricole... Paris, Librairie Octave Doin, 1924.

Schnitzler, Hermann, comp.

...The republic of Mexico, its agriculture, commerce & industries. A handbook of information... New York, Nicholas L. Brown, 1924.

BUREAU BREVITIES.

12. MARKET CLASSES AND GRADES OF DRESSED BEEF are outlined or defined by W.C. Davis and C.V. Whalin in Department Bulletin No. 1246 now off the press. The bulletin is fully illustrated. It is the first of a series of important bulletins planned to present the department's ideas regarding market classes and grades of various live animals and dressed meats.

13. HANDBOOK OF OFFICIAL GRAIN STANDARDS for wheat, shelled corn, oats and rye as compiled by E. G. Boerner, Grain Supervisor, has been printed and is now available for distribution. This handbook contains a tabulated and abridged description of the official grain standards as revised August 15, 1924.

14. SUCCESSFUL FARMING ON 80-ACRE FARMS in Central Indiana is the subject of Farmers Bulletin No. 1421 by H. W. Hawthorne and Lynn Robertson. The purpose is to show what has actually been accomplished in this region by careful planning and achievement. The bulletin is off the press just in time for use at the Indiana State Fair.

15. K. HATTA AND K. IIJIMA, engineers of the Government-General of Chosen, Japan, sent to this country by the Japanese Government for the purpose of study, called at the bureau last week. They had visited some of the U. S. reclamation projects and came to our organization to learn more about it, particularly the crop reporting work. They talked with Dr. Taylor, R. H. Elsworth and J. A. Becker.

16. RURAL RELIGIOUS ORGANIZATION, a study of the origin and development of religious groups in Wisconsin, has been reported upon by J. H. Kolb and C. J. Bornman, and the results published as Wisconsin Research Bulletin No. 60. This bureau cooperated with the Agricultural Experiment Station of the University of Wisconsin in making the study.

17. REGULATIONS GOVERNING INSPECTION OF HAY are now published as Service and Regulatory Announcement 86 of this Bureau.

18. THE MINNEAPOLIS OFFICE OF FEDERAL GRAIN SUPERVISION has been receiving many visitors recently. Operators of country flour mills and grain buyers at country points have called for the purpose of observing the work done by the so-called Perkins Dockage Tester. Prof. D. W. Frear, of the Agricultural Experiment Station, Columbia, Mo., was also among the visitors who came to obtain grain information. Prof. Frear stated that the extension division was endeavoring to encourage the growing of soft red winter wheat in Missouri instead of hard red winter. Prof. Olsen, of the North Dakota Agricultural College, came to get more detailed information relative to determining grades and dockage.

19. WESTERN NEW YORK PLUM AND PRUNE DEAL, season 1923, is discussed in the mimeographed report prepared by C. L. Brown, now available.

20. COLORADO POTATO DEAL, season 1923, is summarized by W. J. Bertush, in a report now available.

21. SOUTHWESTERN IDAHO AND EASTERN OREGON EARLY POTATO DEAL, season 1923, is discussed in a mimeographed report prepared by A. E. Prugh.

22. LABOR DAY, MONDAY SEPTEMBER 1, will be observed as a holiday in all offices.

PERSONALS.

Word from J. Clyde Marquis indicates that he is keeping up with his schedule. He writes from Los Angeles, August 17: "We have arrived here with colors flying and all going strong. Spent two days on the shore and got well salted down. We will be in Denver about the 25th and then on East."

H. R. Tolley is driving with his family to Marion, Ind., where he will be on leave until September 3. Yesterday and today he spent at Purdue University conferring with officials in regard to the preparation of a report on the economic survey of Wayne County, Ind., which has just been completed.

A. B. Genung, Agricultural Economist of the Division of Information, returned to Washington last week from his home at Freeville, N. Y., where he spent a week's vacation. After getting out the September 1 issue of *The Agricultural Situation*, Mr. Genung will leave for an extended trip throughout the country for conferences with farm leaders, trade representatives, extension men, and college officials, on the agricultural situation in connection with the economic publications of this bureau. Mr. Genung's itinerary includes stops at Houston and College Station, Texas, Fort Collins, Colo., Bozeman, Mont., Fargo, N. D., and St. Paul, Minn.

Mr. Genung will go on leave about October 1 to take up work with Dr. G. F. Warren at Cornell University.

James G. Cross, Assistant in Transportation, will leave Washington about September 1 to interview railroad officials at Kansas City, Chicago, St. Paul, Omaha and St. Louis in connection with the reports furnished by the railroads on receipts of livestock. At Chicago, Mr. Cross will also check up on the reports furnished on the receipts of dairy products and will call on express officials at that point. He will be absent from headquarters about a month.

Professor W. H. Darst of the North Carolina State College of Agriculture and Professor E. W. Patterson, Jr. of the Virginia Polytechnic Institute spent last week in Washington. They came particularly to attend the early part of the school for hay inspectors in order to familiarize themselves with the application of Federal grades for use in both the teaching and extension work in their colleges. They also called on a number of specialists in the department with whom they are working.

Thomas F. Culkeen, a large hay dealer of Boston, Mass. also spent a few days in the school in order to familiarize himself with the grades.

Grain Division Supervisors were in conference at Chicago last Thursday, Friday, and Saturday, with Messrs. Besley, Russell, Morris, Rothrock, Frazier, and Carroll in attendance.

G. W. Forster, of the North Carolina Agricultural College, was in the bureau last week, consulting with the Chief and several division leaders.

August 26, 1924.

W. R. Meadows, formerly in charge of the Cotton Division of this bureau and now acting chief of the Textile Division of the Bureau of Foreign and Domestic Commerce, of the Department of Commerce, is slated to become secretary of the cotton section of the Chicago Board of Trade when future trading in cotton is established on the board, according to announcement made in the press today.

John S. Dennee, Agricultural Statistician at Baltimore, has returned to his duties after a fifteen days' absence motoring through New York State and Canada. Grain crops in Ontario and Quebec look good, he says, and in Ottawa and Montreal he met many motorists from the States.

R. C. Rose, of the Fruit and Vegetable Division, died last Tuesday and was buried at Mankato, Kans., Saturday. Mr. Rose, an inspector at Cincinnati, did very effective work for the bureau, one of his latest efforts being the development of a measuring stick for estimating the weight of watermelons.

Mr. Rose was appointed to this bureau in January, 1920, from a register for Assistant Plant Pathologist, and served continuously in the inspection project, at Chicago the first two years and at Cincinnati since February, 1922. He is survived by a wife and one child.

Robert Waldie has reported for duty with the grain section of the Warehouse Division. He will be engaged in making original and subsequent inspections of grain warehouses in the Plains Territory and will have his headquarters at Wichita, Kans.

S. G. Swain, Jr., will leave Washington tomorrow for the purpose of making original inspections of tobacco warehouses in Virginia.

F. B. Wilkinson returned to the office yesterday from his trip to the Miami Valley, Ohio, where he took up the matter of establishing grades for Miami Valley tobacco and the licensing of tobacco warehouses under the warehouse act. The Miami Valley Tobacco Growers Association is desirous of storing its tobacco in Federally licensed warehouses.

Robert W. Davis, of Wisconsin, has been appointed Junior Marketing Specialist and is expected to report to the Fruit and Vegetable Division by September 2. Mr. Davis will be an assistant investigator in package standardization, working under the immediate direction of Mr. Spilman, in Mr. Samson's project.

William E. Lewis, Fruit and Vegetable Division, is now on a trip through the principal tomato-canning districts of the East. He is making the trip in the interest of the Federal grades for cannery tomatoes.

W. F. Callander has returned from his northern trip.

A. L. Thomas, Radio Operator, who has been in the Washington telegraph section during the summer, has gone by automobile to Rochester. After a period of leave, he will resume his duties in the reception of radio telegraph reports at Rochester from Washington.

H. A. Spilman is meeting with growers and shippers in the lettuce section of Wayne County, N. Y. He was scheduled to address them at Williamson in the interest of a standard two-dozen crate for lettuce.

A. E. Mercker, who recently finished shipping-point inspection work on peaches in North Carolina visited the Washington office during the latter part of last week after having started peach inspection work at Easton, Md. It was arranged for Mr. Mercker to go to Hancock yesterday to help develop the peach inspection work there, but on account of an automobile accident at Elkton, Md. Sunday, in which his wife was painfully injured, he will not arrive at Hancock until the middle of this week.

Miss May B. Giltrud, of Mails and Files, has returned from a month's vacation spent at her home at Pembina, N. D.

Mrs. Kathryn Swain, Secretary to Mr. Schoenfeld, is reported to be rapidly recuperating from a minor operation.

Fred J. Hughes returned to his desk yesterday after a week's vacation at Atlantic City.

Mrs. Eva T. Shively, of the Library staff, is constantly in attendance at the bedside of her husband, who was injured in the blast which occurred at the Washington navy yard last Thursday. Mr. Shively was badly cut and burned and is suffering from severe shock.

Miss Anna Dewees, of the Division of Statistical and Historical Research, is spending a three weeks' vacation at her home in Iowa.

L. H. Bean, of the Division of Statistical and Historical Research, is enjoying a vacation at Buck Hill Falls, Pa.

Miss Violet L. Heinson, Division of Information, returned to her desk this morning, after an extended vacation at her home near Portland, Me.

O. G. Strauss, who has been relieving regular inspector B. H. Rowell at Indianapolis, is now in the Washington office. After spending a few days here, he will proceed to Florida, taking a few days leave in North Carolina. Mr. Strauss will give particular attention to the instruction of inspectors in the application of citrus grades.

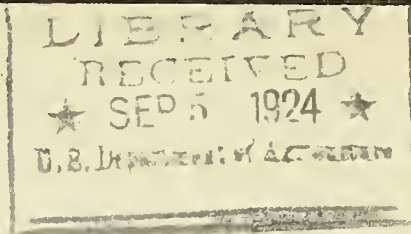
F. M. Lyle, Food Products Inspector at New Haven, has resigned effective September 1 to accept a position as instructor in market gardening at the Texas A. and M. college. He spent yesterday in the Washington office en route to College Station, Texas.

While M. B. Gleason, Grain Sampler at the Boston office, was on annual leave, he visited Montreal and obtained some valuable information regarding grain elevators at that port.

THE B. A. E. NEWS.

ISSUED WEEKLY FOR THE STAFF OF THE BUREAU OF AGRICULTURAL ECONOMICS,
UNITED STATES DEPARTMENT OF AGRICULTURE, WASHINGTON, D. C.

September 2, 1924.



Vol. 11, No. 10.

1. ADJUSTMENTS BEING MADE IN THE ADMINISTRATION OF OUR FOREIGN WORK.

The general administration of the foreign work of the bureau will, hereafter, center in the Executive Office, Dr. Taylor announced today. Some of this work will continue to be handled in the Division of Statistical and Historical Research, and each of the commodity divisions will have important functions to perform in close cooperation with the Executive Office.

Louis G. Michael has been asked by the Chief to become a part of the Executive Office, and in this capacity to be the bureau contact man in the correlation and administration of all the foreign work of the bureau.

Mr. Schoenfeld To Go Abroad.

William A. Schoenfeld will leave for Europe next month to take up work on the continent. He will be chairman of the European Committee which will have for its function the correlation of the work of the European representatives of this bureau.

G. C. Haas, now in charge of the Drafting Section, will be assigned in the near future to Europe to handle our foreign statistical work.

2. OFFICIAL STANDARDS FOR GRAIN SORGHUMS PROMULGATED.

Official grain standards of the United States for grain sorghums will become effective December 1, 1924, according to an order issued by the Secretary last Tuesday.

The department issued in 1922 a circular containing grades for grain sorghums which were recommended for use by the grain trade and inspection departments, but were not made official under the grain standards Act. Since that time these recommended standards have been adopted by State grain inspection departments as well as by commercial inspection departments and have worked out satisfactorily. Repeated requests have been received by the department that the standards be made official in order that interested parties may have the benefit of supervision and appeal under the act.

In making the standards official no change was made in the grades or requirements as set forth in the recommended grades for the reason that they have been in satisfactory commercial operation for the past two years.

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A wise man paddles his own canoe, but a wiser one gets something to push it.

Library,
Dept. of Agr.

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3. COST OF RETAILING MEATS TO BE STUDIED.

Costs that enter into the retail selling of meat are to be studied by the Cost of Marketing Division, according to A. V. Swarthout, who will supervise that phase of the investigation. K. B. Gardner, of the Cost of Marketing Division, will have immediate charge of the work. Four members of the division will leave Washington today to make a personal canvass of retail dealers in three cities and to obtain a cost record of their operations. When these data have been analyzed and interpreted, it is hoped that the bureau will be in a position to determine the cost of the various practices employed by different dealers, and to be able to point out inefficient and expensive methods of retailing meat.

The cities to be canvassed immediately are New Haven, Conn., Jacksonville, Fla., and Baltimore, Md. H. F. Buchanan will cover New Haven; Frank E. Manning will canvass Jacksonville, while R. M. Roudabush and E. B. Ballow will do the work in Baltimore.

Another phase of the investigation is the consumer-demand study being made by L. M. Adams, of the Division of Information.

A third part of the investigation is being made by ^{the} Division of Marketing Livestock, Meats and Wool, and has been under way since July 1. It involves a study of the methods and practices used in the retailing of meats.

Reports on the three phases of this country-wide, detailed study will be woven into one and published by this bureau. As a result of the findings, it is expected that suggestions can be made for greater economies and more intelligent business practices in the retailing of meats.

4. MANY TEMPORARY FIELD STATIONS TO BE OPENED THIS MONTH.

Temporary field stations of the Market News Service are to be opened this month at Spokane, Wash., Rochester, N. Y., Presque Isle, Me., Waupaca, Wis., Idaho Falls, Ida., and Martinsburg, W. Va. Today, the Spokane office, under the direction of G. E. Prince, starts issuing reports on apples. Next Monday, A. E. Prugh will issue reports on peaches and pears from Rochester, and on the following Monday he will include data on apples and potatoes. Cabbage and onions will be included September 29. H. E. Rutland will open the Presque Isle station September 10 to cover potatoes. Potato reports will be issued September 15 from Waupaca by W. H. Mosier and from Idaho Falls by G. D. Clark. F. H. Scruggs, who is now in the Washington office, will open the Martinsburg station September 22 and issue reports on apples.

5. NEW SHIPPING-POINT WORK TO BE UNDERTAKEN.

Ohio onions, Virginia and West Virginia apples, New York peaches, apples, potatoes and cabbage, Michigan grapes, South Dakota potatoes and Florida citrus fruit are the products upon which shipping-point inspection work will be started this month. Ray C. Bish will be in charge of the onion deal. A. E. Mercker will have charge of the apple inspection work in Virginia, while J. J. Gardner will supervise the West Virginia apple deal.

C. H. Behnke will handle the New York work temporarily. O. N. Harsha will supervise the grape deal; J. H. Hoover will be in charge in South Dakota, and Robert Bier will again be in charge of the Florida inspections which will start probably about the middle of this month.

6. HOW INQUIRIES FROM BUSINESS MEN
ARE HANDLED BY THE BUREAU.

The method of handling the volume of mail in this bureau is rather typical of all of the large governmental bureaus. After an interview with C. L. Snow, in charge of Mails and Files, a writer for Printers' Ink describes our method as follows:

"The mail is received in a special room, in charge of C. L. Snow, where all letters that are not addressed to individuals are opened, time-stamped to the minute.

"Every letter is carefully read and its subject is underscored; the name of the unit to which referred is rubber stamped at the top, after which it is noted on a daily register. The mail is then delivered every thirty minutes to nearby offices by special messenger. The offices of the bureau occupy space in eight different buildings, and remote offices are served by an auto truck which makes a mail delivery and collection every hour.

"Each letter that refers to previous correspondence, or that requires other letters to explain it, goes to the file room, and the correspondence mentioned or required is looked up and attached before it is delivered to a division or an individual for attention. All answers are returned to the mailroom, and when the record shows that a delay has occurred, the matter is followed up, the reason for the delay determined, and the inquirer notified.

"Mr. Snow explained that it is practically impossible for an unsatisfactory or inaccurate letter to leave the bureau. 'Every reply is carefully read,' he said, 'before it is mailed. Supervision assures that each letter is courteous in its tone, accurate in its statement of facts, and in accord with departmental policy. All statistical information used in replies is checked and verified, as well as all statements concerning scientific research. We also see that every letter is properly arranged and typographically correct.'

"The wiseing of correspondence is not found frequently in commercial organizations; but undoubtedly the methods of the Bureau of Agricultural Economics in this direction, if applied to the correspondence of many manufacturing and jobbing concerns, would result in considerably fewer disgruntled customers and lost accounts. The filing system is also under the supervision of Mr. Snow and in direct charge of an expert; it has been perfected after a great deal of study, and contributed appreciably to the expeditious handling of the bureau's correspondence."

7. SUBSCRIPTION TO LETTERS FOR CHIEF'S SIGNATURE.

Attention is called to the item which appeared in The B. A. E. News for November 13, 1923, relative to subscription to letters for the Chief's signature. Stenographers, particularly, should note this instruction and observe it.

"Letters prepared for the signature of the Chief are, on occasions, signed by the Acting or Assistant Chief and for this reason some attention should be paid to the form of subscription. If the words 'Chief of Bureau' are centered under 'Very truly yours,' the subscription looks unbalanced when it becomes necessary to stamp 'Assistant' or 'Acting' before Chief. It is therefore suggested that five single spaces under the ~~comma~~ following 'Very truly yours' the word 'Chief' begin, thus:

Very truly yours,

Chief of Bureau."

8. MEMORANDUMS FOR CHIEFS OF OTHER BUREAUS.

Memorandums prepared for the Chiefs of other bureaus should follow the approved departmental form. For instance a memorandum to Dr. W. A. Taylor, Chief of the Bureau of Plant Industry, should read:

Memorandum for the Chief,

Bureau of Plant Industry.

Dear Dr. Taylor:

9. TO THE FIELD:

Memorandum No. 499, amending the fiscal regulations regarding the transportation of effects.

10. A LITTLE FRUIT.

Apples were first served at Adam and Eve's coming-out party.
Lemons are not picked. They usually fall.
Most peaches are hand-painted. The green ones only have natural color.
The production of plums never equals the demand among politicians.
Prunes are most efficacious in repelling boarders.
Melons produced and cut by corporations are most highly prized by financial epicures.
The world's supply of Rocky Fords comes from Detroit.
From "Doings in Grain at Milwaukee."

11. IN THE LIBRARY:

Among the accessions to the Bureau Library for the week ending August 29, 1924 are the following:

Denmark. Landbrugsraadet.

Beretning om Landbrugsraadets virksomhed...1st-3d, 1919/1920 - 1922.
København, 1920-1923.

Martin, P. W.

The flaw in the price system... London, P.S. King & son, ltd.,
1924.

Queensland. Dept. of public lands.

Report...under "The closer settlements acts, 1906-1922"...
[Brisbane] 1923.

U.S.Bureau of the census.

...Census monographs III, The integration of industrial operation...
Washington, Govt.print.off., 1924.

U.S.Congress. House. Committee on the judiciary.

To enlarge the functions of the General supply committee. Hearing...
68th Cong. 1st sess. on H.R.7493, April 3, 1924. Serial 27.
Washington, Govt.print.off., 1924.

U.S.Congress. House. Committee on mines and mining.

Authorizing joint investigations by the United States Geological
survey and the Bureau of soils of the United States Department of
agriculture to determine the location and extent of potash depos-
its or occurrence in the United States and improved methods of
recovering potash therefrom. Hearing...68th Congress, 1st sess.
on S. 3047. June 3, 1924. Washington, 1924.

U.S.Congress. House. Committee on the Post office and post roads.

Postage rates on books to and from certain public libraries.
Hearings...68th Congress, 1st sess. on H.R. 7218 April 24, 1924.
Washington, 1924.

U.S.Congress. Senate. Committee on finance.

...Statement of the changes made in the Revenue act of 1921 by
H.R.6715 and the reasons therefor. Washington, Govt.print.off.,
1924.

U.S.Federal reserve board.

Tenth annual report...covering operations for the year 1923.
Washington, Govt.print.off., 1924.

White, J.D.

Land-value policy... London, United committee for the taxation
of land values, 1924.

BUREAU BREVITIES.

12. AGRICULTURAL COOPERATION IN DENMARK is the title of Department Bulletin No. 1266 which embodies the results of the first-hand study made in Denmark by Chris L. Christensen. The delayed publication of this bulletin has been awaited with some impatience by those who know of the thorough and understanding study that it represents.
13. LAND RECLAMATION POLICIES IN THE UNITED STATES during past decades are analyzed and discussed by R. P. Teele in Department Bulletin No. 1257 now available. Results of these various policies are pointed out. Recommendations are made. The publication of this bulletin was endorsed by the Committee of Special Advisers on Reclamation appointed by the Secretary of the Interior and commonly known as the Fact Finding Committee.
14. MOTION PICTURES produced and circulated by this department deal with important lines of work in which the department and cooperating State institutions are engaged. A list of the films and information on how to obtain them is given in an attractive circular prepared by the Office of Motion Pictures, of the Extension Service. Copies of the booklet, which is known as Miscellaneous Circular No. 27, may be had upon application to the Division of Publications of the department, or from Miss Thomas, of the Division of Information.
15. MISS EMILY L. DAY, MISS KATHARINE JACOBS AND MISS MARGARET T. OLCOTT are the members of our library staff who compiled the Bibliography on the Marketing of Agricultural Products, now available. In the introduction, Miss Mary G. Lacy, Librarian, states that the collecting of the references for the bibliography was the work of the entire staff of our library, but that the three workers mentioned above are responsible for the examination of each item of the material considered, the decision as to inclusion or exclusion, and the annotations.

This bibliography was briefly reviewed in the Library Supplement which went out with The B.A.E. News of last week.
16. THE 1924 ALMOND CROP IN THE MEDITERRANEAN BASIN is reported upon in a mimeographed circular prepared by Edward A. Foley, our Agricultural Commissioner at London. Copies are now available, and may be had upon application to Miss Thomas of the Division of Information.
17. SPECIFICATIONS FOR THE OFFICIAL U. S. Grades for Barreled Apples are now available. For copies apply to the Fruit and Vegetable Division.
18. COLORADO APPLE DEAL, season 1923, is summarized by W. J. Bertush in a mimeographed circular just issued.
19. COLORADO CANTALOUPE DEAL, season 1923, is the title of a summary prepared by R. H. Lamb and now available.

PERSONALS

Lloyd S. Tenny and W. A. Wheeler attended the meeting of the New York State Hay and Grain Dealers' Association held at Syracuse, last Friday and Saturday. After the meeting, Mr. Tenny returned to his farm at Hilton, N. Y. He expects to be in the office next Monday. Mr. Wheeler conferred with Federal hay inspectors at New York City before returning to Washington Saturday morning.

W. A. Sherman and F. G. Robb are in Chicago today attending a conference with railroad officials of the Central Freight Association with a view to making arrangements for the possible extended use of the inspection service by the carriers. After returning to Washington they will go to New York to attend a similar conference on September 5 with Trunk Line Association representatives. Another such conference may take place in Boston on September 9 with officials of the New England Freight Association.

Dr. C. J. Galpin will attend the annual meeting of the executives of Boy Scouts of America at Estes Park, Colo., September 9, and speak on "Rural Boys and The Boy Scouts."

G. A. Collier, of the Hay, Feed and Seed Division, is now in the field studying grain marketing in the spring wheat territory with a view to further developing our grain market news service in that territory. His itinerary includes Minneapolis, Milbank, S. D., Ellendale, N. D., Des Moines, Milwaukee, Winnipeg, Canada, Chicago, Indianapolis, Cincinnati and Charleston, W. Va.

Mr. Collier will be at Minneapolis on September 13 to issue the semi-monthly review on the grain market situation, and on September 22-23 he will be at Cincinnati, where he will attend some of the sessions of the convention of the Grain Dealers National Association. He expects to reach Washington the latter part of this month.

A. V. Swarthout, in charge of the Cost of Marketing Division, is looking the picture of health after a two weeks' sojourn at his home in Michigan.

As the result of a meeting of cabbage shippers at Kenosha, Wis., last Tuesday, which was attended by H. W. Samson and R. C. Butner, it is expected that some modification of the size classification of the United States grades for cabbage will be made.

N. C. Farnworth, who has been on the Washington staff of the Fruit and Vegetable Division for the last few months, will return to Florida about September 5 to begin active work on citrus fruit inspection about the 20th. He will stop at Jacksonville to confer with L. M. Rhodes, Commissioner of the Florida State Marketing Bureau, about the season's inspection prospects.

J. E. Barr, of the Hay, Feed and Seed Division, attended the meeting of the National Soy Bean Growers Association, held at Ames, Iowa, last Friday and Saturday. He is also visiting Indianapolis, St. Louis, Cincinnati and Pittsburgh to confer with canners regarding grades for beans.

C. R. Chambers, formerly of the Division of Land Economics, and now with the Treasury Department, is completing work he started while a member of our organization on the influences of various local conditions on the valuation of farm land. He is frequently seen around the bureau. In the Treasury Department, he is making a study of the variation of incomes available for taxation in relation to changes in the business cycle.

J. C. Gilbert, Division of Information, returned today with a nice coat of tan acquired on a ten-days' camping trip along the Severn River.

C. W. Hauck, who is making a study of the practical application of the newly-established United States grades for grapes, is now in California. He is studying the raisin industry with a view to securing information to be used as a basis for establishing grades for raisins for use in transactions between the grower and the buyer or cooperative associations. This work was undertaken at the request of the Sun Maid Raisin Growers of California, who control approximately 85 per cent of the tonnage of that commodity produced in the United States. The bureau is working in very close touch with the association.

Dr. C. L. Stewart, Agricultural Economist in the Division of Land Economics, left Saturday for Urbana, Ill., where he is to be a member of the faculty at the University of Illinois. His resignation is effective September 7.

R. P. Teele, Division of Land Economics, is having a two-weeks' vacation.

Miss Emily F. Camp, of the Hay, Feed & Seed Division, is spending a vacation with relatives at Cleveland, Ohio.

Friends of Mrs. Leona Blankenship, Division of Land Economics, mourn with her the loss of her daughter, who died Monday, August 25.

Mrs. H. M. West, Head Clerk in the Division of Land Economics, who has been ill for some time, is now back in the office.

Mrs. Emery and Miss Sybil Clark, of the Division of Land Economics, are on annual leave. Mrs. Emery is at Dexter, Me., and Miss Clark is at Mohank Lake, N. Y.

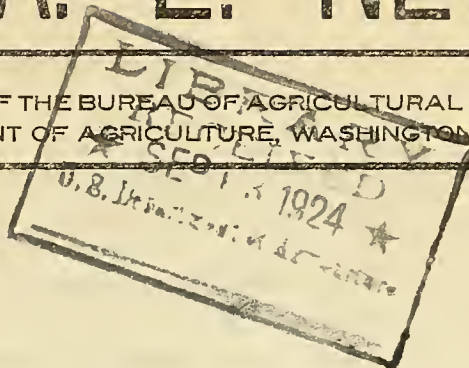
E. O. Wooton, Division of Land Economics, is taking a few days annual leave.

Miss Lauretta Zeitler, Division of Land Economics, left Saturday for Norristown, Pa., where she will spend three weeks.

G. T. Willingmyre is looking forward to a pleasant vacation during the next two weeks at Atlantic City.

THE B. A. E. NEWS.

ISSUED WEEKLY FOR THE STAFF OF THE BUREAU OF AGRICULTURAL ECONOMICS,
UNITED STATES DEPARTMENT OF AGRICULTURE, WASHINGTON, D. C.



September 9, 1924

Vol. 11, No. 11.

1. PLANS UNDER WAY FOR CORRELATION OF BUREAU'S FOREIGN WORK.

Correlation of the work of the European representatives of the bureau will be undertaken by a committee to be headed by William A. Schoenfeld, assistant chief of the bureau, Dr. Taylor has announced.

Dr. Taylor on his European trip was much impressed with the opportunities for increasing our exports of farm products to various foreign countries. He is mapping out a program whereby the newly-appointed committee will make a study of agricultural competition and demand for agricultural products abroad and to facilitate the use of American standards in the sale of American products.

"It is very important that the American farmers know the extent to which their competitors in Europe are increasing their various lines of agricultural products for their own use," Dr. Taylor said. "At the present time it is a matter of particular interest to know the extent which eastern European countries are increasing the supplies of grain and livestock which they are able to export to western Europe in competition with our farmers.

"The direction which the new developments in eastern Europe take is an important factor in determining the kind of readjustments we need to make in our agriculture. It is believed by some that the Danubian country will be less important as an exporter of wheat in the future and more important as an exporter of livestock and livestock products into western Europe in competition with our products than was the case before the World War."

One of Mr. Schoenfeld's duties will be to acquaint European users of American products with the use of United States crop reports, that they may use information the reports convey to good advantage, in the belief that such information will facilitate trade with the United States, and its expansion.

It is not to be understood, Dr. Taylor emphasized, that the foreign work of the bureau will in any manner conflict with the operations abroad of the Department of Commerce, but that on the contrary the representatives of the bureau will work in close cooperation with all existing American agencies in Europe.

2. MR. CALLANDER TO BE CHAIRMAN OF CROP REPORTING BOARD.

W. F. Callander, in charge of the Division of Crop and Livestock Estimates, has been designated Chairman of the Crop Reporting Board, effective October 1, until further notice, vice W. A. Schoenfeld. The designation was made by the Secretary upon the recommendation of Dr. Taylor. As announced in last week's issue of The B. A. E. News, Mr. Schoenfeld is sailing for Europe next month, and is, therefore, being relieved of the chairmanship of the board.

3. NEED FOR EDUCATIONAL CAMPAIGN ON FUNDAMENTALS OF MARKETING.

The need for an educational campaign on the fundamentals of marketing through short articles to be furnished to the thousands of country newspapers that take such service was emphasized by J. Clyde Marquis, Director of Information, addressing the Monday morning conference called by Dr. Taylor.

Mr. Marquis has just returned from a seven weeks' trans-continental motor tour on which he took occasion to visit the bureau's Western offices in the field and to discuss publicity with newspaper men and publishers generally throughout the country. He said that newspaper men also expressed the need for information on specific, local problems of their agricultural readers instead of the generalized type of material that is sent out by the Department.

The country everywhere west of the Rocky Mountains has been the driest this summer in many years, Mr. Marquis said. Some sections have been literally "bake ovens" and the fruit crops particularly have suffered as a result, but mainly in the size of the fruit. He said that the general attitude is that production of agricultural products has caught up with, and in some commodities, exceeded consumption and that there is a feeling that steps should be taken to increase market outlets. The fruit growers' organizations on the coast are combining in a nation-wide survey this winter to determine the consuming capacity of the public on various types of products.

The need for anticipating the problems of producers, and for "getting busy" on these problems in advance of the time that producers call upon the bureau for their solution was also emphasized by Mr. Marquis.

Mr. Sherman, in charge of the Division of Fruits and Vegetables, spoke briefly on the rapid expansion of the shipping point inspection service (described in detail in our August 26 issue). It was brought out that as a result of the service products of a higher general quality were being shipped to market, and that farmers were giving greater attention to the production of standardized commodities.

4. MR. PALMER PLACED IN CHARGE OF COTTON DIVISION.

Arthur W. Palmer, acting in charge of the Division of Cotton Marketing since April 22, has been placed in charge of the Division, effective September 4, upon notification from Dr. H. C. Taylor. Mr. Palmer entered the service of the Department in March 1920 as specialist in cotton marketing assigned to the New Orleans office of the Cotton Division. He was later placed in charge of the Dallas office, and subsequently transferred to Washington. Mr. Palmer's administrative ability won him rapid promotion, culminating in his present appointment. For several years before entering Government service Mr. Palmer was secretary and manager of the Imperial Valley Long Staple Cotton Growers Association.

5. VIRGINIA TO HAVE HAY INSPECTION SERVICE

An agreement was signed last week between this bureau and the Virginia Department of Agriculture, Division of Markets, providing for joint State-Federal hay inspection in Virginia. Nelson A. Loucks, of the Virginia Department, is now at the hay standardization laboratory here taking a course in training for hay inspectors, and will be licensed as a joint State-Federal inspector. Mr. Loucke will devote himself particularly to the development of shipping point inspection in the Valley of Virginia.

6. HELP!

The Division of Information needs short daily news stories of bureau activities and happenings in agriculture generally. Arrangements have been made with Washington correspondents of a number of trade journals and leading newspapers having wide country circulation to make daily calls on the division. Considerable material has thus been published which would not otherwise reach the press. The division has outlets also for feature stories up to 1,500 words in length.

7. MEN'S BOWLING LEAGUE.

At a recent meeting in E. E. Barber's office, preliminary steps were taken for the organization of a men's duckpin league in the bureau. The following divisions or sections in the bureau have indicated their intention of joining the league: Cotton; Fruit and Vegetables; Grain; Center Market; Farm Management; Hay, Feed and Seed, and Office of the Chief. It is hoped that one more division will come into the league and applications for the vacancy should be sent to Mr. Barber.

It is tentatively planned to bowl every Tuesday night on the new alleys at Center Market, beginning the latter part of this month. At the close of the season the winners of the men's league will challenge the winners of the ladies' for the championship of the bureau.

8. NEW AGRICULTURAL CENSUS.

The schedules for the new census of agriculture to be taken January 1, 1925 are now being printed. The Bureau of Agricultural Economics is assisting the Bureau of the Census in every way possible in the work.

9. WHAT IS IT?

What is it that gives me my food and clothing and shelter and whatever luxuries I have?

What is it that I do not value 'till I lose it?

What is it that gives me a chance to climb high in the world and to make a better man of myself?

My JOB!

- Submitted by Philip Rothrock, Grain Supervisor,
St. Louis Division.

10. MANUSCRIPTS SUBMITTED BY THE BUREAU IN AUGUST.

The following manuscripts were submitted to the Office of Publications during August:

Marshall, Herbert C.: Retail Marketing of Meats.
For Department Bulletin.

Meloy, G. S.: American Cotton from Field to Fabric,
Illustrated. For Department Circular.

Official Standards for Inspection of Barreled Apples.
Amendment 1 to S.R.A. 85.

Stewart, C. L.: Some Economic Aspects of Farm Ownership.
For Department Bulletin.

The following articles have been approved for publication in the periodicals named:

Becker, J. A.: Effect of Boll-Weevil Upon the Cotton
Production of the United States. For Inter-
national Cotton Bulletin.

Becker, J. A.: Cotton Crop Reports of the United States
Department of Agriculture. For International Cot-
ton Bulletin.

Becker, J. A.: Recent Developments in the Cotton Crop
Reports in the United States. For Manchester
Guardian Commercial. Special American Cotton
Number.

Ezekiel, M.: The Great Cost-of-Production Fallacy. For
Country Gentleman.

Kirkpatrick, E. L.: Family Living in Farm Homes. For
Teachers College Record.

Gray, L. C.: Taxing Blue Sky. For Country Gentleman.

Seeds, K. B.: Better Hay for Coal Companies. For Coal
Review.

Sherman, C. B.: Corn and Pumpkins. For Forecast Magazine.

Sherman, C. B.: Shipping Point Inspection of Perishables.
For Banker-Farmer.

Smith, B. B.: Forecasting the Acreage of Cotton.
For American Statistical Journal.

Spillman, W. J.: The Golden Fleece. For Country
Gentleman.

Spillman, W. J.: No Corn to Barn. For Country
Gentleman.

Squire, E. C.: The German Livestock Industry. For
The Producer.

11. IN THE LIBRARY:

Among the accessions to the Bureau Library for the week ending
September 5, 1924 are the following:

Davison's textile "blue book", United States and Canada... 37th
annual ed., July 1924 to July 1925. New York, Davison
publishing co., 1924.

International apple shippers' association.
Annual report on publicity, results and awards for National
apple week, 1923. Rochester, N.Y. [1923]

Lescure, Jean.
... Des crises générales et périodiques de surproduction...
3.ed. rev., cor. et mise au courant... Paris, Librairie de la
Société du recueil Sirey, 1923.

Morley, L. H., and Kight, A. C.
Mailing list directory and classified index to trade directories...
New York, London, McGraw-Hill book company, inc., 1924.

U.S. Dept. of commerce. Bureau of foreign and domestic commerce.
Trade information bulletins.
No. 251. Hammatt, T. D. Marketing Canadian wheat. August
11, 1924.
No. 262. Welden, E. A. Labor, wages and unemployment in
France. August 25, 1924.

U. S. Federal trade commission.
The cotton trade... A report... in response to Senate resolutions
no.262, March 16... 1922, 67th Cong. 2d. sess., and no.429,
January 29... 1923, 67th Cong. 4th sess... Washington, Govt.
print.off., 1924. Pt. 1.

U.S. Federal trade commission.
Report... on the grain trade. Vol.IV. Middlemen's profits and
margins, September 26, 1923. Washington, Govt.print.off., 1924.

BUREAU BREVITIES

12. MARKETING OF CABBAGE is discussed comprehensively in Department Bulletin 1242 now being distributed. In it the authors, Dr. A. E. Cance and G. B. Fiske, not only give descriptions of modern and improved methods but present background material and follow trends in such a way as to summarize all essential information for those interested in the industry. Footnote credit is given to the Divisions of Statistical and Historical Research, Agricultural Finance, Agricultural Cooperation and Cost of Marketing, of this Bureau and to J. H. Beatty, of the Bureau of Plant Industry.

13. REGULATIONS GOVERNING INSPECTION AND CERTIFICATION of fruits, vegetables and other products, in revised form, have been issued in Service and Regulatory Announcement 85 of this bureau.

14. DRY FARMING IN EASTERN COLORADO, a study of 1515 farms in Lincoln and Washington Counties, farm year 1922, is reported upon a preliminary report just mimeographed. Copies may be had from Miss Thomas.

15. MICHIGAN GRAPE DEAL, season 1923, is summarized by R. H. Shoemaker, in a report issued by this bureau in cooperation with the Michigan Department of Agriculture.

16. THE MEMPHIS, TENNESSEE, OFFICE of the Division of Cotton Marketing has moved to new quarters in the Cotton Exchange Building, located at Union Avenue and Front Street, and occupy rooms 506-507-508-509. The mail address is P. O. Box 1373 and telegraphic address Rooms 506-7 Cotton Exchange Building, Memphis, Tennessee.

PERSONALS.

Mr. J. Clyde Marquis, in his motor tour of the West in which he combined annual leave with business, visited the following offices: Chicago, Minneapolis, Spokane, Portland, San Francisco, Los Angeles, Denver and St. Louis. His tour traversed the more important agricultural regions in the Northwest and Western States, covering nearly 10,000 miles in 48 days of travel. He found all of the offices active in promoting the distribution of market news and a very favorable disposition among newspapers to give more and more space to marketing subjects. Plans for expanding the use of the press were discussed at several offices and with a number of editors. Mr. Marquis did not call at the office at Kansas City since he passed through there on Sunday.

Mr. Arno S. Pearse, Secretary of the Federation of Master Spinners Associations, Manchester, England, "sat in" with the Crop Board on Monday and watched the preparation of the September 8 cotton report. He had just returned from a tour of the cotton States and declared that the Board's figures tallied closely with his personal observations of the crop. Mr. Pearse had visited some of the bureau's field offices and was impressed with the methods of their administration. He leaves New York for England on the 13th.

Don J. Slater of the Livestock, Meats and Wool Division left Washington September 6 for New York City and Jersey City, where he will conduct investigations regarding methods and practices of marketing livestock from Virginia by classes and grades. Mr. Slater will be gone for a period of three weeks.

E. W. Stillwell, in charge of the market news service of the Fruit and Vegetable Division, returned to Washington today after a two months' absence visiting branch offices of the division in the middle and far West.

Dr. E. L. Kirkpatrick, of the Division of Farm Population and Rural Life, returned to the office September 2, after a motor trip to Mt. Mitchell, North Carolina, and other points of interest en route in Virginia and North Carolina. Dr. Kirkpatrick states that the roads were fine and the vacation very enjoyable.

J. C. Folsom, Division of Land Economics, left September 6 for a month's tour of Maine, New Hampshire, and Vermont to continue the study of agencies placing farm labor, and all local farm labor conditions.

Ernst H. Wiecking, Assistant Agricultural Economist, reported for duty in the Division of Land Economics on September 2. Mr. Wiecking will continue the studies of farm land valuations and farm incomes formerly conducted by C. R. Chambers. He is located in Room 101-A, 200 14th Street, and may be reached on Branch 238.

Mrs. Ida M. Spasoff, formerly of the Division of Farm Finance, has returned to the United States after several years' residence in Bulgaria, and visited friends in the bureau last week.

Miss Mary E. Van Houten, of the Hay, Feed and Seed Division, is spending a vacation with relatives at Geneva, N. Y.

Misses Catherine Viehmann and Anne Rhodes of the Division of Information are now on the bounding waves en route to Bermuda where they will spend a short vacation.

Mr. F. H. McCampbell of the Dairy and Poultry Products Division, went to Sacramento, Calif., August 30, to act as one of the judges of dairy products at the California State Fair, August 30 to September 7.

William G. Blair, in charge of the Cotton Testing Project of the Division of Cotton Marketing, has tendered his resignation effective at the termination of September 15. Mr. Blair has been in the bureau since April 1920.

Horace H. Willis, who has been transferred from the Bureau of Plant Industry, reported for duty in this bureau on September 2. Mr. Willis has been appointed to take the position made vacant by the resignation of William G. Blair. He will be located at Clemson College, S. C.

Hughes Butterworth, of the Division of Cotton Marketing, has tendered his resignation effective at the termination of September 15, to enter the employ of the Mississippi Cotton Growers Cooperation Association, at Jackson, Miss.

Chauncey L. Simering, Head Clerk of the New York Board of Cotton Examiners, has tendered his resignation effective at the termination of September 20, to enter commercial employment.

E. C. Squire, formerly our Agricultural Commissioner at Berlin, who has been in this country since last spring, tendered his resignation, effective August 31.

Miss Margaret Matheson, of the Graphics Section, returned to her desk last week after a month's absence spent with relatives abroad. Miss Matheson visited England, Scotland and France.

Clarence W. Moomaw, formerly in charge of the Foreign Section of Bureau of Markets, was among the visitors of last week. Mr. Moomaw was welcomed by old friends in the organization.

Miss Mary J. Crowley, of the Warehouse Division, is enjoying a motor trip through Virginia.

Mrs. Torey L. Wright, Section of Periodic Reports, has returned to her desk after a pleasant vacation at Ocean City, N. J.

William H. Beyer, of the Periodic Report Section, spent his holiday at Atlantic City.

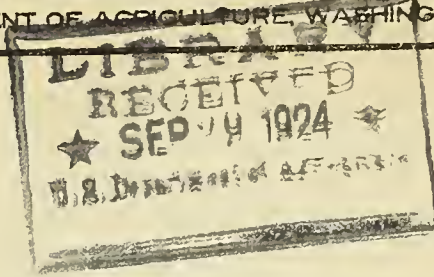
Miss Mayme C. Parker, Section of Periodic Reports, is back again after a brief vacation.

William I. Holt has been reinstated and reported for duty at New York on September 2. Mr. Holt will serve as a member of our New York Board of Cotton Examiners.

Homer C. Billingsley of Texas, has been appointed Cotton Classer's Helper in the Division of Cotton Marketing and will report for duty within a few days.

THE B. A. E. NEWS.

ISSUED WEEKLY FOR THE STAFF OF THE BUREAU OF AGRICULTURAL ECONOMICS,
UNITED STATES DEPARTMENT OF AGRICULTURE, WASHINGTON, D. C.



September 16, 1924

Vol. 11, No. 12.

1. TO STUDY EUROPEAN COTTON MARKETING METHODS

A study of the European demand for American cotton will be made by Dr. A. B. Cox, agricultural economist with the Cotton Division, who sails for Europe next month. Dr. Cox will spend a year abroad studying cotton marketing methods, supply, demand and prices in England, Germany, France and Italy.

A similar study in the United States has just been completed by Dr. Cox and the results will be published in Department Bulletins. This work included a study of the historical development of cotton marketing, uses of cotton as a basis for demand, analysis of sources of supply, the various markets through which cotton passes, how prices are made, the relationship between spot cotton and futures, cooperative marketing, and the services performed by the various agencies in cotton marketing. The study deals with all economic phases of cotton marketing from the field to the mill door.

2. ASHER HOBSON RETURNS FROM ABROAD

Asher Hobson, American Delegate to the International Institute of Agriculture at Rome, has returned to this country for a brief stay and is now in Washington conferring with officials of the Bureau regarding the work of the Institute.

An international census of agriculture in 1930 is now being promoted by the Institute, Mr. Hobson reports. The purpose of the census is to place the agricultural statistics of all countries on a comparable basis for the intelligent interpretation of world food and fibre production and needs.

Many nations do not now take agricultural censuses, and the enumerations of others are incomparable because uniform terms are not used, Mr. Hobson says. Specialists are being employed to study the censuses of the world, on the basis of which a proposed uniform schedule will be worked out and submitted to each member country. It is hoped that agreements can be reached by 1930 to make available at that time a comprehensive tabulation of the world's agriculture.

The International Institute, in which seventy-one countries now have membership, has been an important factor in promoting international agriculture through the exchange of current crop and livestock statistics among countries, Mr. Hobson said. This statistical service has been built up to a point where, for example, the Institute reports currently on 70 per cent of the world wheat crop, exclusive of Russia.

3. COOPERATIVE MARKETING WORK EXPANDING

Expansion of the work of the Division of Agricultural Cooperation is being made so that practical information on all phases of cooperative marketing will be available to every one interested. Personal contacts with leading organizations throughout the country will be made in an effort to help solve individual problems, Mr. Christensen, in charge of the division, says.

Methods of maintaining proper contacts between the management and the individual members of a cooperative association is one phase of cooperation to which the division is giving particular attention. George O. Gatlin of this division, recently visited representative associations in various sections of the country studying their field service and membership problems, and the information obtained is to be made available to other associations. Direct assistance will be given associations both in determining membership or local unit problems and in working out methods and practices calculated to increase the effectiveness of their field service activities.

Development in this branch of the bureau's service is the culmination of over ten years of research work on cooperative marketing, and is in response to a widespread demand among cooperatives for practical information on the numerous problems that confront them. Leaders in the cooperative movement feel that the big need now is for information on business-like methods of marketing, which fits in well with the bureau's program, Mr. Christensen said.

More than 10,000 cooperative organizations in the United States now report regularly to the bureau regarding volume of business, membership, management, and operating methods. A vast clearing house for the exchange of cooperative information has thus been established which has yielded information on specific problems that has often been of great value to cooperatives.

Mr. Christensen has just returned from a three weeks' trip throughout the South where he visited a number of the large tobacco and cotton cooperative organizations. A recent tabulation shows that there has been a greater growth in cooperative marketing in the South since 1915 than in other States where cooperative marketing is of longer standing. The greatest growth is shown in the East South Central group where cooperatives in 1915 did little better than one per cent of the total business of cooperatives in the United States as a whole, as compared with nine per cent in 1923. The figures for the South Atlantic States show a jump from two per cent to seven per cent, and for the West South Central States an increase from one per cent in 1915 to four per cent in 1923.

4. MORE FARMERS USING RADIO

Rapid increase in the use of radio on farms during the past year is shown in a special survey made by the bureau. It is estimated that there are now more than 370,000 radio sets in use on farms as compared with 145,000 a year ago.

The survey was made among county agricultural agents. Reports from 833 county agents placed the aggregate number of radio sets in their counties at 108,710, or an average of 130 sets per county. Projecting the average of 130 per county for all of the 2,850 agricultural counties in the United States yields an estimate of 370,500 radio sets in use on farms throughout the country as a whole, as compared with a similar estimate of 145,350 sets a year ago.

The radio market news service of the bureau has been developed rapidly during the past three years until now it is possible for farmers in practically all parts of the country to receive daily market quotations and reports on agricultural conditions.

5. HAY INSPECTORS' SCHOOL CLOSES

The hay inspectors' school which has been conducted by the Hay, Feed and Seed Division, in this city, closed last Saturday and the following men were given licenses as hay inspectors:

N. A. Loucks, Virginia Department of Agriculture,
Richmond, Va.

F. C. Sturtevant, Maine Department of Agriculture,
Augusta, Maine.

R. B. Etheridge, North Carolina Department of Agriculture
Raleigh, N. C.

A. J. Opstedal, O. A. Zillmer and A. H. Peterson, of
the Wisconsin Division of Markets.

In addition to these men, Professor C. O. Cromer, of the Pennsylvania State College, Professor Steinmetz, of the University of Minnesota, and J. E. McKeehan, of Berwindale, Pa., also completed the entire course.

6. LAND ECONOMICS CELEBRATES LAST HALF-HOLIDAY

Members of the Division of Land Economics and their families spent the last Saturday half holiday picnicking at the home of Howard A. Turner in Woodridge. It is reported that the Economists are quite as efficient in putting across three-legged races, sack races, apple and peanut races as they are in writing Year Book articles. The performance was exhilarating both to themselves and the onlookers.

Miss Bean, Mrs. Perkins, Mrs. Eliason and Miss Hicks knew that home-made cakes and home-cooked ham would taste mighty good with hot coffee, hot dogs and all the other fixin's, and that committee has cut out a job for itself for all the forth-coming picnics.

Miss Bean and Miss Dansereau arranged with the S.I.M.P. broadcasting station for a special radio entertainment. B. O. Wietz made a first-class professional announcer, and prepared the audience for the following program:

Bed-time Story by B. Henderson. (It was safe and soothing.)

Baseball Score by B. O. Wietz. (As we would like to have it.)

Quartette, Miss Bean, Mrs. Eliason, Mr. and Mrs. Kern. (At least they sang.)

Political Situation by E. O. Wooton. (New light and real facts.)

Quartette, Miss Bean, Mrs. Eliason, Mr. and Mrs. Kern. (Their last.)

Miss Galloway gave a special clog dance, and all joined in on a Virginia Reel, and sang old songs. The picnic came to a close by letting the new member of the staff, Mr. Wiecking, wash all the dishes.

7. CHANGES MADE IN CROP REPORTING BOARD

J. B. Shepard, formerly Agricultural Statistician for New York, and more recently a member of the Washington force of the Division of Crop and Livestock Estimates, has been designated by Dr. Taylor to act as a regular member of the Crop Reporting Board. When Mr. Callander assumes chairmanship of the Board on October 1, Mr. Becker will act as Vice-Chairman. Mr. Harlan has also been designated to act as a regular member of the Board when livestock reports are being considered and Mr. Z. R. Pettet has been designated to act as a member when cotton reports are considered. Dr. Jones will continue to act as member of the Board and Secretary. In the absence of one of the regular members Mr. Gage or Mr. Fessenden will act. Two or more agricultural statisticians are brought in each month to act as members of the Board, the representatives from the field being changed each month.

8. ALL CHICAGO HAY DEALERS NOW USING FEDERAL INSPECTION

The Chicago Hay Exchange was organized in the fall of 1922, by six of the large dealers in that city, to cooperate with this Bureau in providing Federal hay inspection in that city. On May 1, 1923, these dealers further agreed to have all of their hay inspected on consideration of a slight reduction in charge for inspection. Since that time other dealers have made similar agreements and word has just been received by the hay inspection service office here that six other smaller dealers have signed agreements of this kind, so that now all hay receivers in Chicago are having Federal inspections made of all hay received by them.

9. AIR MAIL

Recent supplements to the Postal Guide give information concerning this branch of the service from which the following is gleaned for the guidance of employees of this bureau:

There are three zones in the air mail route across the continent: (1) New York to Chicago, (2) Chicago to Cheyenne, (3) Cheyenne to San Francisco.

Postage is required on official mail of the value of eight cents for each ounce or fraction of an ounce over any one zone. An ordinary letter sent by air mail from Washington to San Francisco would require twenty-four cents postage. The route is given as follows: New York, Bellefonte, Cleveland, Bryan, Chicago, Iowa City, Omaha, North Platte, Cheyenne, Rawlins, Rock Springs, Salt Lake City, Elko, Reno, and San Francisco.

Air mail from or to points off this route is sent by train to the nearest point where the aeroplane stops, and the farther it is from the scheduled route the less time is saved. For instance, no saving in time would result in mail sent by air to or from Seattle to Washington.

The Section of Mails and Files will be glad to secure further information concerning this service in cases where it is considered the expense for postage might be justified.

10. LOST AND FOUND

Owner of the watch chain found on the seventh floor of the Bieber Building, yesterday, may reclaim the lost property from H. C. Wilcox of the Photographic Laboratory.

11. TO THE FIELD:

Memorandum No. 500, regarding weekly reports of unpaid accounts.

Memorandum No. 501, regarding personnel policy of the Department.

Circular No. 123, pertaining to the keeping of records of vocational trainees.

Circular No. 124, regarding the compensation of employees appointed under Paragraph 6, Subdivision 1, of Schedule A, of the Civil Service Rules.

12. IN THE LIBRARY

Among the accessions to the Bureau Library for the week ending September 12, 1924 are the following:

Barnes, J. H.

The genius of American business... Garden City, New York, Doubleday, Page & company, 1924.

Foreign commerce handbook, 1923-1924. [Washington, D.C.] Foreign commerce department, Chamber of commerce of the United States [1923]

International apple shippers' association.

Annual report of the secretary... for the period ending July 1924. Rochester, N.Y. [1924]

International institute of agriculture.

... International yearbook of agricultural legislation XIII th year - 1923. English ed. -1st year. Rome, 1924.

Lewin, P.E.

The resources of the Empire and their development... London, Glasgow[etc., etc.] W. Collins sons & co. ltd. [1924]

Micklow, Alice.

... The tariff on flaxseed... Washington, D.C., May 1924. Typewritten thesis.

National foreign trade convention, 11th, Boston, 1924.

... Official report... held at Boston, Mass., June 4, 5, 6, 7, 1924... New York, Issued by the secretary, National foreign trade convention headquarters [1924]

U.S. Federal reserve board.

Tenth annual report... covering operations for the year 1923. Washington, Govt. print. off., 1924.

BUREAU BRIEVITIES

13. SPECIAL GRAPE MARKET REPORTS will be issued again this year for grape growers in New York, Pennsylvania and Michigan. The service will be conducted cooperatively by the New York State Bureau of Markets, the Pennsylvania Bureau of Markets, the Michigan Bureau of Foods and Standards, and this bureau. The reports will be issued simultaneously from Buffalo, N. Y., and Benton Harbor, Mich.
14. BEAN STANDARDIZATION is being studied in California under the terms of an agreement recently signed by the California State Department of Agriculture and this bureau. The factors entering into the grading of beans will be studied with a view to harmonizing the grades now used in California with those of beans raised in other States, to the end that a single system of grades may be established for each of lime beans, pink beans, small and large white beans and other edible beans. It is also planned to inaugurate a tentative joint Federal-State inspection service in California, based upon the application of such grades for beans.
15. THE BIBLIOGRAPHY ON THE MARKETING OF AGRICULTURAL PRODUCTS recently prepared in the library is to be issued as a Department Circular if present plans are carried out. Mimeographed copies of this bibliography have been distributed to each Division and it is requested that any suggestions for its improvement which may have occurred to anyone be submitted to the library as soon as possible so that they may be incorporated in the bibliography before it is printed, if practicable.
16. HOW TO PREPARE CABBAGE FOR MARKET is described by Charles W. Hauck in Farmers Bulletin 1423. It constitutes one of the series of Farmers Bulletins that tell how to prepare different kinds of fruits and vegetables for the modern market. Together with the recent Dept. Bulletin 1242 Marketing Cabbage, by A. E. Cance and G. B. Fiske, we have a rather complete story of cabbage from field to table.
17. A TABLE SHOWING THE PERCENTAGE OF FENS LAYING in the various sections of Missouri is included in the September crop report for that State.

PERSONALS

C. V. Whalin and W. C. Davis of the Livestock, Meats and Wool Division in company with Messrs. Tenny, Schoenfeld & Michael of the Executive office, left Washington September 11 for Chicago to confer with the representatives of the meat packing industry on the tentative grades of pork and pork products for domestic and foreign trade. From Chicago Mr. Whalin will go to St. Paul, Omaha, Kansas City and National Stock Yards to confer with local representatives and the trade regarding the market news service and local administrative matters. Mr. Davis will go from Chicago to Portland, Oregon, San Francisco, Los Angeles, Salt Lake City, Ogden, Denver, Omaha and Lincoln, Nebraska to study methods and practices of retailing meats and to confer with local representatives regarding the market news service on livestock and meats. At San Francisco Mr. Davis will take up the problems connected with meat grade inspection service for the Pacific Mail Steamship Lines and the Laid-Up Fleet of the U. S. Shipping Board.

H. M. Dixon, in charge of the farm management extension work, recently returned from a trip to Ohio, Minnesota, Iowa, Nebraska and Kansas. The more important lines of extension activity in this area are centered upon four major lines.

1. Farm accounting on the whole farm business,
2. Cost accounting on particular enterprises,
3. The development of material to aid in better correlation of extension programs,
4. The dissemination of timely economic information.

The results of research studies dealing with farm organization, cost of production and related subjects are used in the projection of the whole program. The past year the farm management extension work in the Corn Belt States has shown marked improvement in respect to effectively reaching more people. In this area continued emphasis will be given to the above mentioned projects with increased use of the campaign idea. Simple one-idea projects such as farm inventories, cropping system farm layout, etc. which lend themselves particularly well to the campaign idea will be used. Increased stress will also be placed upon the systematic follow-up of men who have kept accounts to enable maximum benefits to the individual and also that the farm management material contained in these records may also be extended to other men in the counties. Farm management tours are also increasing in use and importance in projecting farm management data.

Mr. Dixon worked with a committee composed of R. F. Taber, Ohio, Lynn Robertson, Indiana and W. L. Cavert, Minnesota in bringing the extension program for the Corn Belt States up to date. He also reports the farm management demonstration team took the State championship of all teams demonstrating in Iowa. This is the first farm management team to win a State championship. In Kansas the work is organized on the club basis having 62 farm management clubs with over 1,200 farmers keeping farm records. Several meetings of farmers were attended in which the use of standards of good farm organization and operation were stressed by Mr. Dixon.

W. A. Sherman and F. G. Robb returned last Thursday from the Boston meeting with railroad officials. While in Boston, Mr. Robb made new arrangements for handling the Navy inspection work. The inspection of all supplies for the Navy at that base will hereafter be looked after by the B.A.L. inspector, with such assistance from our Boston office as may be necessary in emergencies.

J. M. Borders of the Division of Dairy and Poultry Products is in Chicago where he is conferring with Bureau representatives regarding the egg inspection service on that market, also checking commercial grades of eggs with the Tentative U.S. Standards and Grades. He will demonstrate the National Standards and Grades at St. Paul, Minn. before returning to Washington.

W. C. Nason left Washington September 15 for points in Virginia, North Carolina, South Carolina, Kentucky, Tennessee, and West Virginia to make a field study of certain general hospitals maintained largely by and giving service largely to farm people.

J. M. Park of the Fruit and Vegetable Division, left today for California where he will make investigations preliminary to the establishment of grades for walnuts. Mr. Park will first confer with W. F. Allewelt of the California Department of Agriculture at Sacramento, and then will probably make Los Angeles his headquarters for the next six weeks. Much of his work will be done in connection with the California Walnut Growers' Association.

Announcement has just been made of the marriage of Walter H. Steinbauer, now with the Boston office of the Fruit and Vegetable Division, to Miss Mary Belle Houser of Fort Valley, Ga. on August 15. Miss Houser was formerly employed in the Fort Valley office of the Fruit and Vegetable Division.

Friends of Miss Jennie A. Cox, formerly of this Bureau, will be interested in learning of her coming marriage to Mr. Arthur S. French. The wedding will take place, September 27 at the New York Avenue Presbyterian Church, this city. Miss Cox was transferred from this bureau to the Packers and Stockyards Administration when that branch of the service was organized.

William Broxton, in charge of the Section of Periodic Reports, returned to his desk last Friday after a two-weeks' trip during which time he visited cold storage firms and slaughter house plants in Detroit, Chicago, and Ft. Wayne and Evansville, Ind.

Rob R. Slocum, Division of Dairy and Poultry Products, is in New York City examining experimental shipments of eggs from the Pacific Coast to New York City. Before returning to Washington he will go to Trenton and New Brunswick to confer with officials of the New Jersey State Bureau of Markets and the New Jersey Agricultural College with reference to a campaign in that State to improve the quality of eggs.

Dr. S. A. Jones left Friday for a 10-day trip in the Southern states conferring with statisticians in the cotton belt.

A. T. Edinger of the Livestock, Meats and Wool Division left Washington September 9 for Jacksonville, Florida and Birmingham, Ala. where he will conduct retail meat investigations.

Charles E. Gage is now on a field trip to confer with statisticians in the central states.

The resignation of Miss Agnes R. Kirby has been received in the Division of Dairy and Poultry Products. She was employed at the Boston office and is resigning to be married.

Miss Caroline B. Sherman, Division of Information, left today for a two or three weeks' vacation to be spent at Virginia Beach.

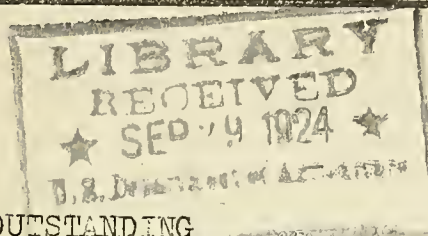
W. F. Callander has returned from a short auto vacation trip, having toured New England with his family. While in Boston, he spent part of a day in the office of the agricultural statistician for New England.

Miss Mabel F. Lowell, who has worked in a clerical capacity in the office of the agricultural statistician for Ohio, has been transferred to the Washington office. The vacancy made in Ohio was accordingly filled by transfer of Miss Blanche C. McConnell from the tabulating unit of this Division.

THE B. A. E. NEWS.

ISSUED WEEKLY FOR THE STAFF OF THE BUREAU OF AGRICULTURAL ECONOMICS,
UNITED STATES DEPARTMENT OF AGRICULTURE, WASHINGTON, D. C.

September 23, 1924



Vol. 11, No. 13.

1. DIVISIONS SHOW MANY OUTSTANDING ACHIEVEMENTS DURING PAST FOUR YEARS

Achievements of several Bureau divisions during the past four years were summarized at the Bureau Council meeting Monday morning.

Mr. Besley reported a steady increase in the demand for services rendered by the Grain Division. During the four years, the number of appeals filed amounted to several hundred per cent more than the previous four-year period. He stated that the enforcement of the Grain Standards Act has unquestionably enabled farmers more nearly to receive a price equal to the quality of their grain than could possibly have resulted in the absence of a uniform set of standards applied uniformly in all terminal markets. The grain cleaning campaign was pointed to as another big accomplishment of the division. Farmers are learning that by the removal of dockage from wheat, great savings in money can be made.

The work of the Division of Crop and Livestock Estimates was reviewed by Mr. Callander. He stated that during the four years great strides had been made in making the crop and livestock reports of more value to farmers. Many changes have been made in the methods of compiling the reports so as to make them more accurate and many new reports have been inaugurated. The intentions-to-plant reports have attracted a great deal of attention and are being extensively used. Particular progress was made in the livestock reporting work. Pig surveys are now being made twice a year, with the assistance of the rural mail carriers. From these surveys it is possible to estimate with great accuracy the probable receipts of hogs at the central markets. Reports on the number of cattle on feed and the probable movement to market were also started. Special sheep and lamb reports are also issued. Cooperative arrangements have now been made with all States issuing crop reports. The Division of Crop and Livestock Estimates is conducting extensive research studies in an effort to constantly improve the system of estimating and the methods of forecasting so as to secure more accuracy.

Development of the market news and inspection work was cited by Mr. Potts as one of the chief accomplishments of the Division of Dairy and Poultry Products. Every effort is being made to make these services of more value to the trade. Mr. Potts enumerated many instances of where the trade was using the Federal reports and Federal inspection in preference to the services maintained by commercial enterprises. Extension of the leased wire system to the Pacific Coast has greatly increased the value of the dairy and poultry market reporting work. The extending of the butter inspection service to the Minnesota Cooperative Creameries' Association, through a joint agreement with the State Department of Agriculture, is considered as a forward stride in the advancement of this line of the Division's work. The issuing of reports on cold storage holdings in 26 cities was started during the past year. These reports will be more valuable to the dairy and poultry

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industry next year when they will be on a comparative basis. Standardization of egg grades is another undertaking of the Division. The National standardization of eggs has been endorsed by the National Egg and Poultry Association and many of the State associations.

Critical conditions in the cotton market, following the World War, pointed to the necessity of more information on the economics of cotton growing and marketing. Mr. Palmer stated in his review of the work of the Cotton Division. Important research studies along these lines are now being made. Progress has been made in promoting the use of standards for cotton. Congress in 1923 passed the Cotton Standards act which is designed to make the use of the standards general in spot transactions. The standardization of cotton seed and cotton linters is a new undertaking of the Division.

The extension of the leased wire to the Pacific Coast and to Texas and the Southeastern States has greatly benefited the fruit and vegetable industry. Mr. Robb reported in his review of the work of the Fruit and Vegetable Division. Market information sent out by the Government has made possible the more equal distribution of farm products and thus prevented gluts which probably would have resulted from the increased productions of the past four years. Four years ago grades had been established for 13 fruits and vegetables. Now, grades have been recommended for 30 different fruits and vegetables. The expansion of the standardization work, Mr. Robb says, has gone hand in hand with the expansion of the inspection work. Since the establishment of shipping point inspection, marked progress has been made in this branch of the service. The first year, approximately 73,000 cars of produce were inspected. The second year this number was increased to 129,000. The current year indicates that the number of inspections at shipping point will reach 160,000 cars. This rapid growth in inspection work has been possible through the cooperative arrangements made with 36 States. The first "official" standard established by the Department for any fruit or vegetable has just been promulgated. Under the Food Products Inspection Law, standards for banded apples have been promulgated. These standards will be used in New York State this year in lieu of the State standards.

Dr. Taylor opened the meeting by calling attention to some of the bureau's recent publications and suggesting that members of the various divisions make it a practice to review such matter so as to be more generally informed of the work of the bureau as a whole.

2. ACREAGE SURVEY REPORTS POURING IN

More than 200,000 of the 800,000 cards sent out about three weeks ago to rural mail carriers for the securing of acreage figures on all the important farm crops of the country have already been returned to the Division of Crop and Livestock Estimates. The country was divided into seven sections and survey cards prepared covering the crops common to those sections. The figures obtained from this survey will be checked with the agricultural census figures to be taken this fall and winter, in order to determine the percentage of bias occurring in the returns from the sample farms, and thus form a basis for estimating the total acreage from similar surveys made in inter-censal years.

3. SMITH-HUGHES LEADERS STUDY WORK OF BUREAU

C. H. Lane, Chief of the Agricultural Education Service of the Federal Board for Vocational Education, and five of the regional directors, spent several days in the department last week studying the relation of the department's work to the Smith-Hughes teachers of agriculture in the secondary schools. Friday afternoon the visitors met with representatives of this bureau. Dr. Taylor briefly outlined the objectives of agricultural economics. Some of the bureau's work was explained by the following Division leaders: W. A. Sherman, Fruit and Vegetable Standardization; W. F. Callander, Crop Estimating Work; C. J. Galpin, Farm Population Studies; L. C. Gray, Land Economics; N. A. Olsen, Agricultural Finance; C. L. Christensen, Cooperation; and J. C. Marquis, Market News, and the extension of the information services.

The visiting directors are interested in several phases of the bureau's work and within the next two weeks they will hold a conference with division leaders to arrange for the utilization of more of this bureau's information in connection with the teaching of agriculture. Plans are being considered providing a way so that teachers can receive the bureau's publications regularly. The purpose of the conference will be to plan a closer contact with these teachers and to enable them to use current agricultural information as a basis for more of the project studies now being followed in the classes in agriculture in the secondary schools.

4. RICHMOND GRAIN EXCHANGE TO USE FEDERAL HAY GRADES EXCLUSIVELY

A Federal hay inspector was trained and licensed by this bureau in cooperation with the Richmond Grain Exchange, and began work in January, 1923. At that time, however, the Richmond Exchange was fearful that it might not be able to induce shippers to sell on Federal grades in all cases and the agreement with them provided that if the dealers considered it desirable, the inspector might issue a National Hay Association certificate for them.

At a meeting on September 9 the Richmond Exchange decided that Federal inspection was satisfactory, and agreed of its own accord to use Federal inspection exclusively hereafter. The inspector will not use any other grades except in the case of hay for which there are no Federal grades at the present time.

5. MISSOURI AND OKLAHOMA REQUEST WOOL GRADING SCHOOLS

Requests for instruction in the application and use of the U. S. Official Wool Grades have recently come to the Livestock, Meats and Wool Division, from the Missouri College of Agriculture, and the Oklahoma State Market Commission. Extension workers in Missouri are anxious that a two-day school be held so that county agents in the sheep growing counties of the State can receive practical instruction in the factors involved in the grading of wool. Similar schools were recently conducted by G. T. Willingmyre in Michigan and Ohio.

6. BRADFORD RECEIVES SUGGESTED SET OF UNIVERSAL WOOL STANDARDS

The set of suggested wool grades for use in international trade has been delivered to the British Wool Federation at Bradford, England, by E. A. Foley, our Agricultural Commissioner at London. The set of grades was prepared in our Washington wool laboratory. The correlated grades comprise two sets of staples, one made with wool grown in the United States and the other with wool produced in foreign countries.

S. B. Hollings, the well-known wool expert at Bradford, has written the bureau, complimenting the excellent way in which the set was put up. Mr. Hollings has requested that a duplicate set of the standards be sent him for his personal use.

7. FISH STORIES

Seven Izaak Waltons cast their lines into the brook. The place: Rock Point. The time: 3 a.m. Then the seven Izaaks sat. Day broke. More sitting. Bites. Baits stolen. Still more sitting - and waiting. Noon. "Let's quit."

Messrs. Boree and Trowbridge each caught a "handsome" trout. Messrs. Samson, Stillwell, Broxton, Stanton and Williams each came home with their fish poles. Better luck next time.

8. BOWLERS - TAKE NOTICE!

The Ladies' Bowling League will play its first games of the season at Recreation Alleys next Monday night. The exact hour has not been announced. A meeting of the League is to be held tonight to elect officers and to draw up rules and regulations for the year.

9. AREA COORDINATORS APPOINTED

Under authority of Executive Order, dated July 27, 1921, published in Bureau of the Budget Circular No. 15, the following Area Coordinators have been appointed:

- I Area - Comdr. A. S. Wadsworth, USN, Quartermaster
Intermediate Depot, Army Base, Boston 9, Mass.
- II Area - Capt. William S. Miller, USN, 728 Custom-
house, New York City. Telephone - Broad 1642.
- III Area - Comdr. McGill R. Goldsborough, USN, Custom-
house, Philadelphia, Pa. Telephone - Lombard 7220.
- IV Area - Lt. Col. D. P. Quinlan, USA, 326 Post Office Bldg.,
New Orleans, La.
- V, VI & VII Areas - Lt. Comdr. L. C. Dunn, USN, 629 Federal
Bldg., Chicago, Ill. Telephone - Harrison 4700,
Local 20.
- VIII Area - Lt. Col. William A. Austin, USA, c/o Hdqrs.
VIII Corps Area, Ft. Sam Houston, Texas.
- IX Area - Capt. Lloyd S. Shepley, USN, 433 Customhouse,
San Francisco, Calif.

10. IN THE LIBRARY:

Among the accessions to the Bureau Library for the week ending September 19, 1924 are the following:

Bowley, A. L.

The mathematical groundwork of economics... Oxford, Clarendon press, 1924.

Canada. Dept. of agriculture. Experimental farms branch.

The organization, achievements and present work of the Dominion experimental farms. Ottawa, 1924.

Central-Verband der deutschen landwirtschaftlichen Genossenschaften böhmens.

Genossenschaftliches Jahrbuch 1914-1919. Königl. Weinberge, Prag, 1923.

Fordham, Montague.

The rebuilding of rural England... London, Hutchinson & Co. [1924]

Havre, Chambre de commerce.

... Compte rendu des travaux... année 1922. Le Havre, 1924.

Marble, L.M.

Ventilated storage for potatoes... Canton, Penna., The Marble laboratory, inc., 1924. (Marble laboratory, inc. Report no.5)

Persons, W.M., ed.

The problem of business forecasting. Boston and New York, Houghton Mifflin company, 1924.

Por, Odon.

Guilds and co-operatives in Italy... London, The Labour publishing company, ltd.[1923]

Rist, Charles.

... La déflation en pratique (Angleterre, États-Unis, France, Tchéco-Slovaquie)... Paris, M.Giard, 1924.

U.S. Congress. House. Committee on agriculture.

Watson sugar claim. Hearings... 68th Cong. 1st sess. on S.J.Res. 49... May 29, 1924. Serial X. Washington, Govt.print.off., 1924.

U.S. Interstate commerce commission.

Interstate commerce commission reports, v.83. Decisions... August-November, 1923... Washington, Govt.print.off., 1924.

U.S. Bureau of labor statistics.

Cost of living in the United States. Washington, Govt.print.off., 1924. (Bulletin 357)

BUREAU BREVITIES

11. MANY REQUESTS FOR SETS OF THE U. S. OFFICIAL WOOL GRADES are coming to the bureau. The United States Testing Company, Inc., Philadelphia, a commercial concern which tests fabrics for the trade, has asked that a set of the standards be sent to the company at the earliest possible moment. The grades will be used in connection with the concern's laboratory tests and comparisons. A request for a set of the standards has also been received from the Talbot Wool Combing Company of Norton, Mass. This concern is one of the largest textile institutions of its kind in the United States. The president advises that the set will be used as types for grades in the sorting department of the plant.
12. INSPECTION WORK IN OREGON RECEIVES PUBLICITY through a four-column article appearing in a recent edition of the Sunday Oregonian, Portland. Information for the story, which is entitled "Government Helps Start Business-Like Marketing of Agricultural Products," was furnished by R. L. Ringer of the Portland office. The article is illustrated with a picture showing the grading of potatoes and a photograph of Mr. Ringer inspecting a carload of peaches. It describes clearly the effective work being done by this bureau in the State of Oregon, and quotes freely from the Secretary's annual report as printed in the 1923 Yearbook of the department.
13. A SPECIAL ARTICLE ON THE DISTRIBUTION OF GEORGIA PEACHES was prepared by V. D. Callanan of the New York office of the Fruit and Vegetable Division for publication in the Georgia Peach, a monthly magazine issued by the Georgia Peach Growers' Exchange at Macon.
14. WORK OF THE NEW ENGLAND CROP REPORTING SERVICE is highly praised in a two-column article in the September 18 edition of the Daily Item, a newspaper published in Wakefield, Mass. The article gives much credit to V. A. Sanders, Statistician in charge, for the successful development of the service. The extent of the reports, how they are gathered and disseminated, is described in full. The latest development in the New England Crop Reporting Service is the regular broadcasting of reports from radio stations located in Massachusetts, Vermont, Rhode Island and Connecticut.
15. THE SAN FRANCISCO ADDRESS of the Marketing Livestock, Meats and Wool Division will be changed on October 1 to Room 2-A, Ferry Building.
16. THE LOOP OF THE CENTRAL CIRCUIT OF THE LEASED WIRE SYSTEM to the market news office at Waupaca, Wis., was reinstalled last week. W. H. Mosier has resumed potato market reports at Waupaca for the season.
17. THE NORTHWESTERN BOXED APPLE DEAL, Season 1923-24, has been prepared by George E. Prince and L. B. Gerry, and is now available in mimeographed form. Copies may be obtained from the Fruit and Vegetable Division.
18. PROPOSED REGULATIONS FOR STORING DRIED FRUIT under the United States Warehouse Act have been drafted for consideration by public warehousemen, merchants, cooperative associations and others interested in the dried fruit industry. Mimeographed copies of the tentative regulations may be obtained from the Warehouse Division.

19. LIVESTOCK MARKETING ASSOCIATIONS IN THE UNITED STATES, 1924, is the subject of a preliminary report recently mimeographed for distribution. The report was compiled by R. H. Elsworth of the Division of Agricultural Cooperation.

PERSONALS

C. L. Christensen, Division of Agricultural Cooperation, leaves tonight for Florida where he will address a meeting of county agents on "Some of the Economic Aspects of Cooperative Marketing in Denmark." On September 30, Mr. Christensen will address a meeting of the Florida Citrus Exchange, at Orlando. He will discuss various phases of management problems. From Florida, he will go to New Orleans, and then to California, Washington and Oregon interviewing officials of some of the large cooperative associations. Before returning to Washington, about the middle of November, Mr. Christensen will stop in North Dakota and Minnesota in connection with the grain elevator studies being carried on in those States.

Robert Bier left last Saturday for Florida where he will again serve as Federal Supervisor in charge of the shipping point inspection work. Mr. Bier estimates that from 150 to 200 men will be required to handle the various Florida deals this season. His headquarters, for the present, will be with the State Marketing Bureau, 204 St. James Building, Jacksonville. Later he will probably move his office to Orlando or some other central point.

R. R. Pailthorp, Fruit and Vegetable Division, returned last week from a six weeks' trip in the West, where he was making arrangements for the continuation of the reports on rejections of apple shipments, in connection with further studies of the causes and extent of rejections.

Albert C. Poulton resigned September 1 as chairman of the New Orleans Board of Cotton Examiners to become inspector in chief of the New Orleans Cotton Exchange. John J. Haggerty is now acting chairman of the Board of Examiners.

A. V. Swarthout will attend the American Bakers' Convention at Atlantic City, this week, and discuss some of the work of the Cost of Marketing Division.

F. M. Patton left last week to interview transportation officials in Richmond and Roanoke, Va.; Cincinnati; Louisville; St. Louis; Springfield, Mo.; Peoria, Ill.; Indianapolis, and possibly Cleveland, in the interests of the bureau's shipment reports.

E. C. Squire, who resigned August 31 as our Agricultural Commissioner at Berlin, has accepted a position with the Department of Commerce. Mr. Squire will be the Trade Commissioner at Hamburg, Germany.

A. W. Palmer, in charge of the Cotton Division, spent Saturday in New York in connection with the branch office work in that city.

C. W. Kitchen returned yesterday from a two-weeks' vacation spent in motoring through the Shenandoah Valley of Virginia.

Donald Jackson of the Division of Statistical and Historical Research left last week for Harvard where he will take graduate work in history and economics.

A. M. Agelasto of the Cotton Division, spent two days in Norfolk, Va., last week in connection with the bureau's cotton quotations service. Mr. Agelasto was studying the cotton marketing situation in Virginia and the disseminating of cotton prices put out by the Charlotte, N. C. office.

Perry Elliott, Division of Statistical and Historical Research, has returned to his desk after a two-weeks' vacation spent at Atlantic City and New York.

John L. Stewart, Jr., of the Foreign Section, spent several days last week at his home in Harrisburg, Pa.

H. F. Fitts leaves this Thursday for a two-weeks' vacation which he will spend at Buffalo, N. Y.

C. T. Branham, who has been in the South for some time in connection with the cotton quotations service of the bureau, is now in Charlotte, N. C., and is expected to report in Washington in the near future.

The unexpected will happen. Frank B. Wilkinson, Warehouse Division, has joined the matrimonial ranks. He was married to Miss Margaret D. Patterson, on September 17, at Alexandria, Va. Miss Patterson was formerly with this bureau in the Section of Mails and Files, but with the organization of the Packers and Stockyards Administration was transferred to that branch of the service.

Miss Veda B. Larson, Assistant Agricultural Economist, left on a short vacation September 19 for Niagara Falls and other points.

Mary F. Carpenter has returned to the Library after a three-weeks' vacation spent at her former home, Iron Mountain, Mich.

Mrs. May H. Emery, Division of Land Economics, returned to her desk Monday after spending a three-weeks' vacation in Dexter, Maine.

Alfred S. Dalton, Division of Land Economics, leaves September 25 for a three-weeks' vacation in Woodford, Va.

Mrs. Rose Perkins, Division of Land Economics, who has been absent because of illness, is now back in the office.

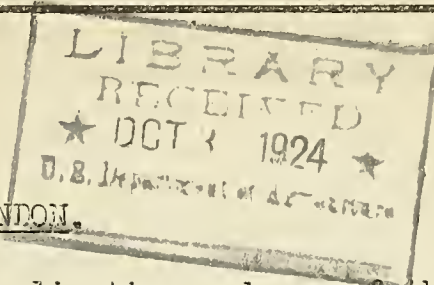
Messrs. Foerner, Shollenberger and Coleman of the office of Grain Investigations, were in Minneapolis last week collecting samples of wheat for milling tests.

Glen A. Gilbert, Division of Dairy and Poultry Products, is at Philadelphia taking further training in butter inspection service.

THE B. A. E. NEWS.

ISSUED WEEKLY FOR THE STAFF OF THE BUREAU OF AGRICULTURAL ECONOMICS,
UNITED STATES DEPARTMENT OF AGRICULTURE, WASHINGTON, D. C.

September 30, 1924



Vol. 11, No. 14.

1. TO OPEN COTTON OFFICE IN LONDON.

In connection with the application and use of the universal cotton standards in Europe, William I. Holt, a member of the New York Board of Cotton Examiners, sails from New York tomorrow. Mr. Holt will work through the trade associations which are parties to the standards agreements as a "service man" to facilitate and promote the use of the standards.

2. EGG MARKETING SCHOOLS TO BE HELD

The Division of Dairy and Poultry Products of this Bureau, the Minnesota State department, the State Dairy and Food Commission and the Agricultural Extension Service of the University of Minnesota, will cooperate in holding six egg marketing schools beginning Monday, October 6, at Owatonna, and continuing through the week, a day at each point, at Mankato, Marshall, Willmar, Fergus Falls and St. Cloud. N. E. Chapman, poultry specialist, will represent the extension service and J. M. Borders will represent this bureau at the meetings. The State departments will also have men on the ground. All persons interested in egg production and marketing in the vicinity are invited to attend the schools. The schools are held primarily to study the proposed government grades, methods of candling and grading, and the effect of moisture, heat and air on eggs. Special invitations have been extended to merchants and produce dealers to attend.

3. RADIO MARKET REPORTS POPULAR IN NEW YORK CITY

The broadcasting of market information in New York City, through the cooperation of this bureau, the New York State Bureau of Markets, and The American Agriculturist, is proving to be of considerable interest to producers, dealers, and even to consumers in the territory served by two powerful radio stations, according to J. C. Gilbert of the Division of Information, who just returned from a two-day conference in New York. Market information is sent out regularly from station WAAF, operated by the American Telephone and Telegraph Company, and station WJZ, of the Radio Corporation of America.

At station WAAF, S. W. Russell of the New York office of the Fruit and Vegetable Division has charge of the reading of the reports and his skill in this has been one of the factors in making the work successful. All parties concerned in New York are enthusiastic in maintaining the work to a very high degree of efficiency. Reaction from those who listen in seems to justify every bit of effort put into the broadcasting work.

While in New York, Mr. Gilbert visited the Radio World's Fair, where practically every radio manufacturer in the United States has sets or radio parts on exhibition. In talking with exhibitors, he found that all were very much interested in introducing and selling radio to persons living in the rural districts.

4. NEW METHOD FOUND FOR MEASURING COLOR IN ALFALFA HAY.

Color, the most important factor in grading most kinds of hay, is now being determined at our hay standardization laboratory by the use of the Munsell system in connection with specially constructed machinery.

When investigational work in connection with timothy hay grades was in progress, a simple method was devised for measuring the percentage of green color present by selecting a number of plants from the sample and estimating the percentage of green present in the various parts of each plant. When work was begun on alfalfa grades it was found impossible to apply this method to alfalfa. An attempt was made to remove plants from the bale but the leaves shattered from the stems so that it was impossible to get anything approaching a complete plant. For some months the hay standardization laboratory has been trying to solve this problem of color in alfalfa. Experiments were made in measuring the green on the stems alone in a manner similar to what had been used for the entire plant for timothy. Other experiments were made by grinding the hay to meal and attempting to match the meal with standard samples. Both of these methods gave fair results but neither was entirely satisfactory. Sometimes a considerable part of the green color of the bale was carried in the leaves while the stems were somewhat bleached, so that the stem measuring method was not satisfactory in those cases. Some plants were found to have white pith while others had a yellowish pith, which when ground produced a high green color in plants which did not appear to have an exceptionally good color in the bale. An attempt was also made to apply the method used by the Bureau of Chemistry for measuring the color in rosin standards, but without success.

K. B. Seeds, of the hay inspection service, finally took the problem to the Bureau of Standards. After a study of the matter, that bureau suggested that color might be measured by what is known as the Munsell Color System, and further suggested that the problem be presented to the Munsell Research Laboratory, in Baltimore. This was done and Mr. Seeds made quite a study of the Munsell System. It appeared quite probable that alfalfa color could be measured by the Munsell System, but mechanical difficulties presented themselves in connection with applying the standards to the hay. Several plans were tried which finally resulted in the development of a machine by Messrs. Parker, Postmus and Hosterman, in connection with the Department Shops, which is now in operation at the hay standardization laboratory. With this apparatus, the color of any lot of alfalfa hay can be measured by a standardized system giving uniform results. The Hay, Feed and Seed Division will be glad to have anyone interested in the use of the Munsell System call at the laboratory at any time to see the work there.

5. SPACE CHANGES.

Louis G. Michael, who is now a member of the Executive Office is located in room 701. L. V. Steere and John L. Stewart Jr. are in room 302. P. F. Brookens and Dr. Arner may be found in room 304, and C. L. Luedtke, in room 603.

6. COTTON HANDLING STUDIES IN PROCESS IN TEXAS.

Cotton Handling and Marketing Methods in local markets of Texas are being studied by this bureau in cooperation with the Texas Agricultural

Experiment Station. A detailed survey is being made of about 15 local markets in Texas, selected as typical of such markets in the different cotton-producing sections. Farmers, bankers, cotton buyers, warehousemen and gin men are being interviewed in order to gather data for analyzing the functions and problems involved in marketing cotton in the local markets.

7. MARKET NEWS SERVICE SUMMARY COMPLETED.

The first complete summary of the market news services of the bureau has just been compiled and issued in mimeographed form by the Division of Information. This summary was prepared with the cooperation of the market news representatives of all divisions of the bureau by J. C. Gilbert. The purpose of this summary is to place in the hands of every responsible market news worker in the bureau a complete record of the whole service which will enable him to study his own market news work in comparison with that of other offices. It will also enable those answering inquiries regarding market news work to have available information regarding all phases of the service. The supply of this summary is limited and only those directly engaged in market news work will be provided with copies. No general distribution will be made.

The activities of the Division of Crops and Live Stock Estimates is being compiled and will be issued as a supplement.

8. TO THE FIELD.

Memorandum No. 502, Amendment to the Fiscal Regulations in regard to rules governing per diem allowance.

9. IN THE LIBRARY:

Among the accessions to the Bureau Library for the week ending September 26, 1924 are the following:

Canada. Dept. of labour.

... Hours of labour in Canada and other countries. Ottawa,
F.A.Acland, printer, 1923. (Wages and hours of labour, Report no.5)

Canada. Dominion bureau of statistics. Internal trade branch.

... Live stock and animal products statistics 1923... Ottawa,
F.A.Acland, printer, 1924.

Canada. Dominion bureau of statistics. Internal trade branch.

Prices and price indexes 1913-1923... Ottawa, F.A.Acland,
printer, 1924

Fach-ausschuss für fleischversorgung e.v.

Fleischeinfuhr, volksernährung und landwirtschaft... Hamburg [1924]

Huntington, Ellsworth.

Civilization and climate... 2d ed. with a new introduction.
New Haven, Yale university press; London, Humphrey Milford, Oxford
University press, 1922.

Marble laboratory, inc., Canton, Pa.

Storage investigations 1921-1922... Canton, Pa.[1923] (Report 2-3)
Contents: I- Effect of ventilation on keeping qualities of eggs in cold storage[by] M.E.Pennington.-II. Second report- Studies in apple storage [by] J.R.Magness and A.M.Burroughs.-III. Third report- Studies in apple storage [by] A.M.Burroughs.

Moffett, Guy.

...Classification of the field service... Washington, Govt.print.off.,1924.

The treaties of peace 1919-1923...

Maps comp. especially for this ed. and a summary of the legal basis of the new boundaries. by Lt.-Col.Lawrence Martin. New York, Carnegie endowment for international peace, 1924.

U.S.Bureau of the census.

... Cotton production in the United States, crop of 1923... Washington, Govt.print.off.,1924.

Weddel, W., & co.

... Annual review of the imported dairy produce trade, 1923/24... London,1924.

BUREAU BREVITIES.

10. INPUT AS RELATED TO OUTPUT IN FARM ORGANIZATION AND COST-OF-PRODUCTION STUDIES, is the subject of Department Bulletin No. 1277, just off the press. The study was made by H. R. Tolley, M. J. B. Ezekiel, and J. D. Black.

This bulletin presents a method of studying the effect of variations in farm practice upon the profitableness of the farm business. The methods presented show that from farm records the goods or services expended in production can be related to product produced in such a way as to show the methods and practices which will result in production at least-cost for any given set of price relations.

This is the first publication from a new program of work outlined two years ago. Shortly after Doctor Taylor became Chief of the Bureau of Agricultural Economics he called Doctor Black to Washington to make a study of the work that the bureau was doing in production studies, and to outline a program of work for studies in the economics of agricultural production. This bulletin describes the economic and statistical analysis necessary for thorough study of the economics of production for individual farm enterprises, and discusses in brief form the other phases of the new program based on such studies.

The application of the method is illustrated with data for the production of potatoes, beef, and wheat.

11. A SUMMARY OF STATISTICS OF AGRICULTURAL EXPORTS AND IMPORTS to be considered in adjusting agricultural production to foreign demand has been compiled by the Division of Historical and Statistical Research. The summary shows the area and production of some of the important crops and production

of meats, part of which is exported; the quantity exported, the destination of these exports; and for the purpose of showing what countries are our principal competitors, the origins of the imports of the most important foreign consumer of our products. A similar compilation bearing the same title was prepared in April 1923.

12. MRS. JOHN BUCHAN, the wife of the famous English historical writer, was among the visitors to the bureau this week. Mrs. Buchan, whose home is Oxford, England, is interested in the marketing of the products of women in the rural districts around Oxford. Accompanied by Mrs. S. H. Walker, of the Press Service, she called on Lloyd S. Tenny and Dr. C. J. Galpin.

13. A STUDY OF TOBACCO MARKETING METHODS IN AMERICA, particularly by cooperatives, is being made by H. Yamashita, Commissioner of the Tobacco Monopoly Bureau of the Imperial Japanese Government. Mr. Yamashita visited the bureau offices last Thursday, gathering information that will be of assistance to him in his study.

14. OFFICIAL STANDARDS FOR THE INSPECTION OF BARRELED APPLES are contained in Amendment No. 1 to Service and Regulatory Announcements No. 85, by this bureau.

15. ORGANIZATION OF FARMS IN WESTERN SOUTH DAKOTA AND PROGRESS OF farmers who have settled in the area are discussed by E. R. Johnson, Assistant Agricultural Economist of this bureau, and C. G. Worsham, Assistant Farm Economist of the South Dakota State College, in a preliminary report issued jointly by this bureau and the college. The manuscript is based on farm business reports from 64 farmers in Haskon, Perkins, Stanley and Dewey Counties, for the farm year 1922-23, and progress reports from these farmers from the time of their settlement in the area.

16. PERIODICAL REPORTS relating to crops, markets and agricultural economics issued by this bureau are listed in a revised circular now available. On the last page of the circular is a map showing the market news leased wire and radio system. Copies may be had upon application to Miss Thomas, Division of Information.

17. MEASURING THE MELON MARKET is the title of a preliminary report just issued by this bureau in cooperation with the Port of New York Authority. W. P. Hedden and Nathan Cherniack are the authors.

PERSONALS.

Dr. Taylor left Washington last Friday for a two weeks' trip, going first to Norfolk, Va., to confer with grain warehousemen and cotton exporters. Yesterday and today Dr. Taylor spent in Boston in the interests of the crop estimating work. Accompanied by V. A. Sanders, in charge of the New England Crop Reporting Service, Dr. Taylor will visit the cranberry producing areas of New England, and the potato areas of Maine. On October 3 he will address the Portland Farmers' Club on "Marketing New England's Farm Produce." Before returning to Washington, the latter part of next week, Dr. Taylor will spend several days in New York, visiting the bureau's branch offices.

W. A. Sherman, spent last week in Chicago, attending a meeting of freight claim agents, at which he presented the possibilities of an extended use of the Inspection Service in receiving markets. A conference was also held with representatives from Minnesota regarding shipping point inspection of potatoes in that State. Mr. Sherman may find it necessary to go to Minneapolis before returning to Washington.

A. W. Palmer leaves Washington tonight for New York City to confer with W. P. Barbot, regarding the conduct of the work of the New York cotton office.

H. C. Slade is now on a trip which will take him to New Orleans, Houston, Las Cruces, Phoenix, Los Angeles and Chicago. He is making arrangements for inaugurating cotton classification work which will be necessary on account of the adoption by the Chicago Board of Trade of rules for dealing in cotton futures. He will examine applicants who have applied for a license to classify cotton under the act, and will investigate cotton marketing conditions relative to the application of the official cotton standards to cotton grown in Arizona and California.

Roy C. Potts of the Division of Dairy and Poultry Products left yesterday for the Dairy Show at Milwaukee, Wis. He will visit various points in that State and before returning will attend the annual convention of the National Poultry, Butter & Egg Association.

J. Clyde Marquis will leave Washington tomorrow for Chicago to consult with representatives of the bureau on radio and market news work. He will proceed to Minneapolis to confer with State and Federal officials on farm management information work and will attend the National Dairy Show at Milwaukee.

A farewell dinner was given to Joe C. Barrett by the Foreign Section of the Division of Statistical and Historical Research, Friday evening, September 19 at the Women's University Club, Washington. Dr. Stine acted as toastmaster. Mr. Barrett, who has been editing Foreign Crops and Markets, has resigned to become a member of a law firm in Jonesboro, Ark. L. V. Steere is now editor of that periodical.

The staff of the Bureau Library gave a garden shower and housewarming for Miss Lacy on September 23. Miss Lacy has recently moved into her new home in Cleveland Park, where, with the aid of the garden tools presented by the staff, she will no doubt have a fine garden next spring.

Rob R. Slocum of the Division of Dairy and Poultry Products has just returned from Boston where he went to inspect with Mr. Folster of the New York office, a car of eggs received from Chicago.

L. M. Davis, of the Division of Dairy and Poultry Products, is at Milwaukee, Wis. attending the National Dairy Exposition for the purpose of conferring with and giving information relative to the marketing of dairy products to dairymen, county agents and others in attendance, and explaining the market news service work of the bureau. Before returning to Washington

he will also confer with members of the Fond du lac and Chicago offices of the division regarding the market news service on dairy and poultry products.

T. R. Pirtle, of the Division of Dairy and Poultry Products, is also in attendance at the National Dairy Exposition.

The Inspectors' Training Class in Chicago will complete its work early this week, and assignments will be made as follows:

L. G. C. Peirce will be located permanently in the St. Louis office.
A. S. Mason will become a member of the New York inspection staff.
J. C. Townsend, Jr., will return to Florida on shipping point work.
W. H. Hall will go to Orlando, Fla., to issue market reports.
T. R. Hall and P. T. Baden will remain for the present in Chicago.
J. W. Howard and G. W. Winfrey have not yet been given assignments.

W. E. Lewis, Fruit and Vegetable Division, is in Indianapolis, Ind., in the interests of the standardization of cannery tomatoes. Mr. Lewis has been in New Jersey studying the practicability of the tentative grades recommended for cannery tomatoes. He reports that more interest is shown in the grades in Indiana than elsewhere.

E. E. Conklin, Jr., Fruit and Vegetable Division, accompanied Robert Bier to Florida. Mr. Conklin will again be in charge of the standardization work in connection with shipping point inspections in Florida this season. His headquarters for the present will be Orlando, Fla.

A. W. McKay, Marketing Economist, has gone to Philadelphia and New York, to confer with officers of farmers cooperative marketing associations regarding cooperative marketing of farm products. At the termination of this trip he will proceed to Copiah County, Miss. to make an investigation of the cooperative marketing of truck crops at that point. Thence to Jackson and Hazelhurst, Miss.; Memphis, Tenn.; Montgomery, Ala.; and Atlanta and Athens, Ga. to confer with State Marketing Officials regarding cooperative marketing.

George O. Gatlin, Associate Marketing Economist, has returned from Richmond, Va., where he conferred with officials of the Tobacco Growers Cooperative Association relative to a motion picture film on tobacco marketing.

Miss Margaret Hitch, of the University of Chicago, is doing some special work for Dr. O. E. Baker, Division of Land Economics, and is situated in Room 200, 200 14th St., S. W.

H. G. Connolly, of the Division of Cotton Marketing, has tendered his resignation as Laboratory Aid, effective October 15.

Miss Nellie Burkhart, Land Economics, has returned from her vacation spent at Ozark, Ohio.

Mrs. Annie Hannay has returned to the library after two weeks' vacation spent at Atlantic City.

B. E. Shaffer, Fruit and Vegetable Division, is in Michigan making investigations regarding the grading of grapes at shipping points in that territory.

